



Ranking '11	'10	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
1	1	RR Donnelley, Chicago	\$10,018.90	\$9,857.40	+2	Thomas J. Quinlan III	58,000	N/A	N/A	Public	175
2	2	Quad/Graphics, Sussex, WI	\$4,765.00	\$4,873.00	-2	Joel Quadracci	24,000	PUB 23%; INS 22%; CAT 21%	N/A	Public	60
3	4	Valassis, Livonia, MI	\$2,333.50	\$2,244.20	+4	Alan F. Schultz	7,000	N/A	71 0 0	Public	3
4	3	Transcontinental Inc., Montreal	\$2,058.08	\$2,330.60	-12	Francois Olivier	11,000	COM 29%; NEWS 19%; DM 18%; BKS 13%	N/A	Public	36
5	5	Cenveo Inc., Stamford, CT	\$2,050.00	\$2,100.00	-2	Robert G. Burton	9,200	SPEC 59%; COM 19%; PKG 11%; PUB 6%	186 455 546	Public	73
6	6	Deluxe Corp., Shoreview, MN	\$1,402.24	\$1,344.19	+4	Lee Schram	5,200	N/A	N/A	Public	15
7	7	Vertis Communications, Baltimore Sub., Vertis Holdings, New York	\$1,200.00	\$1,300.00	-8	Gerald Sokol Jr.	5,000	INS 71%; DM 23%; SPEC 6% (Integrated media services)	137 1 0	Private	29
8	8	Consolidated Graphics, Houston	\$1,054.00	\$990.90	+6	Joe R. Davis	5,333	COM 42%; DIG 18%; SPEC 14% (Manuals); DM 10%	275 1,349 968	Public	70
9	10	Vistaprint, Lexington, MA Div., Vistaprint N.V., Venlo, Netherlands	\$817.00	\$670.00	+22	Robert Keane	2,800	SPEC 100%	N/A	Public	3
10	9	Standard Register, Dayton, OH	\$668.00	\$694.00	-4	Joseph Morgan	2,700	BF 48%; DIG 35%; SPEC 17% (Labels)	272 54 321	Public	29
11	15	Multi-Color Corp., Batavia, OH	\$650.00	\$400.00	+63	Nigel Vinecombe	1,300	PKG 100%	0 13 114	Public	14
12	11	WorkflowOne, Dayton, OH	\$580.69	\$662.00	-12	Tim Tatman	2,100	BF 34%; SPEC 24%; COM 23%; PKG 8%	323 55 64	Private	15
13	13	DST Output, El Dorado Hills, CA Sub., DST Systems, Kansas City, MO	\$564.00	\$482.00	+17	Steve Towle	2,800	SPEC 100% (Transactional documents)	N/A	Public	3
14	12	Ennis Inc., Midlothian, TX	\$550.00	\$517.74	+6	Keith S. Walters	6,100	SPEC 41%; BF 40%; FIN 13%; COM 6%	N/A	Public	42
15	14	Schawk Inc., Des Plaines, IL	\$460.60	\$452.40	+2	David A. Schawk	3,000	N/A	N/A	Public	48
16	16	WS Packaging Group, Green Bay, WI	\$387.32	\$385.81	-	Rex Lane	1,691	PKG 89%; SPEC 6%; DIG 3%; DM 2%	80 66 1,392	Private	18
17	17	IWCO Direct, Chanhassen, MN	\$386.00	\$361.78	+7	James N. Andersen	2,550	DM 100%	149 6 72	Private	7
18	18	Brown Printing, Waseca, MN Parent: Gruner + Jahr, Hamburg, Germany	\$382.00	\$353.00	+8	Volker Petersen	2,200	PUB 70%; CAT 30%	175 0 0	Private	3
19	19	Fort Dearborn, Elk Grove, IL	\$350.00	\$350.00	-	Mike Anderson	1,300	PKG 100%	N/A	Private	10
20	20	Sir Speedy Printing and Marketing Services, Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$332.00	\$345.00	-4	Richard Lowe	N/A	DIG 35%; COM 25%; DM 20%; PREP 10%	N/A	Private	376
21	21	Allegra Network, Plymouth, MI Sub., Allegra Holdings, Plymouth, MI	\$291.10	\$298.00	-2	Carl Gerhardt	3,200	SPEC 29%; DIG 23%; COM 17%; DM 12%	0 850 0	Private	501
22	25	AlphaGraphics, Salt Lake City Sub., Pindar Print Ltd., Scarborough, UK	\$276.30	\$252.12	+10	Kevin Cushing	900	DIG 41%; SPEC 20%; COM 20%; PKG 10%	N/A	Private	279
23	23	Arandell Corp., Menomonee Falls, WI	\$271.00	\$279.00	-3	F.E. Treis	764	CAT 93%; PUB 4%; PREP 3%	36 0 0	Private	1
24	22	The Sheridan Group, Hunt Valley, MD	\$266.20	\$293.30	-9	John A. Saxton	1,457	PUB 57%; CAT 23%; BKS 20%	N/A	Private	6
25	24	arvato AG, New York Div., Bertelsmann AG, Germany	\$258.90	\$272.10	-5	Rolf Buch	1,549	BKS 83%; SPEC 16%; PKG 1%	24 150 0	Private	6
26	28	Courier Corp., N. Chelmsford, MA	\$257.14	\$248.82	+3	James F. Conway III	1,662	BKS 100%	64 46 33	Public	5
27	27	St. Joseph Communications, Concord, Ontario, Canada	\$250.00	\$250.00	-	Tony Gagliano	1,500	PUB 40%; CAT 15%; INS 15%; DM 10%	65 53 0	Private	3
28	26	EarthColor, Parsippany, NJ	\$242.00	\$251.00	-4	Robert Kashan	650	COM 33%; DM 25%; INS 25%; PREP 10%	34 94 40	Private	7
29	29	Trend Offset Printing, Los Alamitos, CA	\$236.00	\$232.00	+2	Anthony J. Lienau	846	PUB 50%; INS 30%; CAT 10%; DIR 10%	168 6 0	Private	3
30	30	J.J. Keller & Associates, Neenah, WI	\$218.00	\$202.40	+8	James J. Keller	1,100	PUB 50%; BKS 30%; BF 10%; DM 10%	20 8 7	Private	1
31	33	Canadian Bank Note, Ottawa	\$194.00	\$173.00	+12	Doug Arends	1,200	SPEC 100% (Security printing)	N/A	Private	3
32	35	Publishers Press, Shepherdsville, KY	\$164.00	\$168.00	-2	Nicholas X. Simon	1,400	PUB 95%; COM 4%; PKG 1%	129 10 10	Private	2
33	34	MacNaughton Lithograph/Command Web Offset, Secaucus, NJ	\$163.00	\$170.00	-4	Andrew Merson	625	BKS 50%; DIG 15%; DIR 15%; FIN 10%	31 12 16	Private	5

LEGEND: BF - Business Forms; BKS - Book Manufacturing; CAT - Catalogs; COM - General Commercial Printing; DIG - Digital Printing; DIR - Directories; DM - Direct Mail; FIN - Financial Printing; INS - Inserts; NEWS - Newspapers; PKG - Packaging; PREP - Prepress Services; PUB - Publications and Periodicals; SPEC - Specialty Printing; N/A - Not Available