



Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
1	1 RR Donnelley , Chicago, IL	\$7,156.40	\$4,182.60	+71	Mark A. Angelson	40,000	N/A	N/A	Public	140+
2	2 Quebecor World , Montreal, Quebec, Canada Parent: Quebecor Inc., Montreal, Canada	\$6,600.00	\$6,400.00	+3	Pierre Karl Péladeau	34,000	PUB 27%; ADV 25%; CAT 16%; BKS 10%; DM 9%	3,156 985 808	Public	160
3	- FedEx Kinko's , Dallas, TX Parent: FedEx Corp., Memphis, TN	\$2,100.00	-	-	Gary Kusin	20,000	N/A	N/A	Public	1,500
4	4 Quad/Graphics , Sussex, WI	\$1,800.00	\$1,700.00	+6	Joel Quadracci	12,000	CAT 48%; PUB 29%; ADV 13%; SPEC 10%	N/A	Private	38
5	3 Cenevo Inc. , Englewood, CO	\$1,742.91	\$1,728.00	+1	Robert Burton	9,400	COM 35%; PKG 35%; BF 15%; CAT 5%	166 516 430	Public	80
6	6 Transcontinental Inc. , Montreal, Quebec, Canada	\$1,677.73	\$1,446.00	+16	Luc Desjardins	14,000	N/A	N/A	Public	60
7	5 Vertis Inc. , Baltimore, MD Parent: Vertis Holdings, New York, NY	\$1,645.00	\$1,585.90	+4	Donald E. Roland	8,000	N/A	N/A	Private	120
8	8 Deluxe Corp. , Shoreview, MN	\$1,567.01	\$1,240.00	+26	Ronald Eilers	8,955	SPEC 75% (Bank Checks); BF 25%	N/A	Public	17
9	7 Banta Corp. , Menasha, WI	\$1,523.30	\$1,418.50	+7	Stephanie A. Streeter	8,000	SPEC 35% (Turnkey, Digital Imaging, Healthcare); BKS 25%; DM 14%; PUB 13%; CAT 13%	N/A	Public	40
10	11 Valassis Communications , Livonia, MI	\$1,044.10	\$916.50	+14	Alan F. Schultz	3,720	ADV 96%; DM 4%	71 5 0	Public	3
11	- Taylor Corp. , N. Mankato, MN	\$1,000.00	-	-	Bradley J. Schreier	14,000	SPEC 50% (Niche Specialty, Retail); COM 10%; PKG 10%; DIG 10%	70 500 20	Private	80
12	10 Visant Corp. , Armonk, NY Parent: Visant Holding Corp., Armonk, NY *Visant Corp. was formed by an affiliate of Kohlberg Kravis Roberts & Co. L.P. and affiliates of DLJ Merchant Banking Partners' combination of Jostens Inc., Von Hoffmann Corp. and Arcade Marketing.	\$981.60	\$936.70	+5	Marc L. Reisch	5,700	BKS 65%; DM 25%; CAT 6%; DIR 3%	265 67 0	Private	13
13	13 Clondalkin Group , Philadelphia, PA Parent: Clondalkin Group, Dublin, Ireland	\$900.00	\$800.00	+13	Norbert McDermott	4,200	PKG 75%; DM 15%; BF 5%; ADV 5%	230 190 63	Private	40
14	9 Bowne & Co. , New York, NY	\$899.00	\$1064.82	-16	Philip E. Kucera	5,260	FIN 71%; SPEC 29% (Globalization, Litigation, Consulting)	75 91 0	Public	8
15	12 Standard Register , Dayton, OH	\$890.25	\$916.33	-3	Dennis L. Rediker	3,950	BF 69%; SPEC 31% (Fulfillment Services, Insystems and SMARTworks.com, Digital Solutions.)	N/A	Public	34
16	15 Paxar Corp. , White Plains, NY	\$804.00	\$712.00	+13	A. Hershaft	9,700	PKG 100%	N/A	Public	33
17	14 John H. Harland Co. , Decatur, GA	\$798.50	\$786.70	+1	Timothy C. Tuff	4,300	SPEC 100% (63% Bank Checks; 23% Software; 14% Scantron Subsidiary)	N/A	Public	14
18	16 Consolidated Graphics , Houston, TX	\$779.02	\$708.06	+10	Joe R. Davis	4,800	COM 50%; DM 10%; CAT 10%; ADV 10%	177 1,500 67	Public	70
19	17 Scientific Games Int'l , Alpharetta, GA Parent: Scientific Games Corp., New York, NY	\$750.00	\$700.00	+7	Cliff O. Bickell	1,600	SPEC 100% (Lottery Tickets, Pre-paid Phone Cards)	6 4 69	Public	3
20	18 Merrill Corp. , St. Paul, MN Parent: Donaldson, Lufkin & Jenrette (CSFB), New York, NY	\$697.90	\$596.21	+17	John W. Castro	4,000	FIN 40%; COM 32%; SPEC 28% (Corporate Printing)	33 48 0	Private	5
21	19 Clarke American Checks , San Antonio, TX Parent: Honeywell, Morristown, NJ	\$507.00	\$481.00	+5	Chuck Dawson	3,200	FIN 95%; BF 5%	N/A	Private	11
22	20 American Color , Brentwood, TN Parent: ACG Holdings, Ridgefield, CT	\$449.00	\$471.00	-5	Stephen M. Dyott	2,000	ADV 75%; PREP 12%; PUB 7%; NEWS 5%	266 0 29	Private	14
23	21 Cadmus Communications , Richmond, VA	\$436.40	\$445.40	-2	Bruce V. Thomas	3,000	PUB 66%; PKG 18%; SPEC 16% (Content Processing, Management)	N/A	Public	9
24	22 Brown Printing , Waseca, MN Parent: Gruner + Jahr, Hamburg, Germany	\$400.00	\$400.00	-	Thomas A. Engdahl	2,600	PUB 80%; CAT 20%	179 0 0	Private	3

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24	22 Sir Speedy , Mission Viejo, CA Parent: Franchise Services (FSI), Mission Viejo, CA	\$400.00	\$400.00	-	Dan Beck	2,500	N/A	N/A	Private	420
26	- WorkflowOne , Greenwich, CT Parent: Workflow Management, Greenwich, CT *Has acquired The Relizon Co. Total combined sales are not yet available.	\$397.10	-	-	Greg Mosher	1,100	PKG 33%; COM 28%; BF 13%; SPEC 10% (Promotional Products)	0 10 20	Private	3
27	27 Ennis Inc. , Midlothian, TX	\$365.35	\$259.36	+41	Keith S. Walters	6,200	SPEC 41% (Apparel, Promotional Products); BF 29%; FIN 18%; COM 8%	N/A	Public	40
28	25 Bertelsmann Arvato , New York, NY Parent: Bertelsmann Arvato, Guetersloh, Germany	\$293.00	\$276.00	+6	Hartmut Ostrowski	2,012	BKS 83%; SPEC 16% (Foil Stamping, Embossing, Digital Printing)	22 146 0	Private	9
29	32 The Sheridan Group , Hunt Valley, MD	\$287.50	\$213.10	+35	John A. Saxton	2,075	PUB 53%; CAT 31%; BKS 16%	N/A	Private	7
30	26 Allegra Network , Northville, MI	\$265.00	\$270.60	-2	Carl Gerhardt	2,500+	COM 20%; BF 20%; DM 15%; ADV 10%; PREP 10%	0 850 0	Private	425
31	24 Perry Judd's , Waterloo, WI	\$260.40	\$297.91	-13	Craig A. Hutchison	2,200	PUB 62%; CAT 33%; ADV 5%	201 0 0	Private	4
32	29 Arandell Corp. , Menomonee Falls, WI	\$258.80	\$244.20	+6	F.E. Treis	758	CAT 92%; PUB 4%; COM 4%	35 0 0	Private	1
33	31 WS Packaging Group , Algoma, WI	\$257.10	\$215.60	+19	Terrence R. Fulwiler, Kenneth B. Kidd	1,466	PKG 85%; SPEC 10%; DM 5%	5 30 875	Private	16
34	28 Ivy Hill , New York, NY Parent: Cinram, New York, NY	\$250.00	\$250.00	-	Arthur Kern	1,000+	N/A	N/A	Public	3
35	30 Trend Offset Printing , Los Alamitos, CA	\$240.00	\$230.00	+4	Anthony J. Lienau	1,015	PUB 40%; CAT 20%; DIR 20%; ADV 20%	153 0 0	Private	3
36	33 St. Joseph Printing , Concord, Ontario, Canada Parent: St. Joseph Corp., Concord, Ontario, Canada	\$237.70	\$210.31	+13	Tony Gagliano	2,000	PUB 40%; CAT 15%; ADV 15%; DM 10%; COM 10%	65 53 0	Private	4
37	34 Courier Corp. , N. Chelmsford, MA	\$211.20	\$202.00	+5	James F. Conway III	1,465	BKS 100%	60 34 0	Public	6
38	40 Gannett Offset , Springfield, VA Parent: Gannett Co., McLean, VA	\$204.60	\$160.00	+28	Dennis Washburn	1,177	PUB 35%; NEWS 35%; ADV 20%; SPEC 10% (Promotional)	251 6 0	Public	7
39	- Adams/Cardinal Brands , Topeka, KS	\$200.00	-	-	Rodney Olson	1,100	SPEC 70% (Office Products); BF 30%	N/A	Private	5
40	35 Fort Dearborn Co. , Niles, IL	\$188.80	\$185.00	+2	Richard J. Adler Jr.	800	PKG 99%; PREP 1%	0 97 97	Private	7
41	37 EarthColor , West Orange, NJ	\$185.00	\$173.00	+7	Robert Kasha	640	COM 35%; DM 20%; PKG 15%; PREP 15%; ADV 15%	38 94 0	Private	6
41	35 Nationwide Graphics , Houston, TX	\$185.00	\$185.00	-	Carl L. Norton	1,050	COM 100%	0 60 0	Private	16
43	39 Publishers Printing/ Publishers Press , Shepherdsville, KY	\$179.04	\$160.68	+11	Nicholas X. Simon	1,660	PUB 95%; COM 5%	133 7 0	Private	2
44	41 J. J. Keller & Assoc. , Neenah, WI	\$173.70	\$156.10	+11	Robert L. Keller	1,000	PUB 50%; BKS 30%; DM 10%; BF 10%	20 8 7	Private	1
45	38 UnigraphicsUSA , Phoenix, AZ	\$168.00	\$168.00	-	Steven Gaynor	1,250	BF 75%; DM 5%; COM 5%; PKG 5%; ADV 5%	1,085 20 0	Private	15
46	43 MacNaughton Lithograph/ Command Web Offset , Secaucus, NJ Parent: MacNaughton Lithograph, Secaucus, NJ	\$160.00	\$140.00	+14	Andrew Merson	670	BKS 40%; DIR 25%; CAT 15%; FIN 10%	39 7 0	Private	5
47	48 IWCO Direct , Chanhassen, MN Parent: Citigroup Venture Capital Equity Partners L.P., Chanhassen, MN	\$149.00	\$125.00	+19	James N. Andersen	1,150	DM 95%; COM 5%	72 4 19	Private	3
48	46 Hess Management Co. , Austin, TX	\$140.00	\$130.00	+8	Roy E. Mayers	850	BKS 50%; CAT 30%; PUB 15%; PREP 5%	67 22 0	Private	3
49	47 Multi-Color Corp. , Cincinnati, OH	\$139.47	\$127.00	+10	Francis D. Gerace	1,053	PKG 100%	0 7 114	Public	9
50	48 Sandy Alexander , Clifton, NJ Parent: Mickelberry Communications, New York, NY	\$136.00	\$125.00	+9	Roy Grossman	345	COM 67%; DM 20%; ADV 10%; DIG 3%	45 32 0	Private	2

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51	51 ColorGraphics Inc. , Los Angeles, CA	\$132.80	\$121.60	+9	Christopher N. Madison	415	COM 100%	32 90 0	Private	4
52	59 Japs-Olson Co. , St. Louis Park, MN	\$127.27	\$107.24	+19	Michael W. Beddor	626	DM 80%; COM 20%	112 58 52	Private	1
53	45 Miami Systems , Cincinnati, OH	\$126.00	\$131.00	-4	Samuel L. Peters	1,200	DM 25%; BF 25%; PKG 20%; COM 10%; SPEC 10% (Pre-paid Telephone Cards, Plastic Credit Cards)	73 10 8	Private	9
54	50 Champion Industries , Huntington, WV	\$124.40	\$122.18	+2	Marshall T. Reynolds	800	BF 40%; COM 20%; CAT 15%; PKG 10%; ADV 10%	1 37 58	Public	11
55	42 St Ives - U.S. Div. , Miami, FL Parent: St Ives plc, London, England	\$124.00	\$141.05	-12	Wayne R. Angstrom	819	PUB 30%; COM 24%; CAT 16%; DM 15%	64 18 0	Public	4
56	52 The Segerdahl Corp. , Wheeling, IL	\$120.00	\$120.00	-	Larry Reimers	300	N/A	38 21 0	Employee	2
57	58 PLM Group , Markham, Ontario, Canada	\$117.30	\$108.00	+9	Barry Pike	430	DM 35%; COM 30%; FIN 15%; PREP 10%	22 37 0	Public	4
58	56 AdPlex , Houston, TX Parent: Windward Capital, New York, NY	\$116.00	\$112.00	+4	Galen Walters	515	ADV 89%; PREP 8%; DM 3%	54 2 2	Private	7
59	54 Taylor Publishing Co. , Dallas, TX Parent: American Achievement, Austin, TX	\$114.49	\$114.46	-	David Fiore	1,050	BKS 100%	0 74 0	Private	3
60	53 PIP Printing and Document Services , Mission Viejo, CA Parent: Franchise Services Inc. (FSI), Mission Viejo, CA	\$113.12	\$118.95	-5	Catherine Monson	N/A	ADV 25%; DM 20%; CAT 15%; FIN 15%	N/A	Private	243
61	61 Lithographix Inc. , Hawthorne, CA	\$111.00	\$106.53	+4	Herb Zebrack	475	COM 30%; PREP 20%; CAT 15%; ADV 15%	34 74 0	Private	2
62	55 PBM Graphics , Research Triangle Park, NC	\$107.30	\$113.50	-5	Terry L. Pegram	900	COM 85%; PUB 5%; PREP 5%; ADV 5%	11 90 21	Private	5
63	57 TST/Impreso Inc. , Coppell, TX	\$103.99	\$109.20	-5	Marshall Sorokwasz	212	BF 65%; SPEC 35% (Laser-cut Sheets, Engineering Rolls, POP, Rolls, Desktop Ink, Jet Ink)	17 3 4	Public	5
64	62 Walsworth Publishing , Marceline, MO	\$103.00	\$97.00	+6	Don O. Walsworth	1,400	BKS 90%; CAT 10%	22 51 8	Private	3
65	44 Phoenix Color , Hagerstown, MD	\$98.50	\$135.68	-27	Louis LaSorsa	500	BKS 100%	6 133 0	Private	3
66	64 Solisco Printers , Scott, Quebec, Canada	\$95.10	\$92.00	+3	Jean Grégoire	550	PUB 50%; CAT 25%; BKS 15%; NEWS 10%	59 18 0	Private	3
67	63 Canadian Bank Note , Ottawa, Ontario, Canada	\$94.53	\$94.59	-	Doug Arends	700	SPEC 100% (Security)	N/A	Private	4
68	73 Creel Printing , Las Vegas, NV	\$90.00	\$78.00	+15	Allan Creel	280	PUB 45%; CAT 30%; COM 20%; NEWS 5%	47 18 0	Private	2
68	65 MPI Label Systems , Sebring, OH	\$90.00	\$91.50	-2	Randy L. Kocher	510	PKG 90%; SPEC 10% (UV Flexo, Rotary Screen, Packaging IRC's (Instant Redeemable Coupons))	0 0 60	Private	7
70	82 Imagine! Print Solutions , Shakopee, MN	\$86.70	\$68.70	+26	Robert J. Lothenbach	492	SPEC 50% (28.5%-POP, 20%-UV, 1.9%-Equipment Div.); COM 25%; PKG 23%	0 70 60	Private	1
71	67 L.P. Thebault Co. , Parsippany, NJ	\$85.40	\$85.00	-	J. Brian Thebault	290	COM 100%	14 34 0	Private	2
72	68 Smyth Companies , St. Paul, MN	\$85.00	\$84.30	+1	John Hickey	425	PKG 98%; COM 2%	0 71 88	Private	5
73	70 IntegraColor , Mesquite, TX	\$84.64	\$80.45	+5	Larry C. King	540	COM 55%; PKG 40%; SPEC 5% (Internet Services)	18 67 68	Private	4
74	60 Berlin Industries , Carol Stream, IL Parent: Smith Investment, Milwaukee, WI	\$83.48	\$107.00	-22	Bruce M. Smith	600	DM 40%; ADV 30%; CAT 20%; PUB 10%	N/A	Private	1
75	69 K/P Corp. , San Ramon, CA	\$80.65	\$81.00	-	Susan Kelly	675	COM 28%; PUB 22%; DM 14%; BKS 10%	3 34 9	Employee	12
76	84 Pictorial Offset , Carlstadt, NJ	\$80.10	\$68.00	+18	Lester Samuels, Donald Samuels, Gary Samuels, Meryle Samuels	285	COM 75%; ADV 25%	25 23 0	Private	1
77	66 DSFI , Addison, IL	\$78.00	\$89.00	-12	Malcolm C. Geffen	250	BF 100%	N/A	Private	4
77	75 Edwards Brothers , Ann Arbor, MI	\$78.00	\$77.00	+1	John J. Edwards	790	BKS 90%; PUB 10%	8 48 0	Private	6

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79 74	Continental Web Press, Itasca, IL	\$77.50	\$77.50	-	Kenneth W. Field Sr.	400	CAT 75%; DM 25%	108 0 0	Private	2
80 72	Maple-Vail Book Mfg., York, PA	\$77.00	\$79.00	-3	James S. Wisotzkey	950	BKS 100%	20 31 0	Private	4
80 76	Webcrafters Inc., Madison, WI	\$77.00	\$75.00	+3	Jac B. Garner	650	BKS 100%	40 0 0	Private	2
82 71	Henry Wurst Inc., N. Kansas City, MO	\$76.00	\$80.00	-5	Michael S. Wurst	517	COM 37%; DM 25%; FIN 15%; CAT 10%; ADV 10%	37 60 17	Private	4
83 77	Outlook Group, Neenah, WI	\$75.60	\$72.80	+4	Joseph J. Baksha	454	DM 35%; PKG 30%; SPEC 20% (15% Promotional Contract Packaging and Collateral Information Management, 5% Data Services); COM 15%	0 34 91	Public	3
84 79	Williamson Printing, Dallas, TX	\$75.00	\$70.00	+7	Jerry Williamson	400	COM 80%; PREP 10%; ADV 10%	24 52 0	Private	1
85 81	Keller Crescent Co., Evansville, IN	\$74.32	\$69.50	+7	Thomas M. Smythe	598	PKG 70%; SPEC 10% (Advertising Services); ADV 10%; CAT 5%; COM 5%	4 63 29	Private	3
86 83	Ramallo Bros. Printing, San Juan, PR	\$70.60	\$68.10	+4	Angel Ramallo Sr.	545	ADV 36%; PKG 18%; BF 17%; CAT 8%; COM 8%	64 41 5	Private	3
87 99	BELMARK Inc., DePere, WI	\$70.00	\$56.30	+24	Karl A. Schmidt	357	PKG 100%	0 0 28	Private	3
87 93	Friesens Corp., Altona, Manitoba, Canada	\$70.00	\$61.00	+15	David Friesen	500	BKS 95%; SPEC 5%	1 42 0	Employee	3
87 85	The Hennegan Co., Florence, KY	\$70.00	\$67.50	+4	Robert B. Ott Sr.	360	COM 45%; FIN 35%; ADV 20%	20 40 0	Private	1
87 78	Webcom Ltd., Scarborough, Ontario, Canada	\$70.00	\$71.00	-1	Warren D. Wilkins	326	BKS 40%; CAT 30%; DIR 30%	28 12 1	Private	1
91 87	National Graphics, N. Branford, CT	\$68.80	\$66.80	+3	Nicholas M. Napoli	359	DM 60%; COM 30%; BF 5%; ADV 5%	73 13 0	Private	3
92 92	Bert-Co Graphics, Los Angeles, CA	\$67.00	\$62.00	+8	Charles F. Stay	260	PKG 55%; SPEC 15% (POP); DM 10%; PUB 10%; CAT 10%	23 36 0	Private	3
93 93	Cello-Foil Products, Battle Creek, MI	\$65.00	\$61.00	+7	M. Rieger Lesiow	265	PKG 100%	0 0 88	Private	2
93 90	TanaSeybert, New York, NY	\$65.00	\$65.00	-	Eric Bernstein	350	COM 100%	0 33 0	Private	1
93 97	The Printing House, Quincy, FL Parent: Endurance Business Media, Tallahassee, FL	\$65.00	\$60.00	+8	Pat Nadler	376	PUB 100%	19 0 0	Private	2
96 105	doodad, Austell, GA	\$63.00	\$53.00	+19	Scott Levy	300	ADV 90%; DM 8%; CAT 2%	115 0 0	Private	5
97 96	Gibraltar Packaging Group, Hastings, NE	\$62.87	\$60.73	+4	Richard Hinrichs	376	PKG 100%	0 49 0	Public	3
98 88	HOST Printing & Publishing, Lexington, KY Parent: HOST Communications, Atlanta, GA	\$62.50	\$66.60	-6	Thomas J. Stultz	268	COM 69%; BKS 14%; PUB 6%; ADV 4%	0 20 0	Public	1
99 91	Times Printing, Random Lake, WI	\$62.20	\$62.15	-	Ray Scholler	455	PUB 50%; COM 50%	46 18 4	Private	1
100 89	E/D Web, Cicero, IL	\$62.00	\$66.00	-6	Christopher B. Love	185	DM 40%; ADV 40%; COM 20%	36 0 0	Private	2
100 102	Graphic Press, Los Angeles, CA	\$62.00	\$55.20	+12	John J. Zamora	252	COM 74%; ADV 10%; CAT 5%; FIN 5%	16 35 0	Private	1
100 106	Southwest Offset Printing, Gardena, CA	\$62.00	\$50.00	+24	Greg McDonald	400	PUB 40%; NEWS 40%; COM 20%	178 0 0	Private	2
100 93	Universal Printing, St. Louis, MO	\$62.00	\$61.00	+2	Robert A. Ebel	300	COM 100%	15 42 4	Private	2
104 109	Hammer Lithograph, W. Henrietta, NY	\$60.71	\$47.66	+27	James E. Hammer	320	PKG 100%	0 56 17	Private	2
105 86	Holden Communications, Minneapolis, MN	\$60.00	\$67.10	-11	George T. Holden	575	DM 75%; BF 20%; PKG 5%	100 6 0	Private	5
105 98	National Print Group, Chattanooga, TN	\$60.00	\$57.00	+5	George Diamantis	400	SPEC 85% (Large-format Silkscreen; Litho and Digital)	0 45 55	Private	6
105 79	Paris Business Products, Westampton, NJ	\$60.00	\$70.00	-14	Gerard M. Toscani	105	SPEC 70% (Retail Packaged Ink-jet, Laser Papers and Media); BF 30%	24 0 0	Private	2
105 100	The John Roberts Co., Minneapolis, MN	\$60.00	\$56.00	+7	Michael R. Keene	325	COM 60%; ADV 20%; DM 10%; CAT 10%	30 28 0	Private	1

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109 104	Rohrer Corp. , Wadsworth, OH	\$58.51	\$54.59	+7	John P. Rohrer	385	PKG 100%	0 72 0	Private	3
110 103	American Spirit Graphics , Minneapolis, MN	\$58.00	\$55.00	+5	A. Oscar Carlson	368	DM 40%; COM 40%; ADV 20%	29 20 3	Private	4
111 111	Pratt Corp. , Indianapolis, IN	\$56.50	\$46.58	+21	Daniel D. Pratt	220	SPEC 90% (Retail Store Signage, Promotional, POP, Screen Printing); DIG 10%	0 0 60	Private	2
112 110	The Lane Press , S. Burlington, VT	\$55.00	\$47.50	+16	Philip M. Drummheller	315	PUB 90%; COM 10%	34 6 0	Private	1
113 101	Progress Printing , Lynchburg, VA	\$53.95	\$55.32	-2	Thomas D. Thornton II	243	CAT 26%; COM 21%; ADV 13%; DM 10%; PKG 10%; FIN 10%	9 15 0	Private	2
114 106	Goodway Group , Jenkintown, PA Parent: I.G.I. Printing Co., Jenkintown, PA	\$50.00	\$50.00	-	David Wolk	275	BKS 35%; ADV 35%; DM 30%	5 14 0	Private	2
115 116	The Hickory Printing Group , Hickory, NC	\$48.40	\$40.80	+19	Thomas W. Reese	269	COM 50%; ADV 25%; DM 10%; CAT 10%	18 16 6	Private	3
116 119	Intelligencer Printing , Lancaster, PA Parent: Steinman Enterprises, Lancaster, PA	\$48.00	\$40.00	+20	Michael R. Stief	200	COM 60%; ADV 23%; DM 10%; CAT 5%	22 26 0	Private	2
117 112	S. Rosenthal & Co. , Cincinnati, OH	\$47.00	\$46.00	+2	Robert J. Slattery	300	PUB 85%; CAT 15%	41 9 0	Private	2
118 301	The EPI Companies , Marietta, GA	\$46.00	\$13.00	+254	William F. Woods Jr.	200	SPEC 60% (POP Displays, Fulfillment, Ad Specialties); COM 30%; DIG 10%	0 51 9	Private	5
119 114	Geographics Inc. , Atlanta, GA	\$45.00	\$41.50	+8	Norvin C. Hagan	279	COM 55%; CAT 15%; ADV 15%; DM 10%	34 24 0	Private	3
120 108	Worzalla Publishing , Stevens Point, WI	\$44.56	\$48.24	-8	Charles W. Nason	358	BKS 80%; DIR 20%	8 39 0	Employee	1
121 135	AFL Web Printing , Voorhees, NJ	\$44.00	\$35.50	+24	Dennis G. Forchic	225	PUB 45%; NEWS 45%; COM 10%	81 0 0	Private	1
121 113	Werthan Packaging , Nashville, TN	\$44.00	\$45.00	-2	Donald P. Belmont	300	PKG 100%	0 0 31	Private	1
123 -	Highland Computer Forms , Hillsboro, OH	\$43.32	-	-	Phil Wilson	151	BF 100%	76 0 0	Private	5
124 121	Concord Litho Group , Concord, NH	\$43.00	\$39.00	+10	Peter E. Cook	210	DM 50%; COM 25%; SPEC 15% (Greeting Cards, POP); PKG 10%	36 13 0	Private	1
125 123	Lake County Press , Waukegan, IL	\$42.95	\$38.60	+11	Ralph L. Johnson	214	COM 80%; CAT 10%; FIN 10%	0 48 2	Private	2
126 179	Specialty Printing , Niles, IL	\$42.30	\$26.64	+59	Adam M. LeFebvre	175	DM 45%; ADV 30%; COM 25%	16 12 9	Private	1
127 132	Perfect Plastic Printing , St. Charles, IL	\$42.25	\$36.08	+17	Frank E. Smoczynski	310	SPEC 100%	0 18 3	Private	1
128 117	EU Services , Rockville, MD	\$42.00	\$40.70	+3	Art Simpson	370	COM 42%; DM 31%; PKG 15%; SPEC 12%	30 21 8	Private	1
129 121	The Garvey Group , Niles, IL	\$41.00	\$39.00	+5	Edward J. Garvey Jr.	280	COM 60%; PKG 25%; DM 10%; BF 5%	0 46 0	Private	4
130 118	ColorDynamics , Allen, TX Parent: RCL Enterprises, Allen, TX	\$40.50	\$40.50	-	Charles G. Chalifoux	190	DM 35%; COM 30%; CAT 20%; ADV 10%	20 20 0	Private	1
131 133	The Lowe-Martin Group , Ottawa, Ontario, Canada	\$40.30	\$36.00	+12	Ward Griffin	277	COM 43%; SPEC 20% (Security); DIG 15%; BKS 10%	7 45 0	Private	2
132 115	Penn Lithographics , Cerritos, CA Parent: JSJ Corp., Grand Haven, MI	\$40.00	\$41.00	-2	Carol Geddes	233	COM 60%; DM 40%	58 20 0	Private	1
133 124	Gateway Press , Louisville, KY	\$39.50	\$38.20	+3	Nick Burrice	225	CAT 30%; COM 30%; PUB 25%; ADV 10%	24 16 0	Private	1
134 136	Advance Business Graphics , Mira Loma, CA	\$38.90	\$35.40	+10	John C. Kosta	300	BF 35%; COM 23%; DM 14%; DIG 14%	51 30 4	Private	3
135 148	Grandville Printing , Grandville, MI	\$38.60	\$32.96	+17	Jeffrey C. Brewer	240	ADV 75%; COM 25%	44 22 0	Private	1
136 128	Flower City Printing , Rochester, NY	\$38.59	\$37.88	+2	Wayne Scheible	230	PKG 60%; COM 15%; CAT 10%; PREP 10%	0 44 0	Private	3
137 120	Impressions Inc. , St. Paul, MN	\$38.34	\$39.22	-2	Mark A. Jorgensen	270	PKG 70%; COM 25%; ADV 5%	0 48 8	Private	2

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Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
138 125	NPC Inc. , Claysburg, PA	\$38.00	\$38.00	-	Mark Barnhart	430	BKS 45%; BF 23%; DIR 16%; SPEC 11% (7% Digital Print-on-Demand; 4% Data Conversion and Management)	24 2 5	Private	1
138 125	Weldon, Williams & Lick , Ft. Smith, AR	\$38.00	\$38.00	-	Jim Walcott	345	SPEC 100% (Numbered Printing)	0 11 68	Private	1
138 129	Wilcox Press , Ithaca, NY	\$38.00	\$36.90	+3	William R. Wilcox	289	PUB 30%; CAT 30%; SPEC 15% (Calendars); COM 15%; ADV 10%	30 0 1	Private	1
141 145	McArdle Printing Co. , Upper Marlboro, MD Parent: Bureau of National Affairs, Washington, DC	\$37.72	\$33.87	+11	Lisa Arsenault	212	COM 50%; PUB 40%; FIN 10%	24 25 0	Employee	1
142 146	Signature Offset , Boulder, CO	\$37.70	\$33.73	+12	A. Lloyd Streit	351	NEWS 50%; PUB 25%; PREP 12%; COM 10%	165 0 8	Private	7
143 131	Ripon Community Printers , Ripon, WI	\$37.63	\$36.40	+3	Andy Lyke	330	COM 40%; PUB 30%; NEWS 20%; DIR 10%	41 16 1	Private	1
144 130	Malloy Inc. , Ann Arbor, MI	\$37.40	\$36.60	+2	William L. Upton	334	BKS 100%	7 16 0	Private	1
145 139	Jet LithoColor , Downers Grove, IL	\$36.50	\$35.00	+4	George Bogdanovic	180	COM 41%; SPEC 37% (Plastic Cards); PKG 12%; DM 5%	0 21 0	Private	2
146 -	Diversified Labeling Solutions , Itasca, IL	\$36.40	-	-	Bob Hakman	140	N/A	N/A	Private	3
147 -	Teldon Print Media , Richmond, British Columbia, Canada Parent: Jena Ventures, Vancouver, British Columbia, Canada	\$36.00	-	-	Michael McAdam	275	N/A	N/A	Employee	2
148 149	Bartash Printing , Philadelphia, PA	\$35.26	\$31.72	+11	Michael Simon	250	DM 50%; PUB 30%; NEWS 20%	47 0 8	Private	1
149 147	Suttle-Straus Inc. , Waunakee, WI Parent: Telephone & Data Systems, Chicago, IL	\$35.19	\$33.22	+6	John Berthelsen	205	DM 45%; COM 15%; SPEC 10% (Mail & Distribution); PUB 10%; CAT 10%; ADV 10%	6 24 0	Public	1
150 139	H.S. Crocker Co. , Huntley, IL	\$35.00	\$35.00	-	Ron Giordano	149	PKG 90%; SPEC 5%; PREP 5%	0 2 14	Employee	3
150 169	J.J. Collins' Sons , Woodridge, IL	\$35.00	\$28.00	+25	James F. Collins Jr.	168	SPEC 30% (Laser Sheets, Rolls); COM 25%; DM 15%; BF 10%	70 0 0	Private	1
152 134	Allen Press , Lawrence, KS	\$34.80	\$35.80	-3	Rand Allen	360	PUB 100%	6 15 0	Private	1
152 151	Motheral Printing , Ft. Worth, TX	\$34.80	\$30.50	+14	Jim Motheral	235	PUB 30%; CAT 30%; COM 20%; DM 15%	13 13 4	Private	1
154 141	Data Label , Terre Haute, IN	\$34.63	\$34.53	-	George Snyder	162	PKG 100%	0 0 24	Private	2
155 142	PRINTSouth Corp. , Atlanta, GA	\$34.50	\$34.00	+1	Tim Downie	110	BF 80%; DM 14%	115 0 0	Private	3
156 137	Solar Communications , Naperville, IL	\$34.30	\$35.10	-2	Frank C. Hudetz	275	DM 80%; ADV 10%; COM 5%; PKG 5%	36 10 18	Private	3
157 163	Print Communications , Indianapolis, IN	\$34.20	\$29.05	+18	Randall D. Steenbergen	200	PUB 35%; ADV 30%; DM 15%; COM 15%	61 7 4	Private	1
158 164	Imperial Graphics , Grand Rapids, MI	\$33.50	\$28.50	+18	Matthew R. Bissell	185	BF 75%; COM 10%; DIG 15%	37 6 4	Private	1
159 125	Sells Printing , New Berlin, WI	\$33.40	\$38.00	-12	Donald L. Schroeder	125	CAT 40%; DM 20%; COM 20%; FIN 20%	22 10 0	Private	2
160 137	Sovereign Business Forms , Houston, TX	\$33.30	\$35.10	-5	Donald D. Patteson Jr.	275	BF 93%; COM 5%; PKG 2%	128 23 0	Private	5
161 198	ICS Corp. , Philadelphia, PA	\$33.00	\$24.00	+38	Matthew Bastian	140	DM 80%; ADV 20%	N/A	Private	1
161 142	TimeMed Labeling Systems , Burr Ridge, IL	\$33.00	\$34.00	-3	Jerry Nerad	180	PKG 100%	0 0 30	Private	3
163 225	JohnsByrne Co. , Niles, IL	\$32.15	\$21.40	+50	Corey Gustafson	135	DM 30%; COM 30%; SPEC 20%; FIN 20%	0 28 0	Private	3
164 142	Smith Lithograph , Rockville, MD	\$32.00	\$34.00	-6	Charles R. Smith	150	COM 72%; FIN 28%	54 16 0	Private	1
165 154	Balmar Inc. , Falls Church, VA	\$31.60	\$30.00	+5	Bruce A. Seger	330	BKS 23%; COM 20%; DIG 16%; PUB 10%; DIR 10%	5 44 0	Private	3
165 160	Hagadone Corp. , Coeur D'Alene, ID Parent: Hagadone Corp., Coeur D'Alene, ID	\$31.60	\$29.60	+7	Duane B. Hagadone	145	PUB 58%; COM 29%; PKG 8%; DM 5%	5 14 0	Private	1

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Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
167 189	American Web , Denver, CO	\$31.20	\$25.30	+23	Don Hansen	118	PUB 95%; CAT 5%	19 0 0	Private	1
167 151	Maggio Data Forms , Hauppauge, NY	\$31.20	\$30.50	+2	Robert Maggio	158	BF 100%	17 0 0	Private	2
169 154	CJK: Print Possibilities , Cincinnati, OH	\$31.00	\$30.00	+3	Charles W. Krehbiel	190	BKS 54%; PUB 18%; SPEC 14% (Manuals, Specialty Products); CAT 13%	12 6 0	Private	1
170 162	Versa Press , E. Peoria, IL	\$30.86	\$29.53	+5	Steven J. Kennell	190	BKS 100%	0 22 0	Private	1
171 150	Federal Direct , Clifton, NJ	\$30.85	\$30.51	+1	James J. Trainor	200	DM 50%; BF 50%	54 3 0	Private	2
172 164	Hemlock Printers , Burnaby, British Columbia, Canada	\$30.00	\$28.50	+5	Dick Kouwenhoven	230	COM 62%; FIN 15%; SPEC 10% (Art Prints); BKS 10%	0 38 0	Private	2
172 154	PGI Companies , Minnetonka, MN	\$30.00	\$30.00	-	Jeffory D. Brower	290	DM 50%; FIN 42%; SPEC 7%; CAT 1%	48 20 0	Private	3
172 154	Quantum Color Graphics , Morton Grove, IL	\$30.00	\$30.00	-	William L. White	120	COM 40%; CAT 20%; PREP 20%; PKG 15%	0 33 4	Private	1
172 153	The Dot Printer , Irvine, CA	\$30.00	\$30.40	-1	Bruce M. Carson	185	COM 60%; DM 15%; CAT 10%; ADV 10%	12 24 11	Private	4
172 154	Thomson-Shore , Dexter, MI	\$30.00	\$30.00	-	Myron Marsh	280	BKS 100%	2 20 0	Employee	1
177 169	Colorfx Inc. , Des Moines, IA	\$29.67	\$28.00	+6	John D. DeVries	240	DM 31%; CAT 18%; COM 18%; SPEC 15% (Photography, Creative and Marketing Services)	12 30 11	Private	3
178 178	ANRO Inc. , Devon, PA	\$29.60	\$26.70	+11	James A. Spinelli Jr.	195	COM 80%; DM 20%	0 41 21	Private	2
179 180	Independent Printing , De Pere, WI	\$29.55	\$26.29	+12	William R. Ziemendorf	225	COM 90%; SPEC 10%	0 45 0	Private	1
180 174	Gaines & Hanson Printing , New Hope, MN	\$29.08	\$27.93	+4	Frank J. Wind	150	ADV 90%; CAT 10%	40 0 0	Employee	1
181 164	PCI Paper Conversions , Syracuse, NY	\$29.05	\$28.50	+2	Lloyd M. Withers	265	SPEC 100% (Note Pads, Stik-Withit Adhesive Notes and Note Cubes)	30 14 1	Private	2
182 175	Insync Media , Inglewood, CA	\$29.00	\$27.50	+5	Harold Huttas	170	COM 45%; PREP 30%; DM 10%; FIN 10%	6 26 0	Private	2
183 181	Signature Graphics , Porter, IN	\$28.50	\$26.20	+9	Paul W. Godfrey	105	SPEC 100% (Large-format Screen, Fleet Graphics, Decals)	N/A	Private	1
184 168	McNaughton & Gunn , Saline, MI	\$28.30	\$28.12	+1	Robert L. McNaughton	220	BKS 95%; DIR 5%	4 12 0	Private	1
184 169	The EGT Group , Madison Heights, MI	\$28.30	\$28.00	+1	Jonathan Strager	135	COM 40%; DM 15%; CAT 15%; PUB 10%	0 32 0	Private	1
186 190	Bolger Vision Beyond Print , Minneapolis, MN	\$28.29	\$25.18	+12	Charles Bolger, Dik Bolger	200	COM 45%; SPEC 30% (POD, Fulfillment); DM 10%; CAT 10%	0 30 5	Private	2
187 196	Corporate Press , Landover, MD	\$28.20	\$24.45	+15	Michael A. Marcian	207	COM 100%	6 44 8	Employee	4
188 169	Cellotape Inc. , Fremont, CA Parent: Vestor Partners, Santa Fe, NM; Hunt Financial, Dallas, TX	\$28.00	\$28.00	-	Peter Offermann	114	PKG 60%; SPEC 40% (Screen Printing)	0 0 29	Private	1
188 209	Consolidated Press , Elk Grove Village, IL	\$28.00	\$23.00	+22	James J. Campise	170	COM 50%; CAT 30%; DM 20%	0 32 0	Private	1
188 183	GLS Companies , Brooklyn Park, MN	\$28.00	\$26.00	+8	Gary L. Garner	215	DM 40%; COM 40%; SPEC 20% (Distribution, Fulfillment, Creative)	0 26 0	Private	2
188 154	Journal Graphics , Portland, OR	\$28.00	\$30.00	-7	Philip C. Bridge	130	PUB 60%; COM 15%; BKS 15%; CAT 10%	29 0 0	Private	1
188 169	Kubin-Nicholson Corp. , Milwaukee, WI	\$28.00	\$28.00	-	Mike Rees	109	SPEC 65% (Large-format); COM 35%	0 12 6	Private	1
188 -	Peake/DeLancey Printers , Cheverly, MD	\$28.00	-	-	Merle DeLancey, Jay E. Rupard	120	COM 100%	6 39 2	Private	1
194 176	Screenprint/Dow , Wilmington, MA	\$27.90	\$27.30	+2	Walter T. Dow	132	PKG 60%; SPEC 40% (Membrane Switches, Graphic Overlays)	0 3 126	Private	2
195 177	Oles Envelope , Baltimore, MD	\$27.80	\$27.00	+3	John R. Young	204	PKG 100%	N/A	Private	1

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Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
196 167	EBSCO Media , Birmingham, AL Parent: EBSCO Industries, Birmingham, AL	\$27.78	\$28.44	-2	Landers Sevier IV	220	COM 85%; PUB 15%	0 52 0	Private	1
197 160	Amgraph Packaging , Versailles, CT	\$27.60	\$29.60	-7	Kenneth A. Fontaine	135	PKG 100%	30 0 8	Private	1
198 213	Dickinson Press , Grand Rapids, MI	\$27.36	\$22.69	+21	Jim Pentecost	130	BKS 100%	15 11 0	Employee	1
199 204	Buchanan Visual Communications , Dallas, TX	\$27.00	\$23.70	+14	David W. Johnson	182	COM 50%; DM 20%; CAT 15%; ADV 15%	6 28 0	Private	1
200 187	Commercial Communications (CCI) , Hartland, WI	\$26.97	\$25.89	+4	Robert D. Hegwood	250	COM 50%; DIG 50%	3 12 18	Private	2
201 181	Mosaic , Cheverly, MD Parent: Fontana Lithograph, Cheverly, MD	\$26.75	\$26.20	+2	Dale Ford	120	COM 75%; PUB 25%	0 26 0	Private	1
202 290	Hi-Liter Graphics , Burlington, WI	\$26.60	\$14.30	+86	Craig C. Faust	161	DIR 30%; COM 20%; CAT 15%; BKS 15%; PUB 10%	23 10 2	Private	2
203 209	Great Lakes Integrated , Cleveland, OH	\$26.50	\$23.00	+15	James R. Schultz	160	COM 60%; FIN 20%; SPEC 10% (Fulfillment); PREP 10%	5 25 4	Private	2
204 194	Rand Graphics , Wichita, KS	\$26.13	\$24.96	+5	Ralph Vautravers	190	COM 65%; SPEC 35% (Silk Screen)	0 38 19	Private	2
205 209	California Offset Printers , Glendale, CA	\$26.00	\$23.00	+13	William R. Rittwage	90	PUB 62%; CAT 15%; COM 15%; PREP 5%	19 0 1	Private	1
205 183	Integria Inc. , Saint-Laurent, Quebec, Canada	\$26.00	\$26.00	-	Jamie Barbieri	170	COM 40%; ADV 35%; FIN 10%; PREP 10%	0 20 6	Private	1
205 183	Master Print , Newington, VA	\$26.00	\$26.00	-	David A. Dickens	170	COM 80%; PUB 20%	10 34 7	Private	1
205 205	Shapco Printing , Minneapolis, MN	\$26.00	\$23.50	+11	Joel D. Shapiro	105	COM 30%; DM 25%; ADV 20%; CAT 10%; FIN 10%	0 38 0	Private	1
209 188	Conley Printing , Beaver Dam, WI Parent: Conley Publishing Group, Beaver Dam, WI	\$25.58	\$25.31	+1	Jim Conley	170	PUB 84%; SPEC 10% (Retail Reprints); CAT 5%	46 0 0	Private	2
210 198	Fong Brothers Printing , Brisbane, CA	\$25.20	\$24.00	+5	Tony D. Fong	180	COM 25%; DM 20%; PREP 10%; BKS 10%; DIG 10%	10 25 0	Private	3
210 224	Padgett Printing , Dallas, TX	\$25.20	\$21.64	+16	A. David Torok	105	COM 100%	10 26 15	Private	1
212 192	Admiral Packaging , Providence, RI	\$25.00	\$25.00	-	Harley A. Frank	90	PKG 75%; DM 25%	N/A	Private	1
212 238	Copy Craft Printers , Lubbock, TX	\$25.00	\$19.00	+32	Danny Stockton	150	COM 30%; ADV 20%; DM 15%; CAT 15%	0 50 0	Private	2
212 216	Pearl Pressman Liberty Communications Group , Philadelphia, PA	\$25.00	\$22.50	+11	Elliot Schindler	120	COM 100%	0 26 0	Private	2
215 197	Alcom Printing Group , Harleysville, PA	\$24.95	\$24.34	+3	William Kuplen	150	DM 25%; COM 24%; CAT 20%; FIN 15%	14 19 0	Private	1
215 195	Boutwell Owens & Co. , Fitchburg, MA	\$24.95	\$24.50	+2	Ward W. McLaughlin	165	PKG 100%	0 24 0	Private	2
217 205	Dome Printing , Sacramento, CA	\$24.60	\$23.50	+5	Tim Poole	120	DM 15%; PUB 15%; COM 15%; ADV 15%; BKS 10%; CAT 10%; DIR 10%	11 12 0	Private	1
218 208	Rex Three , Sunrise, FL	\$24.50	\$23.40	+5	Stephen H. Miller	192	COM 30%; PREP 30%; ADV 25%; CAT 15%	0 31 0	Private	1
219 207	Forum Communications Printing , Detroit Lakes, MN Parent: Forum Communications, Fargo, ND	\$24.37	\$23.48	+4	Randy Freed	241	NEWS 25%; PUB 15%; CAT 15%; DIR 15%; COM 10%	40 20 0	Private	4
220 192	Apperson Print Management Services , Los Angeles, CA	\$24.00	\$25.00	-4	Robert P. Apperson	160	BF 38%; SPEC 37% (Warehouse, Fulfillment, Data Collection, Education Answer Sheets, OMR Documents and Scanners); COM 25%	45 0 0	Private	2
220 198	Finlay , Bloomfield, CT	\$24.00	\$24.00	-	Kevin D. Kalagher	100	COM 70%; PUB 10%; FIN 10%; PREP 10%	0 35 0	Private	1
220 198	HM Graphics , Milwaukee, WI	\$24.00	\$24.00	-	James Sandstrom	205	COM 100%	0 33 0	Private	1
220 -	Kappa Graphics , Fort Washington, PA	\$24.00	-	-	Nicholas G. Karabots	180	PUB 100%	30 0 0	Private	1
220 -	Litho Inc. , St. Paul, MN	\$24.00	-	-	Duane Pogue	120	CAT 49%; COM 20%; PREP 11%; FIN 10%	6 12 0	Private	1

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225 223	Sinclair Printing , Los Angeles, CA	\$23.73	\$21.93	+8	Robert J. Sinclair	135	COM 100%	21 15 0	Private	1
226 183	Democrat Printing & Lithographing , Little Rock, AR	\$23.70	\$26.00	-9	Bert Parke	235	PUB 75%; CAT 20%; COM 5%	24 3 0	Private	1
227 230	Prestone Printing , Brooklyn, NY	\$23.68	\$20.63	+15	Robert Adler	80	ADV 85%; PREP 15%	0 19 0	Private	1
228 226	Label Technology , Merced, CA	\$23.30	\$21.00	+11	John Bankson	104	PKG 100%	0 0 57	Private	1
229 209	Greystone Graphics , Kansas City, KS Parent: Coleridge Fine Arts, Dublin, Ireland	\$23.00	\$23.00	-	Eugene Reynolds	110	COM 25%; DM 20%; CAT 20%; ADV 20%; FIN 10%	16 18 0	Private	1
229 219	Service Web Offset , Chicago, IL	\$23.00	\$22.00	+5	Bobby Mitchell	85	COM 100%	11 0 0	Private	1
231 237	Image Print Group , Niles, IL	\$22.80	\$19.02	+20	Rick Baruch	150	COM 100%	0 36 0	Private	1
232 191	Berman Printing , Cincinnati, OH	\$22.51	\$25.03	-10	Andrew L. Berman	134	COM 92%; FIN 5%; PKG 3%	0 33 4	Private	1
233 215	Mossberg & Co. , S. Bend, IN	\$22.23	\$22.54	-1	James W. Hillman	136	COM 54%; PKG 12%; FIN 10%; CAT 8%	0 36 13	Private	1
234 214	Cedar Graphics , Hiawatha, IA	\$22.00	\$22.60	-3	Hassan Igram	135	DM 30%; COM 20%; PKG 15%; FIN 15%; ADV 15%	0 31 0	Private	1
234 198	Grafika Commercial Printing , Sinking Spring, PA	\$22.00	\$24.00	-8	Bernard J. Elzer Jr.	150	PKG 80%; COM 20%	20 28 0	Private	1
234 219	Robot Printing & Communications , Redford, MI	\$22.00	\$22.00	-	Barbara J. Wolak	158	PUB 18%; COM 17%; CAT 15%; SPEC 12% (Websites, Electronic Publishing, Binders, CDs); ADV 12%; DM 10%	0 36 1	Private	2
234 238	VG Reed & Sons , Louisville, KY	\$22.00	\$19.00	+16	Howard Reed	180	FIN 35%; CAT 15%; COM 15%; DIR 15%; DIG 10%; PUB 10%	22 6 9	Private	1
238 217	Forest Corp. , Twinsburg, OH	\$21.91	\$22.10	-1	Reynold E. Bookman	220	SPEC 100% (Screen Printing, POP, Large-format Litho and Digital)	0 23 23	Private	3
239 297	Visual Systems , Milwaukee, WI	\$21.58	\$13.29	+62	John B. Burg	90	SPEC 100% (Specialty Plastic Printing, Book Covers)	0 13 0	Private	1
240 260	Huston-Patterson Corp. , Decatur, IL	\$21.30	\$17.10	+25	Thomas W. Kowa	70	PKG 98%; SPEC 1% (Maps); BKS 1%	0 38 4	Private	2
241 242	St. Louis Lithographing , St. Louis, MO	\$21.10	\$18.90	+12	John Vogel Jr.	142	PKG 70%; SPEC 30% (Large-format Printing, Diecutting, Foil Stamping, Embossing, UV Printing, POP)	0 16 10	Private	2
242 238	American Printing , Birmingham, AL	\$21.00	\$19.00	+11	Robert F. Stanford	170	DM 20%; CAT 20%; ADV 20%; PUB 10%; COM 10%	15 30 5	Private	1
242 229	Best Label , Cerritos, CA	\$21.00	\$20.79	+1	Donald Ingle	145	PKG 95%; SPEC 5% (Distributor of Labeling Machines)	0 0 184	Private	2
242 263	Grand River Printing & Imaging , Van Buren Twp., MI	\$21.00	\$17.00	+24	David W. Green	85	COM 45%; ADV 30%; PUB 25%	24 0 0	Private	1
242 233	Victor Graphics , Baltimore, MD	\$21.00	\$20.00	+5	Thomas H. Hicks	185	BKS 80%; CAT 10%; DIR 10%	4 8 0	Private	1
246 255	Midstates Printing , Aberdeen, SD	\$20.82	\$17.50	+19	Roger J. Feickert	235	CAT 60%; PUB 20%; COM 20%	25 23 0	Private	2
247 244	Repacorp Label Products , Tipp City, OH	\$20.80	\$18.50	+12	Rick M. Heint	113	PKG 92%; SPEC 8% (Screen and Wide-format Printing)	0 5 24	Private	3
248 238	Garlich Printing , St. Louis, MO	\$20.50	\$19.00	+8	Brad Garlich, Greg Garlich, Don Hockenbury	100	COM 100%	0 27 0	Private	1
249 232	Classic Graphics , Charlotte, NC	\$20.13	\$20.06	-	David Pitts	140	COM 45%; DM 20%; FIN 20%; CAT 10%	0 24 0	Private	2
250 243	Baesman Printing , Hilliard, OH	\$20.00	\$18.70	+7	Richard F. Baesman	130	COM 60%; DM 40%	0 25 6	Private	1
250 198	Central States Business Forms , Dewey, OK Parent: Adams Investment, Bartlesville, OK	\$20.00	\$24.00	-17	Kenneth G. Adams	192	BF 99%; SPEC 1% (Envelopes, Labels, Computer Supplies)	74 2 4	Private	2
250 231	Creative Printing Services , Des Plaines, IL	\$20.00	\$20.50	-2	Haves McNeal	140	FIN 20%; ADV 20%; CAT 15%; COM 15%; DIR 10%; DM 10%	22 28 0	Private	2

Legend: ADV – Advertising Inserts and Other Preprints; BKS – Book Printing; BF – Business Forms; CAT – Catalogs; PREP – Prepress Services; DIG – Digital Printing; DIR – Directories; DM – Direct Mail; FIN – Financial Printing; PKG – Flexible Packaging, Paperboard, Envelopes, Tags, Labels, Folding Cartons; COM – General Commercial Printing; NEWS – Newspapers; PUB – Publications and Periodicals; SPEC – Specialty Printing; N/A – Not Available



Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web, Offset, Sheetfed, Other	Ownership	Plants
250 233	Fisher Group , Hiawatha, IA	\$20.00	\$20.00	-	Martin C. Fisher	140	DM 88%; ADV 10%; CAT 2%	13 0 0	Private	1
250 247	Kohler Print Group , St. Louis, MO Parent: Pinnacle Press, St. Louis, MO	\$20.00	\$18.00	+11	Kevin C. Kohler	92	COM 45%; SPEC 30% (Point-of-Sale); DM 10%; PKG 10%	0 27 9	Private	2
250 219	National Imprint (NIC) , Claysburg, PA Parent: Printegra, Peachtree, GA	\$20.00	\$22.00	-9	Casey Campbell	150	SPEC 100% (Envelopes, Stationery)	0 0 75	Private	3
250 219	Pace Press , Moonachie, NJ	\$20.00	\$22.00	-9	Jack Mangi	90	DM 30%; ADV 30%; COM 20%; CAT 10%; FIN 10%	24 14 0	Private	1
250 233	Performance Companies , Dallas, TX	\$20.00	\$20.00	-	John T. White	160	SPEC 75% (Display Manufacturing, UV Specialty Printing, Lenticular Printing, Transaction Cards); COM 25%	0 40 0	Private	2
258 254	Worth Higgins & Assoc. , Richmond, VA	\$19.60	\$17.60	+11	Rick LaReau	125	COM 100%	0 31 7	Employee	1
259 236	J.B. Kenehan , Waukesha, WI	\$19.40	\$19.80	-2	J.B. Kenehan	63	DM 20%; CAT 20%; COM 20%; PUB 10% ADV 10%; BKS 10%; FIN 10%	18 6 0	Private	1
260 247	Daily Printing , Plymouth, MN	\$19.08	\$18.00	+6	R. Peter Jacobson	110	COM 100%	0 23 0	Employee	1
261 228	Foxtire Printing and Packaging , Newark, DE	\$19.00	\$20.80	-9	John Ferretti	120	DIG 60%; SPEC 21% (Mfg. Programs); COM 14%	1 7 14	Private	2
261 247	Patented Printing , Dayton, OH	\$19.00	\$18.00	+6	Dick Westfall	100	COM 72%; PUB 8%; PKG 8%	0 34 13	Private	2
261 226	Rose Printing , Tallahassee, FL	\$19.00	\$21.00	-10	Charles Rosenberg	154	BKS 60%; PUB 30%; CAT 5%; COM 5%	13 9 0	Private	1
261 247	Spectra Print , Stevens Point, WI	\$19.00	\$18.00	+6	Richard Hofmeister	138	COM 100%	6 36 2	Private	1
265 247	Midland Information Resources , Davenport, IA	\$18.90	\$18.00	+5	Gene M. Blanc	180	DIG 80%; SPEC 20% (Technology, Educational)	4 2 12	Private	2
266 296	Hilltop Press , Indianapolis, IN	\$18.80	\$13.40	+40	Dennis Stephenson	105	COM 47%; PKG 29%; PREP 12%; DIG 7%	N/A	Private	1
266 245	J.S. McCarthy Printers , Augusta, ME	\$18.80	\$18.20	+3	Richard Tardiff	161	COM 80%; PREP 10%; ADV 10%	0 33 0	Private	1
266 -	The Old Trail Printing Co. , Columbus, OH	\$18.80	-	-	Mary M. Held	115	COM 80%; DIG 5%; DM 5%; FIN 5%; PREP 5%	0 8 27	Private	1
269 217	Smith Edwards Dunlap , Philadelphia, PA	\$18.70	\$22.10	-15	Jonathan Shapiro	110	COM 75%; FIN 10%; PREP 10%; NEWS 5%	9 24 0	Private	1
270 262	Saltus Press , Worcester, MA	\$18.66	\$17.08	+9	Scott M. Saltus	140	N/A	28 16 0	Private	1
271 246	EP Graphics , Berne, IN Parent: Dynamic Resource Group, Berne, IN	\$18.58	\$18.04	+3	Tyler N. Kitt	137	CAT 57%; PUB 37%; SPEC 3% (Fulfillment); BKS 3%	18 0 0	Private	1
272 266	Courier Graphics , Phoenix, AZ	\$18.52	\$16.73	+11	Pamela J. Carritt	80	COM 100%	10 15 0	Private	1
273 265	Media Lithographics , City of Commerce, CA	\$18.37	\$16.76	+10	Richard B. Chandler, Howard L. Geer	77	BKS 46%; PREP 18%; COM 17%; SPEC 9% (Digital Books); DIG 6%	12 12 4	Private	1
274 247	FLM Graphics Corp. , Fairfield, NJ	\$18.27	\$18.00	+2	Frank L. Misischia	88	COM 70%; CAT 25%; DM 5%	0 22 23	Private	2
275 278	Freeport Press , Freeport, OH	\$18.00	\$15.30	+18	David G. Pilcher	160	PUB 50%; DM 20%; CAT 10%; COM 10%; ADV 10%	24 0 0	Private	1
276 257	Action Printing , Fond du Lac, WI Parent: Action Advertising, Fond du Lac, WI	\$17.91	\$17.32	+3	Bob Carew	105	PUB 39%; CAT 21%; BKS 10%; DIR 8%	14 13 0	Public	1
277 267	Graphic Solutions International , Burr Ridge, IL	\$17.82	\$16.62	+7	Suzanne M. Zaccone	115	PKG 80%; SPEC 20% (Printed Circuitry, Printed Thin Battery, Electroluminescence, RFID)	0 0 13	Private	2
278 256	DS Graphics , Lowell, MA	\$17.73	\$17.40	+2	Jeffrey Pallis	130	BKS 35%; DM 15%; CAT 15%; COM 15%; DIG 10%; SPEC 10% (Fulfillment)	2 18 0	Private	1
279 258	Amidon Graphics , St. Paul, MN	\$17.60	\$17.30	+2	Paul C. Amidon	100	DM 80%; SPEC 20% (Order Blank Envelopes)	49 0 0	Private	1
280 259	OmniPrint Inc. , Lanham, MD	\$17.30	\$17.20	+1	Kenneth A. Kaufman	125	PUB 50%; DM 40%; COM 10%	28 13 5	Private	1
281 279	G2 Graphic Service , N. Hollywood, CA	\$17.20	\$15.01	+15	John C. Beard	75	COM 45%; PREP 25%; PKG 10%; ADV 10%	0 21 4	Private	1

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Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
282 247	ProGraphics Communications , Atlanta, GA	\$17.00	\$18.00	-6	Mark C. Pope III, Bobi Gerard, Richard Roberts, Mike Aldridge, Mike Teed	100	COM 39%; DM 18%; CAT 12%; PUB 10%	N/A	Private	1
282 270	Toof Commercial Printing , Memphis, TN Parent: McFadden Communications, Memphis, TN	\$17.00	\$16.00	+6	Stillman McFadden	115	COM 75%; CAT 15%; DM 5%; BKS 5%	7 25 0	Private	2
282 270	Turso Companies , St. Paul, MN	\$17.00	\$16.00	+6	Dennis J. Turso	85	PKG 65%; SPEC 25% (InfoPac, Expanded Content Labels); COM 10%	0 29 90	Private	2
285 281	Omaha Print , Omaha, NE	\$16.80	\$14.90	+13	Steven D. Hayes	120	COM 60%; DM 40%	17 15 0	Private	1
286 268	ABS Graphics , Addison, IL	\$16.70	\$16.14	+3	Kenneth Vander Veen	100	COM 84%; DM 8%	0 21 0	Private	1
287 260	Impress Communications , Canoga Park, CA	\$16.50	\$17.10	-4	Paul Marino	90	COM 40%; CAT 30%; PREP 30%	0 24 0	Private	1
288 272	Franklin/Trade Graphics , Miami, FL	\$16.30	\$15.83	+3	Peter J. Dunne	105	COM 46%; CAT 16%; DM 10%; BKS 10%	12 20 4	Private	1
289 277	Jacob North Printing , Lincoln, NE	\$16.14	\$15.32	+5	Charles Calhoun	120	COM 50%; PUB 15%; CAT 15%; DM 10%; ADV 10%	16 22 8	Private	2
290 275	Modern Int'l Graphics , Eastlake, OH	\$16.10	\$15.50	+4	David Margiotta, Eric Rubin	97	COM 55%; PUB 10%; CAT 10%; FIN 10%	0 26 0	Private	1
291 287	Astoria Graphics , New York, NY	\$15.90	\$14.50	+10	Ronald Koff, Mitchell Koff	90	COM 40%; DIG 40%; DM 10%	0 29 8	Private	2
292 292	McCormick-Armstrong , Wichita, KS	\$15.81	\$14.00	+13	Jacob W. Shaffer	89	COM 63%; CAT 10%; ADV 8%; DM 7%	10 8 0	Private	2
293 280	Carter Printing , Richmond, VA	\$15.80	\$15.00	+5	Wayne R. Carter	114	PUB 20%; PKG 20%; CAT 15%; BKS 15% COM 10%; DIR 10%; PREP 10%	0 25 0	Private	1
294 276	Allied Printing Resources , Carlstadt, NJ	\$15.78	\$15.43	+2	Jim Royer	70	N/A	8 10 34	Private	1
295 269	Data Papers , Muncy, PA	\$15.60	\$16.11	-3	Jerry Wertz	97	BF 60%; DM 15%; PKG 10%; FIN 10%	36 0 14	Private	1
296 283	National Mail Graphics , Exton, PA	\$15.32	\$14.80	+4	John B. Sikorski	55	DM 55%; SPEC 45% (Envelopes)	12 16 0	Private	1
297 289	Robin Enterprises , Westerville, OH	\$15.25	\$14.36	+6	Robin Hance	122	COM 100%	0 38 4	Private	1
298 285	The Merrick Printing Co. , Louisville, KY Parent: Merrick Industries, Louisville, KY	\$15.20	\$14.70	+3	M. David Merrick	105	COM 60%; CAT 20%; PUB 10%; ADV 10%	2 20 9	Private	2
299 323	Johnson & Quin , Niles, IL	\$15.10	\$11.50	+31	David R. Henkel	90	DM 70%; BF 20%; ADV 10%	25 0 0	Private	1
299 301	The P.A. Hutchison Co. , Mayfield, PA	\$15.10	\$13.00	+16	Chris Hutchison	135	BKS 90%; PUB 5%; COM 5%	12 9 2	Private	1
301 273	Datatel Resources , Monaca, PA	\$15.00	\$15.70	-4	Allen J. Simon	78	BF 75%; DM 25%	45 0 0	Private	1
301 282	Hopkins Printing , Columbus, OH	\$15.00	\$14.89	+1	James F. Hopkins	109	COM 60%; DM 21%; CAT 10%; PUB 9%	0 30 0	Private	1
301 298	International Business Systems , King of Prussia, PA	\$15.00	\$13.21	+14	George H. Schnyder	62	DM 90%; BF 10%	63 0 0	Private	1
301 283	Park Printing , Minneapolis, MN	\$15.00	\$14.80	+1	Ralph Koloski	100	COM 70%; SPEC 30% (Large-format, POP)	0 32 0	Private	1
301 338	PrintingForLess.com , Livingston, MT	\$15.00	\$10.30	+46	Andrew S. Field	125	COM 60%; DM 39%; CAT 1%	0 12 0	Private	1
301 303	Tapecon Inc. , Buffalo, NY	\$15.00	\$12.90	+16	Alan K. Davis	141	PKG 83%; SPEC 17% (Membrane Keypads and Equipment)	0 0 52	Private	2
301 299	UniGraphic Inc. , Woburn, MA	\$15.00	\$13.10	+15	Bob Quinlan	105	DM 30%; COM 30%; PREP 20%; DIG 10%; BKS 5%	0 15 6	Private	1
308 274	Cavanaugh Press , Baltimore, MD	\$14.84	\$15.56	-5	George K. Atwell	101	COM 50%; DM 30%; BKS 10%; ADV 10%	0 37 0	Private	2
309 306	SPG Graphics , Indianapolis, IN	\$14.81	\$12.80	+16	David Harding	110	COM 70%; DM 15%; SPEC 5% (Signage)	0 21 0	Private	1
310 286	Mitchell Press , Vancouver, British Columbia, Canada	\$14.51	\$14.63	-1	Howard Mitchell	93	COM 80%; PUB 20%	10 6 0	Private	1
311 287	Cockrell Printing , Ft. Worth, TX	\$14.50	\$14.50	-	John K. Cockrell	83	COM 100%	0 26 0	Private	1

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Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web, Offset, Sheetfed, Other	Ownership	Plants
312 314	The Ovid Bell Press , Fulton, MO	\$14.34	\$12.20	+18	John O. Bell	120	PUB 95%; DIR 2%; BKS 2%; COM 1%	9 13 0	Private	1
313 -	Phenix Label , Olathe, KS	\$14.16	-	-	Hans M. Peter	76	N/A	N/A	Private	1
314 -	Tucker Castleberry , Atlanta, GA	\$14.00	-	-	Tuck Tucker	75	COM 80%; DM 10%; PUB 10%	N/A	Private	3
315 293	Dual Graphics , Brea, CA	\$13.95	\$13.89	-	James Joyce	100	DM 20%; CAT 20%; COM 20%; PUB 10%; BKS 10%; FIN 10%	0 20 0	Private	1
316 317	Canfield & Tack , Rochester, NY	\$13.92	\$12.10	+15	Daniel J. Mahany	81	COM 72%; DM 10%; CAT 10%; ADV 5%	0 26 0	Employee	1
317 305	Delzer Lithograph , Waukesha, WI	\$13.85	\$12.85	+8	Eric Delzer	90	COM 100%	5 14 0	Private	1
318 294	EconoPrint , Verona, WI	\$13.73	\$13.57	+1	David Roloff	115	COM 41%; DIG 20%; DM 15%; FIN 5%; BF 5%	0 27 2	Private	1
319 312	The Harty Press , New Haven, CT	\$13.50	\$12.45	+8	George R. Platt	85	DM 35%; COM 35%; ADV 20%; CAT 5%	0 25 0	Private	1
320 341	Metropolitan Fine Printers , Vancouver, British Columbia, Canada Parent: Kallas Holding, Vancouver, British Columbia, Canada	\$13.34	\$10.23	+30	George Kallas	75	ADV 30%; FIN 20%; DM 15%; BKS 10%; CAT 10%	0 20 0	Private	1
320 308	The R.L. Bryan Co. , Columbia, SC	\$13.34	\$12.74	+5	Charles H. Dickerson	100	COM 50%; PUB 46%; FIN 4%	6 18 0	Employee	1
322 320	Ginny's Printing , Austin, TX	\$13.33	\$11.95	+12	Michael Martin	125	N/A	0 5 7	Private	2
323 295	B&W Press , Georgetown, MA	\$13.25	\$13.50	-2	Paul J. Beegan	135	SPEC 80% (Envelopes, Order Forms, Two-way Envelope Formats); DM 20%	44 0 0	Private	1
324 309	Philipp Lithographing , Grafton, WI	\$13.20	\$12.60	+5	Peter S. Buening	55	PKG 70%; SPEC 30% (POP)	0 18 0	Private	1
324 328	Techprint Inc. , Lawrence, MA	\$13.20	\$11.00	+20	Paul J. Durant	100	PKG 85%; COM 5%; ADV 5%; DIG 5%	8 20 10	Private	1
326 325	Branch Smith Printing , Fort Worth, TX	\$13.05	\$11.39	+15	David Branch	91	PUB 60%; CAT 20%; BKS 15%; DM 5%	0 22 0	Private	1
327 300	Boyd Brothers , Panama City, FL	\$13.03	\$13.08	-	James A. Boyd Jr.	105	COM 70%; PUB 30%	0 23 1	Private	1
328 318	Adair Printing , Dexter, MI	\$13.00	\$12.00	+8	Dennis M. Adair	75	CAT 80%; SPEC 15% (Manuals); DIR 5%	N/A	Private	2
328 304	United Graphics , Mattoon, IL	\$13.00	\$12.89	+1	Ralph Scrimager	116	BKS 86%; PUB 7%; CAT 7%	0 22 0	Private	1
330 313	BookMasters Inc. , Mansfield, OH	\$12.85	\$12.25	+5	David Wurster	165	BKS 100%	0 17 12	Private	3
331 310	Neyenesch Printers , San Diego, CA	\$12.80	\$12.50	+2	Cliff Neyenesch, Carol A. Bentley	75	COM 100%	0 27 2	Private	1
332 306	Maracle Press , Oshawa, Ontario, Canada	\$12.70	\$12.80	-1	Bruce Fenton	74	COM 70%; BKS 30%	6 10 0	Private	1
333 291	Beechmont Press , Louisville, KY	\$12.62	\$14.02	-10	Dennis D. Watkins	145	PUB 55%; COM 30%; DM 5%; CAT 5%	10 30 0	Private	1
334 342	Coakley-Tech , Milwaukee, WI	\$12.20	\$10.20	+20	Christopher Illman	130	DIG 70%; DM 20%; BF 5%; ADV 5%	0 10 0	Private	3
334 310	Wayne Trademark Printing & Packaging , High Point, NC	\$12.20	\$12.50	-2	Gary Burrow	78	PKG 100%	0 9 68	Private	1
334 335	Westamerica Graphics , Foothill Ranch, CA	\$12.20	\$10.50	+16	Doug Grant	65	COM 60%; DM 30%; CAT 10%	0 14 0	Private	1
337 331	Graphic Printing Services , Greensboro, NC	\$12.17	\$10.92	+11	Bryan Hall	71	COM 50%; PKG 50%	0 17 21	Private	1
338 -	Acme Printing , Des Moines, IA	\$12.00	-	-	Jerry J. Miller	90	COM 58%; DM 15%; FIN 14%; PUB 8%	0 28 0	Private	1
338 318	Chromatic Lithographers , Glendale, CA	\$12.00	\$12.00	-	Richard Sevigny	85	COM 50%; PKG 30%; SPEC 10% (Diecutting, Converting); CAT 5%; DM 5%	0 26 0	Private	2
338 348	Colorado Printing , Grand Junction, CO	\$12.00	\$9.50	+26	Michael Antonucci	100	DM 40%; CAT 40%; COM 20%	0 24 0	Private	1

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Ranking '05 '04	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
338 314	Stylecraft Printing , Canton, MI	\$12.00	\$12.20	-2	Richard A. Pesci, Andrea M. Pesci-Jones	105	BF 72%; COM 23%; PKG 5%	32 14 0	Private	3
338 346	Ussery Printing , Irving, TX	\$12.00	\$9.80	+22	Fran Ussery	71	COM 80%; DM 10%; CAT 5%; ADV 5%	N/A	Private	1
343 338	Covenant Graphics , Jefferson City, MO	\$11.90	\$10.30	+16	Jeanie Moore, Darrell Moore, Darla Porter, Greg Meeker	105	PUB 50%; COM 30%; DM 10%; DIG 5%; SPEC 5% (Promotional Products)	0 31 0	Private	2
344 355	Solo Printing , Miami, FL	\$11.70	\$8.90	+31	Manuel Hernandez	60	BKS 40%; DM 20%; CAT 20%; COM 10%; PUB 10%	N/A	Private	1
345 367	Walton Press , Monroe, GA	\$11.60	\$8.10	+43	Paul D. Hynson	N/A	PUB 100%	26 0 0	Private	1
346 -	Continental Colorcraft , Monterey Park, CA	\$11.50	-	-	Andy R. Scheidegger	57	COM 50%; PREP 50%	0 12 0	Private	1
346 326	Graphic Arts , Philadelphia, PA	\$11.50	\$11.20	+3	Fred Binder Jr.	75	COM 100%	0 21 0	Private	1
346 362	O'Neil Printing , Phoenix, AZ	\$11.50	\$8.50	+35	Ronald R. Lahey	85	COM 100%	0 23 0	Employee	1
349 347	Paravista Inc. , Piscataway, NJ	\$11.40	\$9.60	+19	Michael Spallucci	29	COM 30%; DM 20%; PKG 20%; PREP 10%; SPEC 10% (Advertising Specialties)	0 13 0	Private	1
350 327	Morrison Communications , Morristown, TN	\$11.15	\$11.09	+1	Maudie Briggs	75	COM 53%; SPEC 15% (Posters); PUB 12%; CAT 12%	10 3 0	Private	1
351 324	Ambrose Printing , Nashville, TN	\$11.10	\$11.44	-3	John L. Ambrose III	89	COM 30%; DIR 20%; PUB 10%; CAT 10% ADV 10%; BKS 10%; PKG 10%	8 21 0	Private	1
352 343	Direct Impressions , Richmond, VA	\$11.06	\$10.08	+10	Mark Smith	60	DM 95%; ADV 5%	24 0 0	Private	1
353 335	Gintzler Graphics , Buffalo, NY	\$11.00	\$10.50	+5	Franklin J. Nice	60	PKG 100%	0 0 78	Private	1
354 322	Bernadette Business Forms , Hazelwood, MO	\$10.90	\$11.56	-6	James R. Truetken	67	DM 73%; PKG 13%; BF 11%; COM 2%	72 0 13	Private	1
354 314	Specialized Printed Forms , Caledonia, NY	\$10.90	\$12.20	-11	Robert P. McAleavey	90	BF 70%; DM 25%; COM 5%	46 5 0	Private	1
356 352	Hillsboro Printing , Tampa, FL	\$10.50	\$9.28	+13	Richard Lange	73	COM 70%; CAT 10%; DIR 10%; ADV 10%	0 13 2	Private	1
356 328	Shelton-Turnbull , Eugene, OR	\$10.50	\$11.00	-5	Dave Crosby	86	COM 50%; BF 35%; DIG 5%; DM 5%; PKG 5%	5 10 10	Employee	1
358 321	Times Litho , Forest Grove, OR	\$10.46	\$11.86	-12	Richard Bunker	58	COM 35%; PUB 30%; DM 20%; CAT 15%	16 0 0	Employee	1
359 333	BFS Business Printing , Boston, MA	\$10.40	\$10.70	-3	Benjamin F. Smith	73	SPEC 50% (Reprographics); COM 50%	0 19 0	Private	3
359 362	Speedfast Color Press , Edmonton, Alberta, Canada	\$10.40	\$8.50	+22	Mike Steiner	N/A	COM 50%; DM 20%; PKG 20%; FIN 10%	0 21 0	Private	2
361 334	Interprint Web & Sheet Fed , Clearwater, FL Parent: Morten Enterprises, Clearwater, FL	\$10.39	\$10.63	-2	James E. Morten	90	PUB 50%; CAT 20%; ADV 10%; DM 10%; DIR 10%	N/A	Private	3
362 337	Arbor Press , Royal Oak, MI	\$10.20	\$10.38	-2	Jim Russell	65	COM 70%; BF 25%; PKG 5%	12 18 0	Private	1
363 354	Reflections Printing , Minneapolis, MN	\$10.10	\$9.10	+11	Chris Clemens	70	COM 70%; DM 25%; DIG 5%	0 22 2	Private	1
364 355	Graphix Products , W. Chicago, IL	\$10.06	\$8.90	+13	Diane Tews	70	COM 80%; SPEC 10% (CD-ROM, CDR); PKG 7%; DIG 3%	0 18 12	Private	1
365 353	Belk Printing Technologies , Pineville, NC	\$10.02	\$9.23	+9	Lee Ellen Turnbull	81	COM 55%; FIN 25%; PKG 10%; DM 5%	0 14 0	Private	1
366 344	Integrity Graphics , Windsor, CT	\$10.00	\$10.00	-	Joseph E. La Valla	80	COM 70%; PREP 30%	0 15 0	Private	1
367 328	Harmony Printing & Development , Liberty, MO	\$9.80	\$11.00	-11	Larry G. Wilson	71	PUB 30%; COM 25%; CAT 20%; DIR 15%	13 2 0	Private	1
368 357	Printing Technologies , Salt Lake City, UT	\$9.75	\$8.73	+12	LaMar C. Hatch	70	COM 100%	0 27 6	Private	1
369 361	Western Graphics , St. Paul, MN	\$9.72	\$8.62	+13	Tim Keran	68	COM 69%; DIG 31%	0 14 10	Private	1
370 338	Hagg Press , Elgin, IL	\$9.69	\$10.30	-6	Kern W. Hagg, Jr.	79	BKS 40%; COM 33%; CAT 7%; PKG 6%	10 35 1	Private	1

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371 358	McCourt Label , Lewis Run, PA	\$9.60	\$8.70	+10	David G. Ferguson	70	PKG 100%	N/A	Private	1
371 344	Wise Tag & Label , Pennsauken, NJ	\$9.60	\$10.00	-4	W. Sprague Wise	68	PKG 100%	N/A	Private	1
373 351	Hi-Tech Printing , Fairfield, OH	\$9.50	\$9.30	+2	Robert P. Dillingham	37	PKG 100%	17 14 12	Private	1
373 371	Oak Lane Printing , Moorestown, NJ	\$9.50	\$7.50	+27	Michael Dubowitch	58	DM 65%; CAT 12%; ADV 10%; FIN 5%	10 18 0	Private	2
373 348	Pomco Graphic Arts , Philadelphia, PA	\$9.50	\$9.50	-	Frank A. Wlodarczyk	110	COM 75%; SPEC 10% (Engraving); ADV 10%; FIN 5%	0 16 25	Private	1
376 350	Acculink , Greenville, NC	\$9.30	\$9.33	-	Tom O'Brien, Lindsay Gray	82	DIG 60%; COM 25%; DIR 10%; DM 5%	1 8 5	Private	1
377 332	Best Press , Addison, TX	\$9.09	\$10.90	-17	Wendy Kalisher	65	COM 100%	0 22 0	Private	1
378 362	Fine Line Graphics , Columbus, OH	\$9.00	\$8.50	+6	James M. Basch	52	COM 50%; DM 20%; CAT 15%; PUB 10%	0 16 1	Private	1
379 374	AdMail Express , Hayward, CA	\$8.91	\$7.26	+23	Brian M. Schott	63	DM 80%; ADV 15%; COM 5%	10 6 0	Private	1
380 373	Printing Arts , Brooklyn Park, MN	\$8.87	\$7.34	+21	Ray Becker	63	COM 75%; DM 25%	0 26 0	Private	1
381 366	General Press , Natrona Heights, PA	\$8.70	\$8.26	+5	James V. Wolff	54	PKG 70%; COM 30%	0 33 0	Employee	1
381 370	Rider Dickerson , Chicago, IL	\$8.70	\$7.60	+14	Bill Barta	55	COM 80%; PREP 20%	0 27 0	Private	1
383 382	The Van Lanen Printing Co. , Green Bay, WI	\$8.46	\$6.35	+33	Larry Van Lanen	44	COM 100%	0 25 0	Private	1
384 360	Bestforms Inc. , Camarillo, CA	\$8.34	\$8.63	-3	Ronald B. Eisele	84	PKG 54%; BF 31%; DIG 6%; DM 6%; ADV 2%	38 5 14	Private	1
385 372	5 Day Business Forms Mfg. , Anaheim, CA	\$8.10	\$7.45	+9	Leslie Messick	48	BF 100%	25 0 0	Private	1
386 263	Banknote Corp. of America , Browns Summit, NC Parent: Sennett Security Products, Chantilly, VA	\$8.00	\$17.00	-53	Sandra Lane	70	SPEC 100% (High Security Printing)	16 9 5	Private	1
386 378	Dolce Printing , Maywood, NJ	\$8.00	\$6.90	+16	James Dolce, Glenn Dolce	28	COM 50%; FIN 30%; DM 20%	0 22 0	Private	1
386 369	Elk Grove Graphics , Elk Grove Village, IL	\$8.00	\$7.80	+3	Tom Stanley	45	COM 40%; DM 20%; CAT 20%; ADV 20%	0 18 2	Private	1
386 -	Roberts Printing , Clearwater, FL	\$8.00	-	-	Wayne Nightingale	50	COM 35%; CAT 25%; PREP 15%; BKS 10%	0 10 0	Private	1
386 -	Rohrich Corp. , Akron, OH	\$8.00	-	-	Thomas R. Rohrich	56	COM 94%; PREP 6%	0 17 0	Private	1
391 377	PMR Printing , Sterling, VA	\$7.90	\$7.00	+13	Kenneth L. Kronberg	58	DM 34%; COM 25%; BKS 20%; PUB 10%	8 6 1	Private	1
392 380	Delano Service , Allegan, MI	\$7.80	\$6.50	+20	Roger L. Ganger	65	SPEC 90% (Game Cards and Board Games); BF 10%	0 7 5	Private	1
392 -	The Zenger Group , Buffalo, NY	\$7.80	-	-	Stephen R. Zenger	63	COM 55%; DIG 20%; DM 20%; PREP 5%	0 23 8	Private	3
394 359	K&D Graphics, Printing and Packaging , Orange, CA	\$7.62	\$8.69	-12	Don Chew	46	COM 42%; PKG 18%; DM 10%; CAT 10%	4 19 0	Private	1
395 -	MacDonald & Evans , Braintree, MA	\$7.50	-	-	Francesco Piazza	50	COM 30%; DIG 30%; SPEC 25% (Retail); FIN 10%; DM 5%	0 25 1	Private	1
396 375	Merlin Printing , Amityville, NY	\$7.41	\$7.25	+2	Steven Vid	37	ADV 80%; DM 10%; COM 10%	12 0 0	Private	1
397 362	Diemand Printing , Chicago, IL	\$7.20	\$8.50	-15	Jeffrey P. Diemand	60	COM 40%; DM 30%; FIN 30%	0 23 0	Private	1
397 381	Press America , Elk Grove Village, IL	\$7.20	\$6.40	+13	Martin A. D'Amico	40	DM 50%; COM 50%	5 13 0	Private	1
397 368	S2K Graphics , Chatsworth, CA	\$7.20	\$8.00	-10	Dan Pulos	50	SPEC 100% (POP)	N/A	Private	1
400 -	McClafferty Printing , Wilmington, DE	\$7.00	-	-	Shawn McClafferty	50	COM 100%	0 21 0	Private	1
400 -	Mutual Engraving , W. Hempstead, NY	\$7.00	-	-	Salvatore Forelli	77	COM 65%; SPEC 35% (Engraving, Foil Stamping, Thermography)	2 20 35	Private	1

Legend: ADV - Advertising Inserts and Other Preprints; BKS - Book Printing; BF - Business Forms; CAT - Catalogs; PREP - Prepress Services; DIG - Digital Printing; DIR - Directories; DM - Direct Mail; FIN - Financial Printing; PKG - Flexible Packaging, Paperboard, Envelopes, Tags, Labels, Folding Cartons; COM - General Commercial Printing; NEWS - Newspapers; PUB - Publications and Periodicals; SPEC - Specialty Printing; N/A - Not Available