



Ranking '09	'08	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
1	1	RR Donnelley , Chicago, IL	\$11,581.60	\$11,587.10	-	Thomas J. Quinlan III	60,000	N/A	N/A	Public	175+
2	2	Worldcolor , Montreal, Canada	\$4,016.90	\$5,688.20	-29	Mark Angelson	20,000	INS 30%; PUB 22%; CAT 13%; BKS 12%	N/A	Public	90
3	4	Transcontinental Inc. , Montreal, Canada	\$2,429.30	\$2,326.20	+4	François Olivier	13,000	N/A	N/A	Public	65
4	5	Valassis , Livonia, MI	\$2,381.90	\$2,242.20	+6	Alan F. Schultz	7,000	N/A	69 5 0	Public	4
5	6	Quad/Graphics , Sussex, WI	\$2,266.00	\$2,048.00	+11	Joel Quadracci	11,000	CAT 49%; PUB 38%; INS 9%; SPEC 4%	N/A	Private	28
6	3	Cenveo Inc. , Stamford, CT	\$2,200.00	\$2,400.00	-8	Robert Burton	8,500	SPEC 29% (Envelopes, labels); DM 25%; COM 20%; PUB 16%	166 516 464	Public	75
7	9	Vertis Communications , Baltimore, MD Sub., Vertis Holdings, New York, NY	\$1,700.00	\$1,400.00	+21	Quincy L. Allen	6,000	N/A	N/A	Private	50
8	7	American Greetings , Cleveland, OH	\$1,646.39	\$1,730.78	-5	Jeffrey Weiss	N/A	N/A	N/A	Public	N/A
9	8	Deluxe Corp. , Shoreview, MN	\$1,468.66	\$1,606.37	-9	Lee Schram	6,500	N/A	N/A	Public	29
10	11	Consolidated Graphics , Houston, TX	\$1,145.15	\$1,095.40	+5	Joe R. Davis	5,550	COM 40%; DIG 15%; DM 15%; CAT 10%	225 1,580 220	Public	70
11	10	WorkflowOne , Dayton, OH	\$949.00	\$1,171.00	-19	Dave Davis	2,482	BF 32%; SPEC 26% (Stationery, promotional products, office supplies, distribution); COM 14%; PKG 8%	323 55 64	Private	15
12	12	Visant Corp. , Armonk, NY Sub., Visant Holding, Armonk, NY	\$924.70	\$937.40	-1	Marc L. Reisch	6,000	N/A	N/A	Private	12
13	13	Standard Register , Dayton, OH	\$791.10	\$865.40	-9	Joseph Morgan	2,992	BF 55%; DIG 32%; SPEC 13% (Labels)	N/A	Public	31
14	14	Bowne & Co. , New York, NY	\$767.00	\$851.00	-10	David J. Shea	2,800	FIN 76%; DIG 22%	N/A	Public	9
15	15	Ennis Inc. , Midlothian, TX	\$584.03	\$610.61	-4	Keith S. Walters	6,200	SPEC 38% (Apparel, promotional products); BF 31%; FIN 17%; COM 8%	N/A	Public	46
16	16	DST Output , El Dorado Hills, CA Sub., DST Systems, Kansas City, MO	\$528.00	\$555.00	-5	Steve Towle	3,000	SPEC 100% (Transactional documents)	N/A	Public	3
17	19	Vistaprint , Lexington, MA Div., Vistaprint Ltd., Bermuda	\$515.80	\$400.70	+29	Robert Keane	1,000+	SPEC 100% (Small business marketing materials and consumer products)	N/A	Public	2
18	18	Brown Printing , Waseca, MN Div., Gruner + Jahr, Hamburg, Germany	\$415.00	\$415.00	-	Volker Petersen	2,200	PUB 80%; CAT 20%	171 0 0	Private	3
19	20	WS Packaging Group , Green Bay, WI	\$394.33	\$388.92	+1	Terrence R. Fulwiler, Kenneth B. Kidd	1,807	PKG 90%	54 58 1,207	Private	18
20	17	Sir Speedy Printing and Marketing Services , Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$357.00	\$438.80	-19	Richard Lowe	N/A	DIG 35%; COM 25%; DM 20%; PREP 10%	N/A	Private	433
21	21	Allegra Network , Northville, MI	\$353.00	\$371.00	-5	Carl Gerhardt	3,200	DIG 20%; COM 20%; DM 15%	0 850 0	Private	560
22	23	Fort Dearborn , Elk Grove, IL	\$350.00	\$340.00	+3	Mike Anderson	1,350	PKG 100%	N/A	Private	10
23	22	The Sheridan Group , Hunt Valley, MD	\$348.00	\$344.20	+1	John A. Saxton	1,854	PUB 52%; CAT 27%; BKS 19%	N/A	Private	6
24	25	arvato AG , New York, NY Div., Bertelsmann AG, Germany	\$321.00	\$329.20	-2	Rolf Buch	1,972	BKS 83%; SPEC 16%	24 150 0	Private	7
25	24	EarthColor , Parsippany, NJ	\$302.00	\$330.00	-8	Robert Kashan	775	COM 33%; INS 25%; DM 25%; PREP 10%	39 104 23	Private	7
26	26	Multi-Color Corp. , Batavia, OH	\$300.00	\$320.00	-6	Francis D. Gerace	1,400	PKG 100%	0 7 114	Public	14
27	27	St. Joseph Communications , Concord, Ontario, Canada	\$296.00	\$306.00	-3	Tony Gagliano	1,500	PUB 40%; CAT 15%; INS 15%; DM 10%	65 53 0	Private	4

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28	30 Arandell Corp. , Menomonee Falls, WI	\$287.00	\$287.00	-	F.E. Treis	830	CAT 93%; PUB 4%; PREP 3%	36 0 0	Private	1
29	29 Courier Corp. , N. Chelmsford, MA	\$280.30	\$294.60	-5	James F. Conway III	1,825	BKS 100%	70 43 0	Public	6
30	32 Trend Offset Printing , Los Alamitos, CA	\$275.00	\$275.00	-	Anthony J. Lienau	810	PUB 50%; INS 30%; CAT 10%; DIR 10%	168 6 0	Private	3
31	28 AlphaGraphics , Salt Lake City, UT Sub., Pindar Print Ltd., Scarborough, UK	\$256.00	\$300.34	-15	Kevin Cushing	900+	DIG 41%; COM 20%; SPEC 20%; PKG 10%	N/A	Private	N/A
32	31 IWCO Direct , Chanhassen, MN	\$252.00	\$280.00	-10	James N. Andersen	1,250	DM 100%	94 6 68	Private	3
33	33 Publishers Press , Shepherdsville, KY	\$234.00	\$226.00	+4	Nicholas X. Simon	1,550	PUB 95%; COM 5%	129 10 0	Private	2
34	35 J.J. Keller & Associates , Neenah, WI	\$228.20	\$216.60	+5	Robert L. Keller	1,200	PUB 50%; BKS 30%; DM 10%; BF 10%	20 8 7	Private	1
35	34 Gannett Offset , Springfield, VA Div., Gannett Co., McLean, VA	\$198.00	\$221.10	-10	Dennis Washburn	1,150	NEWS 35%; PUB 30%; INS 25%	251 10 0	Public	6
36	36 DG3 Diversified Global Graphics Group , Jersey City, NJ	\$180.00	\$180.00	-	Thomas Saggiomo	700	FIN 50%; COM 35%; DIG 10%; INS 5%	N/A	Private	6
37	39 Canadian Bank Note , Ottawa, Ontario, Canada	\$175.00	\$150.00	+17	Doug Arends	1,200	SPEC 100% (Security printing)	N/A	Private	3
37	39 The Segerdahl Corp. , Wheeling, IL	\$175.00	\$150.00	+17	Rick Joutras	300	DM 90%; COM 10%	52 21 0	Employee	2
39	36 MacNaughton Lithograph/Command Web Offset , Secaucus, NJ	\$170.00	\$180.00	-6	Andrew Merson	670	BKS 40%; DIR 15%; CAT 15%; FIN 10%	39 12 7	Private	6
40	42 Champion Industries , Huntington, WV	\$162.69	\$145.64	+12	Marshall T. Reynolds	800	BF 40%; COM 20%; CAT 15%; INS 10%	1 37 61	Public	11
41	43 Freedom Graphic Systems , Milton, WI	\$145.00	\$142.00	+2	Martin W. Liebert	750	DM 90%; INS 5%; DIG 5%	26 2 3	Private	4
42	38 Japs-Olson Co. , St. Louis Park, MN	\$140.98	\$153.08	-8	Michael W. Beddor	609	DM 70%; COM 15%; CAT 15%	90 42 8	Private	1
43	48 Imagine! Print Solutions , Minneapolis, MN	\$135.00	\$130.66	+3	Robert J. Lothenbach	567	SPEC 50%; COM 25%; PKG 23%	0 70 60	Private	1
44	41 The MATLET Group , Pawtucket, RI	\$132.00	\$147.00	-10	Gary Stiffler	550	COM 60%; PKG 25%; SPEC 15% (Fulfillment)	30 102 0	Private	4
45	43 Sandy Alexander , Clifton, NJ Div., Mickelberry Communications, New York, NY	\$127.00	\$142.00	-11	Mike Graff	241	COM 45%; DM 25%; INS 15%; CAT 10%	39 24 33	Private	3
46	45 Direct Group , Swedesboro, NJ Div., Direct Mail Holdings, Pennington, NJ	\$125.00	\$140.00	-11	Don McKenzie	850	DM 75%; DIG 20%; COM 5%	N/A	Private	3
47	46 PIP Printing and Marketing Services , Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$123.00	\$136.20	-10	Richard Lowe	N/A	DIG 35%; COM 25%; DM 20%; PREP 10%	N/A	Private	145
48	50 Lithographix Inc. , Hawthorne, CA	\$120.00	\$125.00	-4	Herb Zebrack	300	COM 30%; CAT 15%; PREP 15%; INS 15%	22 46 68	Private	1
48	53 BELMARK Inc. , DePere, WI	\$120.00	\$118.00	+2	Karl A. Schmidt	451	PKG 100%	0 0 30	Private	3
50	49 Miami Systems , Cincinnati, OH	\$119.00	\$130.00	-8	Samuel L. Peters	950	BF 25%; DM 25%; PKG 20%; COM 10%; SPEC 10% (Prepaid telephone and credit cards)	73 10 8	Private	9
51	55 Walsworth Publishing , Marceline, MO	\$115.00	\$115.00	-	Don O. Walsworth	1,100	BKS 85%; CAT 10%; PUB 5%	22 62 8	Private	3
51	52 BCT , Fort Lauderdale, FL	\$115.00	\$119.00	-3	Peter Posk	1,000	COM 65%; DIG 25%; BF 10%	0 350 28	Private	63
53	51 Taylor Publishing , Dallas, TX Sub., American Achievement, Austin, TX	\$112.58	\$119.46	-6	Don Percenti	600	BKS 100%	0 74 0	Private	2
54	54 Creel Printing , Las Vegas, NV	\$112.00	\$117.10	-4	Allan Creel	434	PUB 45%; CAT 30%; COM 20%; NEWS 5%	81 14 0	Private	3
55	47 Hess Print Solutions , Downers Grove, IL	\$110.00	\$131.00	-16	Mike Duffield	680	CAT 40%; BKS 40%; PUB 10%; DIR 10%	11 2 0	Private	2

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56	57	Direct Connect Group , Cleveland, OH	\$107.58	\$103.45	+4	Robert A. Durham	651	COM 30%; DM 20%; SPEC 16% (Fulfillment/distribution); DIG 11%	74 108 64	Private	7
57	59	Imprimerie Solisco , Scott, Quebec, Canada	\$105.00	\$100.00	+5	Jean Gregoire	500	PUB 50%; BKS 25%; CAT 15%; COM 10%	31 40 0	Private	3
58	64	Henry Wurst Inc. , N. Kansas City, MO	\$100.83	\$88.48	+14	Michael S. Wurst	500	COM 35%; DM 22%; FIN 11%; CAT 10%	34 52 36	Private	3
59	61	Universal Millennium , Westwood, MA	\$92.41	\$97.76	-5	Bill Fitzgerald	225	COM 40%; FIN 30%; PUB 14%; CAT 5%	34 66 13	Private	2
60	56	Tweddle Group , Clinton Township, MI	\$86.44	\$109.40	-21	Andrew M. Tweddle	328	PUB 90%; CAT 6%; DIG 4%	8 2 4	Private	4
61	66	Strine Printing , York, PA	\$84.00	\$84.00	-	Michael A. Strine	378	PKG 40%; COM 35%; SPEC 15% (P.O.P./P.O.S.); DIG 5%	0 98 0	Private	1
62	63	Hammer Packaging , W. Henrietta, NY	\$83.60	\$89.00	-6	James E. Hammer	400	PKG 100%	18 59 19	Private	3
63	62	Angstrom Graphics , Hollywood, FL	\$83.00	\$96.00	-14	Wayne Angstrom	568	PUB 50%; COM 43%; CAT 5%; DM 2%	29 16 1	Private	2
64	71	Paris Business Products , Westampton, NJ	\$81.33	\$79.30	+3	Gerard M. Toscani	94	BF 85%; SPEC 15% (Photo papers, specialty papers and organizers)	24 0 0	Private	1
65	68	Smyth Cos. , St. Paul, MN	\$80.00	\$82.50	-3	John Hickey	400	PKG 98%; COM 2%	0 60 88	Private	4
66	67	Edwards Brothers , Ann Arbor, MI	\$79.00	\$83.00	-5	John J. Edwards	700	BKS 90%; PUB 10%	12 48 14	Private	8
66	69	Friesen Corp. , Altona, Manitoba, Canada	\$79.00	\$80.00	-1	Curwin W. Friesen	500	BKS 95%; SPEC 5%	4 42 0	Employee	3
68	73	National Graphics , N. Branford, CT	\$77.20	\$77.10	-	Nicholas M. Napoli	359	DM 60%; COM 30%; BF 5%; INS 5%	77 17 0	Private	3
69	105	Rock Communications/Colorfx Inc. , Newton, IA	\$76.60	\$52.50	+46	Jon Troen	430	N/A	N/A	Private	4
70	94	4over Inc. , Glendale, CA	\$75.78	\$59.30	+28	Zarik Megerdichian	450	SPEC 69% (Business cards, letterheads, postcards, presentation folders); DM 13%; CAT 12%; INS 6%	N/A	Private	8
71	78	Publication Printers , Denver, CO	\$75.29	\$72.90	+3	Gary Rosenberg	306	PUB 40%; DM 30%; CAT 20%; COM 10%	25 0 0	Private	1
72	74	Southwest Offset Printing , Gardena, CA	\$74.00	\$76.20	-3	Greg McDonald	500	PUB 40%; NEWS 40%; COM 20%	200 0 0	Private	2
73	60	Outlook Group , Neenah, WI	\$73.40	\$99.50	-26	Glen Yurjevich	400	DM 35%; PKG 30%; SPEC 20% (Promotional contract packaging and collateral information management); COM 15%	6 28 105	Private	3
74	69	Bert-Co Graphics , Cerritos, CA	\$73.00	\$80.00	-9	Nick George	210	PKG 95%; COM 5%	0 32 0	Private	2
75	65	IntegraColor , Mesquite, TX	\$72.60	\$86.70	-16	Larry C. King	527	COM 50%; PKG 40%; DIG 5%; SPEC 5%	18 72 73	Private	3
76	82	Nosco , Gurnee, IL Sub., Holden Industries, Deerfield, IL	\$71.80	\$68.80	+4	Russell Haraf	450	PKG 95%; COM 5%	2 22 112	Employee	3
77	58	Webcrafters Inc. , Madison, WI	\$71.00	\$100.87	-30	Jac B. Garner	625	BKS 98%; CAT 2%	48 0 0	Private	2
78	72	L.K. Litho , Middle Island, NY Div., The Linick Group, Middle Island, NY	\$70.00	\$78.25	-11	Andrew S. Linick	320	DIG 40%; BKS 30%; PUB 15%; DM 10%	24 26 4	Private	4
79	76	Pictorial Offset , Carlstadt, NJ	\$68.20	\$73.80	-8	Gary Samuels, Donald Samuels, Lester Samuels, Meryle Samuels	240	COM 65%; INS 25%; DIG 10%	25 23 0	Private	1
80	81	TST/Impreso Inc. , Coppell, TX	\$67.64	\$69.35	-2	Marshall Sorokwasz	125	BF 50%; SPEC 50% (Lasercut sheets, engineering rolls, P.O.S.)	17 3 4	Private	6
81	77	Continental Web Press , Itasca, IL	\$67.50	\$73.50	-8	Diane K. Field	400	CAT 75%; DM 25%	108 0 0	Private	2
82	84	Rohrer Corp. , Wadsworth, OH	\$67.34	\$67.28	-	John P. Rohrer	385	PKG 100%	0 72 0	Private	3
83	79	FCL Graphics , Harwood Heights, IL	\$67.00	\$71.00	-6	Ken Menconi	168	DM 70%; COM 15%; INS 10%; CAT 5%	30 18 26	Private	1

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84	90 Worzalla Publishing , Stevens Point, WI	\$65.41	\$63.62	+3	Charles W. Nason	360	BKS 90%; DIR 10%	12 25 0	Employee	1
85	80 American Spirit Graphics , Minneapolis, MN	\$64.17	\$70.90	-9	A. Oscar Carlson	291	DM 40%; COM 40%; INS 20%	60 20 4	Private	4
86	91 Ramallo Brothers Printing , San Juan, PR	\$62.50	\$63.50	-2	Alberto Ramallo	500	INS 36%; PKG 18%; BF 17%; COM 8%	64 41 5	Private	3
87	83 UNIMAC Graphics , Carlstadt, NJ	\$62.00	\$68.00	-9	George Amann	230	COM 70%; DM 15%; FIN 10%; PUB 5%	10 43 0	Private	1
88	86 K/P Corp. , San Ramon, CA	\$61.00	\$65.00	-6	Joe Atturio	450	COM 28%; PUB 22%; DM 14%; BKS 10%	3 34 9	Employee	6
89	93 Specialty Print Communications , Niles, IL	\$60.62	\$60.97	-1	Adam M. LeFebvre	330	DM 45%; INS 30%; COM 25%	30 22 14	Private	3
90	95 Commercial Communications (CCI)/CoakleyTech , Hartland, WI Div., TouchPoint Print Solutions, Chicago, IL	\$60.37	\$58.96	+2	Chris Illman	400	DIG 58%; COM 42%	4 35 40	Private	6
91	99 Adplex , Houston, TX	\$59.57	\$55.98	+6	Edward Raine	250	INS 77%; DM 11%; PREP 7%	45 0 0	Private	4
92	106 O'Neil Data Systems , Los Angeles, CA Sub., Data Analysis, Los Angeles, CA	\$59.00	\$52.00	+13	James T. Lucanish	145	DIG 70%; DM 20%; CAT 3%; SPEC 3% (Fulfillment)	36 7 0	Private	1
93	92 JohnsByrne Co. , Niles, IL	\$56.30	\$62.40	-10	Corey Gustafson	225	DM 30%; COM 30%; SPEC 20%; FIN 20%	0 32 0	Private	3
94	97 Universal Printing , St. Louis, MO	\$56.00	\$58.00	-3	Robert A. Ebel	250	COM 100%	N/A	Private	2
94	89 The Lane Press , S. Burlington, VT	\$56.00	\$64.00	-12	Philip M. Drumheller	210	PUB 90%; COM 10%	34 2 0	Private	1
94	85 GLS Cos. , Brooklyn Park, MN	\$56.00	\$65.40	-14	Gary L. Garner	320	COM 40%; DM 40%; SPEC 20% (Distribution, creative)	6 32 12	Private	3
97	88 Times Printing , Random Lake, WI	\$55.00	\$64.10	-14	Jack Scholler	435	PUB 50%; CAT 50%	34 18 0	Private	1
97	110 Meyers , Minneapolis, MN	\$55.00	\$50.00	+10	David Dillon	250	SPEC 85% (P.O.P. and labels); PKG 10%; DIG 5%	N/A	Private	1
99	119 Suttle-Straus Inc. , Waunakee, WI Sub., Telephone & Data Systems, Chicago, IL	\$54.32	\$47.55	+14	John Berthelsen	265	DM 50%; SPEC 15%; (Mailing and fulfillment); COM 15%; INS 10%	6 24 0	Public	1
100	101 Flower City Printing , Rochester, NY	\$53.73	\$54.93	-2	Wayne Scheible	289	PKG 70%; PREP 10%; COM 10%; CAT 4%	0 56 8	Private	3
101	114 NPC Inc. , Claysburg, PA	\$53.05	\$49.61	+7	Mark Barnhart	444	BKS 42%; BF 20%; DIG 20%; SPEC 18% (Fulfillment and document conversion)	23 6 7	Private	2
102	104 Pratt Corp. , Indianapolis, IN	\$53.00	\$52.90	-	Daniel D. Pratt	265	SPEC 55% (Retail store signage, promotional, P.O.P.); DIG 45%	0 0 48	Private	1
102	121 Teldon Print Media , Richmond, British Columbia, Canada Sub., The Teldon Group, Richmond, British Columbia, Canada	\$53.00	\$47.00	+13	Michael McAdam	375	COM 65%; PUB 25%; CAT 10%	10 11 5	Employee	2
104	125 The Garvey Group , Niles, IL	\$52.45	\$45.70	+15	Edward J. Garvey Jr.	210	PKG 50%; COM 30%; DM 20%	0 52 0	Private	4
105	117 Werthan Packaging , Nashville, TN	\$51.80	\$48.40	+7	Donald P. Belmont	250	PKG 100%	0 0 31	Private	1
106	108 Journal Graphics , Portland, OR	\$51.10	\$50.20	+2	Philip C. Bridge	170	PUB 85%; CAT 10%; COM 5%	30 0 0	Private	1
106	103 Brown Industries , Dalton, GA	\$51.10	\$53.30	-4	Keith Whitworth	669	SPEC 29% (P.O.P.); CAT 24%; COM 24%; DM 13%	0 27 59	Private	8
108	75 Williamson Printing , Dallas, TX	\$51.00	\$75.00	-32	Jerry Williamson	220	COM 50%; DIG 15%; PREP 10%; DM 5%	24 56 0	Private	1
109	96 AFL Web Printing , Voorhees, NJ	\$50.50	\$58.50	-14	Dennis G. Forchic	296	PUB 45%; NEWS 45%; COM 10%	180 0 0	Private	2
110	110 Goodway Group , Jenkintown, PA Div., I.G.I. Printing, Jenkintown, PA	\$50.00	\$50.00	-	David Wolk	275	DM 50%; DIG 30%; INS 20%	5 14 0	Private	2
110	86 The John Roberts Co. , Minneapolis, MN	\$50.00	\$65.00	-23	Michael R. Keene	260	COM 60%; INS 20%; DM 10%; CAT 10%	30 26 0	Private	1
110	131 Fiserv Hazelwood , Hazelwood, MO Div., Fiserv Inc., Brookfield, WI	\$50.00	\$44.00	+14	Ken Brown	270	DM 50%; DIG 40%; COM 7%; BF 3%	0 35 0	Public	1

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113	107 Intelligencer Printing , Lancaster, PA Div., Steinman Enterprises, Lancaster, PA	\$49.94	\$51.43	-3	Michael R. Stief	200	COM 62%; DM 20%; INS 11%; CAT 5%	22 26 0	Private	2
114	98 Progress Printing , Lynchburg, VA	\$49.79	\$56.90	-12	Michael A. Thornton	196	CAT 50%; PUB 15%; COM 14%; INS 9%	13 12 2	Employee	1
115	121 Schumann Printers , Fall River, WI	\$49.50	\$47.00	+5	Dan Schumann	185	PUB 85%; CAT 15%	25 0 0	Private	1
116	127 LGraphico , Burbank, CA	\$49.40	\$45.00	+10	Dan Stillwell	230	COM 35%; PREP 33%; SPEC 25% (P.O.P.); PKG 5%	0 12 12	Private	1
117	110 Wright Business Graphics , Portland, OR	\$47.40	\$50.00	-5	Jim Wright	284	BF 70%; DIG 13%; COM 7%; SPEC 5%	N/A	Private	5
118	123 Malloy Inc. , Ann Arbor, MI	\$46.20	\$46.00	-	William L. Upton	285	BKS 100%	10 11 1	Private	1
119	118 EU Services , Rockville, MD	\$46.10	\$48.20	-4	Art Simpson	350	DM 85%; COM 10%; DIG 5%	30 21 16	Private	1
120	100 Grandville Printing , Grandville, MI	\$45.30	\$55.40	-18	Jeffrey C. Brewer	240	INS 75%; COM 25%	52 22 6	Private	1
121	127 The Lowe-Martin Group , Ottawa, Ontario, Canada	\$45.00	\$45.00	-	Ward Griffin	300	COM 43%; SPEC 20% (Security); DIG 16%; BKS 10%	7 45 0	Private	2
121	116 Primary Color Systems , Costa Mesa, CA	\$45.00	\$48.76	-8	Dan Hirt	285	SPEC 30% (Large-format); COM 24%; PREP 21%; DIG 10%; DM 10%	0 22 6	Private	2
123	139 Diamond Packaging , Rochester, NY	\$44.00	\$41.20	+7	Karla Fichter, Kirsten Werner	225	PKG 100%	0 25 8	Private	2
124	134 Colonial Press Int'l , Miami, FL	\$43.50	\$43.00	+1	Jose Gomez, Jorge Gomez	200+	COM 45%; DM 15%; CAT 10%; INS 10%	22 18 0	Private	1
125	132 Ripon Printers , Ripon, WI	\$43.44	\$43.85	-1	H. Andersen Lyke	330	COM 40%; PUB 30%; NEWS 20%; DIR 10%	41 16 1	Private	1
126	120 Dexter Hospitality , Aurora, MO	\$42.69	\$47.17	-9	John Bunkhart	290	BF 50%; COM 30%; PUB 5%; CAT 5%	22 41 16	Private	1
127	158 HGI Co. , Burlington, WI	\$42.29	\$34.60	+22	Craig C. Faust	233	COM 17%; CAT 15%; BKS 15%; PUB 13%	19 38 4	Private	3
128	133 Concord Litho Group , Concord, NH	\$42.08	\$43.30	-3	Peter E. Cook	175	DM 40%; INS 20%; COM 20%; SPEC 10% (Greeting cards, P.O.P.)	36 7 0	Private	1
129	110 Geographics Inc. , Atlanta, GA	\$42.00	\$50.00	-16	Norvin C. Hagan	200	COM 50%; CAT 20%; INS 15%; DM 10%	34 26 0	Private	4
129	140 Weldon, Williams & Lick , Ft. Smith, AR	\$42.00	\$41.00	+2	Jim Walcott	330	SPEC 100% (Numbered printing)	0 11 68	Private	1
131	126 Bartash Printing , Philadelphia, PA	\$41.50	\$45.50	-9	Eric Roberts	250	PUB 50%; NEWS 40%; DM 5%; SPEC 5% (Internet publishing)	55 0 8	Private	1
132	150 AC Label , St. Louis, MO	\$41.20	\$37.40	+10	Gerald Mahoney	204	PKG 90%; SPEC 10% (Large-format, P.O.P., finishing)	0 16 142	Private	4
133	130 Diversified Labeling Solutions , Itasca, IL	\$41.10	\$44.80	-2	Bob Hakman	148	SPEC 100% (Labels)	N/A	Private	3
134	143 Versa Press , E. Peoria, IL	\$40.19	\$39.37	+2	Steven J. Kennell	185	BKS 100%	0 27 0	Private	1
135	102 Lake County Press , Waukegan, IL	\$40.10	\$54.53	-26	Ralph L. Johnson	190	COM 61%; CAT 10%; FIN 10%; DIG 7%	0 48 3	Private	3
136	137 Phipps Dickson Integra , Saint-Laurent, Quebec, Canada	\$40.00	\$42.00	-5	Jamie Barbieri, Jeff Mahar, Gaetano DiTrapani	200	COM 40%; INS 35%; FIN 10%; PREP 10%	0 36 6	Private	2
137	115 The Quantum Group , Morton Grove, IL	\$39.80	\$49.50	-20	William L. White	150	COM 40%; DIG 25%; CAT 15%; PKG 5%	0 33 6	Private	1
138	142 Bolger Vision Beyond Print , Minneapolis, MN	\$39.50	\$39.80	-1	Charles Bolger, Dik Bolger	290	COM 45%; DM 20%; DIG 20%; CAT 10%	0 51 5	Private	2
139	141 Jet , Downers Grove, IL	\$38.90	\$39.90	-3	George Bogdanovic	180	COM 41%; SPEC 37% (Plastic cards); PKG 12%	0 27 0	Private	2
140	137 McArdle Printing , Upper Marlboro, MD Sub., Bureau of National Affairs, Washington, DC	\$38.50	\$42.00	-8	Lisa Arsenault	217	PUB 48%; COM 33%; FIN 17%; DIG 2%	12 28 1	Employee	1

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Ranking '09 '08	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
141	127 Penn Industries, Cerritos, CA	\$38.40	\$45.00	-15	Jeff Alkazian	156	DM 45%; INS 20%; COM 10%; PUB 10%; CAT 10%	62 14 4	Private	1
142	145 Motheral Printing, Ft. Worth, TX	\$38.00	\$39.00	-3	Jim Motheral	178	PUB 30%; CAT 30%; COM 20%; DM 15%	13 14 0	Private	1
142	151 Mosaic, Cheverly, MD Sub., Fontana Lithograph, Cheverly, MD	\$38.00	\$36.50	+4	Brendan Connors, Joe Fontana	151	COM 60%; DIG 15%; DM 15%; BKS 10%	0 28 0	Private	3
144	144 ColorDynamics, Allen, TX	\$37.60	\$39.10	-4	Charles G. Chalifoux	150	DM 35%; COM 30%; CAT 20%; INS 10%	14 30 0	Private	1
145	153 H.S. Crocker Co., Huntley, IL	\$37.00	\$36.00	+3	Ron Giordano	120	PKG 90%; SPEC 5%; PREP 5%	0 6 14	Employee	2
146	149 Allen Press, Lawrence, KS	\$36.99	\$37.61	-2	Gerald Lillian	310	PUB 75%; SPEC 15% (Online services); PREP 10%	6 15 0	Private	1
147	157 Independent Printing, De Pere, WI	\$36.66	\$34.61	+6	William R. Ziemendorf	300	COM 90%; SPEC 10%	0 52 0	Private	1
148	154 ANRO Inc., West Chester, PA	\$35.90	\$35.70	+1	James A. Spinelli Jr.	173	COM 54%; DM 18%; DIG 17%; SPEC 11%	0 50 27	Private	1
149	158 Sovereign Business Forms, Houston, TX	\$35.10	\$34.60	+1	Benny E. Coffey	245	BF 95%; COM 5%	128 23 0	Private	5
150	161 Miami Valley Publishing, Fairborn, OH	\$35.00	\$34.00	+3	Ralph Pontillo	150	INS 100%	24 0 0	Private	1
151	109 Perfect Plastic Printing, St. Charles, IL	\$34.86	\$50.06	-30	Christopher Smoczynski	185	SPEC 100%	0 18 3	Private	1
152	156 Kirkwood Printing, Wilmington, MA	\$34.80	\$35.00	-1	Bob Coppinger	115	COM 70%; DM 30%	0 26 0	Private	1
153	146 Southeastern Printing, Stuart, FL	\$34.30	\$38.20	-10	Don Mader	196	PKG 26%; COM 24%; CAT 18%; DM 18%	0 36 39	Private	2
154	200 Corporate Press, Landover, MD	\$34.00	\$26.50	+28	Michael A. Marcian	250	DM 40%; COM 40%; DIG 20%	18 48 12	Employee	3
154	148 ICS Corp., Philadelphia, PA	\$34.00	\$38.00	-11	Matthew Bastian	350	DM 80%; INS 20%	N/A	Private	1
156	182 Mossberg & Co., South Bend, IN	\$33.32	\$29.39	+13	James W. Hillman	143	COM 50%; PKG 15%; CAT 10%; SPEC 10% (Fulfillment, distribution services)	0 36 23	Private	2
157	152 Sells Printing, New Berlin, WI	\$33.10	\$36.30	-9	Donald L. Schroeder	145	CAT 40%; DM 20%; COM 20%; FIN 20%	22 10 2	Private	2
158	134 The Hickory Printing Group, Hickory, NC	\$33.06	\$43.00	-23	Thomas W. Reese	190	COM 50%; CAT 20%; DM 15%; INS 10%	18 16 6	Private	3
159	136 Signature Graphics, Porter, IN Sub., Omnicom Group, New York, NY	\$33.00	\$42.80	-23	Timothy A. Guse	108	SPEC 70% (Large-format, fleet graphics, decals); DIG 30%	0 0 8	Public	1
160	147 Signature Offset, Boulder, CO	\$32.76	\$38.15	-14	A. Lloyd Streit	264	NEWS 50%; PUB 25%; PREP 12%; COM 10%	191 0 8	Private	7
161	160 Forum Communications Printing, Detroit Lakes, MN Div., Forum Communications, Fargo, ND	\$32.31	\$34.10	-5	Dennis Hall	262	PUB 20%; DIR 15%; NEWS 15%; BKS 15%	55 21 0	Private	4
162	166 Dome Printing, Sacramento, CA	\$32.10	\$33.10	-3	Tim Poole	150	DM 45%; CAT 10%; INS 10%; BKS 10%	11 12 0	Private	1
163	165 Midstates Printing, Aberdeen, SD	\$31.50	\$33.26	-5	Roger J. Feickert	250	CAT 45%; DM 25%; COM 20%; PUB 10%	33 20 0	Private	1
164	172 Dickinson Press, Grand Rapids, MI	\$31.08	\$31.37	-1	Jim Pentecost	130	BKS 100%	14 11 0	Employee	1
165	195 DS Graphics, Lowell, MA	\$31.01	\$27.10	+14	Jeffrey Pallis	175	COM 20%; BKS 20%; SPEC 20%; (Fulfillment); DIG 20%	2 30 0	Private	1
166	167 Classic Graphics, Charlotte, NC	\$30.63	\$32.92	-7	David Pitts	158	COM 45%; FIN 20%; DM 20%; CAT 10%	0 24 0	Private	2
167	180 Berman Printing, A Touch Point Print Solutions Co., Cincinnati, OH	\$30.60	\$29.89	+2	William J. Pearson	149	COM 57%; DM 14%; PKG 11%; SPEC 8% (Fulfillment)	0 37 4	Private	1
168	164 Rand Graphics, Wichita, KS	\$30.15	\$33.85	-11	Randy Vautravers	165	COM 60%; SPEC 25% (Silk screen); DIG 15%	0 38 19	Private	2
169	190 Alcom Printing Group, Harleysville, PA	\$30.10	\$28.20	+7	William Kuplen	150	DM 25%; COM 24%; CAT 15%; FIN 15%	14 19 5	Private	1
170	155 Gateway Press, Louisville, KY	\$30.00	\$35.10	-15	Nick Burrice	195	CAT 30%; COM 30%; PUB 25%; INS 10%	20 16 0	Private	1
170	178 Thomson-Shore, Dexter, MI	\$30.00	\$30.00	-	Kevin Spall	230	BKS 100%	2 20 0	Employee	1

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Ranking '09 '08	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
170 169	Print Communications , Indianapolis, IN	\$30.00	\$32.30	-7	Lowell Morrison	150	PUB 35%; INS 30%; DM 15%; COM 15%	74 16 4	Private	1
170 161	Hemlock Printers , Burnaby, British Columbia, Canada	\$30.00	\$34.00	-12	Dick Kouwenhoven	195	COM 62%; FIN 15%; BKS 10%; SPEC 10% (Art prints)	0 38 0	Private	2
170 192	Label Technology , Merced, CA	\$30.00	\$27.55	+9	John Bankson	102	PKG 100%	0 0 57	Employee	1
170 203	Las Vegas Color Graphics , Las Vegas, NV	\$30.00	\$26.00	+15	Larry Scheffler	150	DM 52%; COM 35%; DIG 10%; SPEC 3% (Signage)	0 37 0	Private	1
176 184	Sinclair Printing , Los Angeles, CA	\$29.00	\$29.00	-	Robert J. Sinclair	108	COM 100%	21 15 0	Private	1
176 161	Pearl Pressman Liberty Communications Group , Philadelphia, PA	\$29.00	\$34.00	-15	David Van Dusen	142	COM 88%; DM 10%; DIG 2%	0 30 2	Private	3
176 174	Color Ink , Sussex, WI	\$29.00	\$31.00	-6	Thomas Murel	130	COM 70%; DM 10%; PUB 5%; CAT 5%	0 38 8	Private	1
179 191	Huston-Patterson Corp. , Decatur, IL	\$28.50	\$28.00	+2	Thomas W. Kowa	95	PKG 98%; BKS 1%; SPEC 1% (Maps)	0 38 4	Private	2
179 185	Balmar Inc. , Falls Church, VA	\$28.50	\$28.70	-1	Bruce A. Seger	245	BKS 23%; COM 20%; DIG 16%; DIR 10%	2 37 19	Private	2
181 236	Kappa Graphics , Fort Washington, PA	\$28.40	\$22.60	+26	Nicholas G. Karabots	209	PUB 100%	28 8 0	Private	1
182 173	New Jersey Business Forms/InfoSeal , Englewood, NJ	\$28.20	\$31.19	-10	David Harnett	135	BF 40%; SPEC 32% (Labels); DM 28%	46 0 0	Private	2
183 176	Screenprint/Dow , Wilmington, MA	\$28.00	\$30.71	-9	Walter T. Dow	117	PKG 50%; SPEC 38% (Membrane switches, graphic overlays); DIG 12%	0 3 126	Private	2
183 168	McNaughton & Gunn , Saline, MI	\$28.00	\$32.80	-15	Robert L. McNaughton	220	BKS 95%; DIR 5%	4 14 0	Private	1
183 174	CJK: Print Possibilities , Cincinnati, OH	\$28.00	\$31.00	-10	Robert C. Krehbiel III	170	BKS 67%; CAT 16%; PUB 9%; SPEC 8% (Calendars, manuals, specialty products)	12 6 0	Private	1
186 181	Great Lakes Integrated , Cleveland, OH	\$27.80	\$29.50	-6	James R. Schultz	145	COM 60%; FIN 20%; SPEC 10%; (Fulfillment); PREP 10%	5 15 13	Private	2
186 186	Mercury Print Productions , Rochester, NY	\$27.80	\$28.50	-2	John C. Place	200	COM 45%; BKS 40%; DIG 15%	0 24 11	Private	2
188 198	VG Reed & Sons , Louisville, KY	\$27.50	\$26.60	+3	Howard Reed	145	FIN 65%; DIR 15%; DIG 10%; COM 10%	22 8 5	Private	1
189 200	Baesman Group , Hilliard, OH	\$27.40	\$26.50	+3	Richard F. Baesman	150	DM 40%; COM 35%; DIG 15%; SPEC 10% (Strategy and creative)	0 25 6	Private	1
190 200	Peake/DeLancey Printers , Cheverly, MD	\$27.30	\$26.50	+3	Merle DeLancey, Jay Rupard	102	COM 45%; DM 20%; CAT 10%; DIG 10%	6 34 5	Private	1
191 197	The Dot Printer , Irvine, CA	\$27.15	\$26.80	+1	Bruce M. Carson	174	COM 50%; DM 15%; INS 10%; CAT 10%; DIG 10%	12 24 17	Private	4
192 188	EBSCO Media , Birmingham, AL Div., EBSCO Industries, Birmingham, AL	\$26.50	\$28.40	-7	Landers Sevier IV	182	COM 85%; DIG 10%; PUB 5%	0 52 0	Private	1
193 189	Maggio Data Forms , Hauppauge, NY	\$26.30	\$28.30	-7	Robert Maggio	150	BF 80%; DM 10%; SPEC 10% (Integrated labels and cards)	35 0 0	Private	2
194 179	Smith Lithograph , Rockville, MD	\$26.22	\$29.90	-12	Charles R. Smith	112	COM 42%; CAT 22%; DM 20%; FIN 15%	54 6 2	Private	1
195 203	CardPak Inc. , Solon, OH	\$26.00	\$26.00	-	J. Anthony Petrelli	125	PKG 100%	0 14 0	Private	1
195 219	Evergreen Printing , Bellmawr, NJ	\$26.00	\$24.00	+8	Carmen Pinto	140	PUB 50%; NEWS 35%; CAT 15%	N/A	Private	1
195 205	PrintingForLess.com , Livingston, MT	\$26.00	\$25.80	+1	Andrew S. Field	135	DM 50%; COM 48%; CAT 2%	0 22 0	Private	1
198 209	The Marek Group , Waukesha, WI	\$25.90	\$25.24	+3	Fuzzy S. Marek	150	COM 55%; DM 20%; DIG 15%; SPEC 10% (Puzzles, games, P.O.P.)	0 25 14	Private	2
199 170	Padgett Printing , Dallas, TX	\$25.80	\$32.00	-19	A. David Torok	76	COM 78%; DIG 22%	10 38 22	Private	1

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200	196	Apperson Print Resources , Cerritos, CA	\$25.66	\$26.83	-4	Robert P. Apperson	145	SPEC 52% (Fulfillment, data collection, education answer OMR documents); BF 25%; COM 10%; BKS 5%	N/A	Private	3
201	177	Oles Envelope , Baltimore, MD	\$25.30	\$30.50	-17	John R. Young	106	PKG 100%	N/A	Private	1
202	210	Admiral Packaging , Providence, RI	\$25.00	\$25.00	-	Harley A. Frank	90	PKG 75%; DM 25%	0 0 20	Private	1
202	198	Hagadone Printing , Honolulu, HI Div., The Hagadone Corp., Coeur D'Alene, ID	\$25.00	\$26.60	-6	Erwin Hudelist	140	PUB 45%; COM 39%; PKG 8%; DM 5%	5 14 1	Private	1
202	210	J.B. Kenehan , Waukesha, WI	\$25.00	\$25.00	-	Tom Majdloch	90	CAT 20%; COM 20%; DM 20%; INS 15%; PUB 15%	18 6 0	Private	1
202	232	One Source Visual Marketing Solutions , New York, NY	\$25.00	\$23.00	+9	Andrew Eisberg	130	COM 60%; DIG 30%; SPEC 10% (Large-format, design)	0 10 0	Private	1
206	235	Harding Poorman Group , Indianapolis, IN	\$24.80	\$22.63	+10	David Harding	126	COM 70%; DM 15%; SPEC 5% (Signage); PUB 5%	0 21 0	Private	1
207	271	Johnson & Quin , Niles, IL	\$24.50	\$20.00	+23	David R. Henkel	110	DM 75%; BF 20%; DIG 5%	N/A	Private	1
207	-	Conley Printing , Beaver Dam, WI Div., Conley Publishing Group, Beaver Dam, WI	\$24.50	-	-	James J. Dittmann	115	PUB 84%; SPEC 10% (Retail reprints); CAT 5%	46 0 0	Private	1
209	193	Federal Direct , Clifton, NJ	\$24.30	\$27.20	-11	James J. Trainor	150	BF 50%; DM 50%	54 3 0	Private	2
210	242	Knepper Press , Clinton, PA	\$24.20	\$22.00	+10	William J. Knepper	127	COM 20%; INS 15%; CAT 15%; BKS 15%; DM 15%	13 23 0	Private	1
211	252	GSI Technologies , Burr Ridge, IL	\$24.10	\$21.80	+11	Jack Kraemer	92	SPEC 80% (Medical, printed circuitry, RFID); PKG 20%	0 0 13	Private	1
212	219	48HourPrint.com , Boston, MA	\$24.00	\$24.00	-	Ray Pinard	100	COM 25%; DM 25%; INS 25%; NEWS 15%	N/A	Private	2
212	257	Blanks Printing & Imaging , Dallas, TX	\$24.00	\$21.00	+14	Leron Blanks	82	COM 95%; PREP 5%	0 24 0	Private	1
212	219	Bradford & Bigelow , Newburyport, MA	\$24.00	\$24.00	-	John Galligan	110	BKS 100%	10 14 0	Private	1
215	236	The P.A. Hutchison Co. , Mayfield, PA	\$23.96	\$22.60	+6	Chris Hutchison	140	BKS 95%; COM 5%	14 11 2	Private	1
216	228	Prisma Graphic , Phoenix, AZ	\$23.88	\$23.57	+1	Robert Anderson	130	COM 56%; CAT 10%; DM 10%; FIN 5%	7 30 4	Private	1
217	216	Democrat Printing & Lithographing , Little Rock, AR	\$23.75	\$24.50	-3	Bert Parke	180	PUB 75%; CAT 20%; COM 5%	24 3 0	Private	1
218	183	HM Graphics , Milwaukee, WI	\$23.40	\$29.30	-20	James Sandstrom	155	COM 100%	0 33 0	Private	1
219	219	Copy Craft Printers , Lubbock, TX	\$23.28	\$24.00	-3	Danny Stockton	135	COM 70%; DIG 15%; PUB 10%; DM 5%	0 50 4	Private	2
220	207	UniGraphic Inc. , Woburn, MA	\$23.14	\$25.31	-9	Bob Quinlan	108	COM 45%; DM 20%; DIG 10%; PREP 10%	0 36 6	Private	1
221	186	Creative Printing Services , Des Plaines, IL	\$23.10	\$28.50	-19	Haves McNeal	110	COM 30%; PUB 20%; FIN 20%; DIR 10%	22 14 0	Private	2
222	242	TPC Printing & Packaging , Chattanooga, TN	\$23.00	\$22.00	+5	Joseph Schmissrauter III	160	PKG 90%; PREP 10%	0 16 0	Private	1
222	217	Worth Higgins & Associates , Richmond, VA	\$23.00	\$24.20	-5	Rick LaReau	136	COM 100%	0 33 15	Employee	2
222	229	Best Label , Cerritos, CA	\$23.00	\$23.50	-2	Donald Ingle	135	PKG 97%; SPEC 3% (Distributor of labeling machines)	0 0 194	Private	2
222	210	Freeport Press , Freeport, OH	\$23.00	\$25.00	-8	David G. Pilcher	130	PUB 50%; DM 20%; COM 10%; INS 10%; CAT 10%	24 0 0	Private	1
222	219	Saltus Press , Worcester, MA	\$23.00	\$24.00	-4	Karl Wohler	130	NEWS 30%; FIN 20%; DM 20%	44 16 4	Private	1
222	236	Repacorp Label Products , Tipp City, OH	\$23.00	\$22.60	+2	Rick M. Heint	107	PKG 92%; SPEC 8% (Wide-format)	0 0 91	Private	4
228	232	Boutwell Owens & Co. , Fitchburg, MA	\$22.50	\$23.00	-2	Ward W. McLaughlin	135	PKG 100%	0 24 0	Private	2
229	242	Service Communications & Solutions , Chicago, IL	\$22.00	\$22.00	-	John Hamilton	85	COM 100%	11 25 12	Private	1

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229 242	Victor Graphics , Baltimore, MD	\$22.00	\$22.00	-	Thomas H. Hicks	145	BKS 80%; CAT 10%; DIR 10%	4 8 0	Private	1
229 171	Shapco Printing , Minneapolis, MN	\$22.00	\$31.50	-30	Joel D. Shapiro	100	COM 25%; DM 20%; SPEC 10% (Plastic printing, plastic menus); BKS 10%	0 38 0	Private	1
229 257	Printwest Communications , Regina, Saskatchewan, Canada	\$22.00	\$21.00	+5	Grant Gayton	145	PUB 30%; COM 15%; DIR 10%; NEWS 10%; DM 10%	19 15 3	Private	3
229 239	Garlich Printing , St. Louis, MO	\$22.00	\$22.50	-2	Brad Garlich, Greg Garlich, Don Hockenbury	100	COM 40%; SPEC 30% (P.O.S., hybrid, UV); DM 20%; DIG 10%	0 27 1	Private	1
229 210	SleeveCo Inc. , Dawsonville, GA	\$22.00	\$25.00	-12	Martin Wilson	105	PKG 84%; PREP 10%; SPEC 5%; DIG 1%	0 0 45	Private	1
229 284	BookMasters Inc. , Ashland, OH	\$22.00	\$19.00	+16	David Wurster	240	BKS 100%	1 6 0	Private	1
229 276	Edison Litho & Printing , North Bergen, NJ	\$22.00	\$19.71	+12	George Gross	82	SPEC 55% (P.O.P.); PKG 25%; CAT 10%; BKS 5%	8 26 0	Private	1
229 206	Tepel Brothers Printing , Troy, MI	\$22.00	\$25.61	-14	James Tepel	114	COM 50%; INS 15%; DIG 10%; DM 10%	N/A	Private	1
238 234	National Mail Graphics , Exton, PA	\$21.90	\$22.70	-4	John B. Sikorski	75	DM 50%; COM 30%; SPEC 20% (Envelopes)	20 16 0	Private	1
239 218	American Printing , Birmingham, AL	\$21.37	\$24.16	-12	Robert F. Stanford	170	CAT 20%; INS 20%; DM 20%; COM 10%; PUB 10%	30 30 5	Private	1
240 265	Panaprint Inc. , Macon, GA	\$21.23	\$20.87	+2	Wanzie Collins	85	PUB 75%; COM 15%; DM 5%; CAT 5%	9 10 0	Private	1
241 257	The Ovid Bell Press , Fulton, MO	\$21.20	\$21.00	+1	John O. Bell	137	PUB 95%; CAT 4%; COM 1%	13 13 0	Private	1
242 311	Direct Impressions , Richmond, VA	\$21.19	\$15.82	+34	Mark Smith	110	DM 72%; COM 10%; PUB 8%; INS 5%	42 8 0	Private	2
243 314	The YGS Group , York, PA	\$21.12	\$15.62	+35	Jim Kell Jr.	167	PUB 40%; CAT 20%; COM 15%; DIG 15%	0 23 3	Private	3
244 254	Southern California Graphics , Culver City, CA	\$21.10	\$21.60	-2	Tim Toomey	87	COM 48%; PREP 46%; DIG 6%	0 17 1	Private	1
245 267	Fisher Group , Hiawatha, IA	\$21.00	\$20.75	+1	Martin C. Fisher	150	DM 62%; INS 15%; CAT 12%; COM 11%	14 0 0	Private	1
245 269	ROI Printing Cos. , Baltimore, MD	\$21.00	\$20.50	+2	John Timothy Roberts	80	PKG 50%; SPEC 50% (Labels)	0 0 70	Private	2
245 239	Cedar Graphics , Hiawatha, IA	\$21.00	\$22.50	-7	Hassan Igram	135	COM 35%; DM 20%; DIG 15%; CAT 10%; PKG 10%	0 36 0	Private	1
245 251	Walton Press , Monroe, GA	\$21.00	\$21.90	-4	Paul D. Hynson	107	PUB 100%	34 0 0	Private	1
245 257	Velocity Print Solutions , Middlebury, CT	\$21.00	\$21.00	-	James M. Styles	156	DIG 25%; COM 22%; CAT 20%; INS 10% SPEC 10% (Fulfillment)	0 34 0	Private	3
250 266	Innovation Printing & Communications , Philadelphia, PA	\$20.70	\$20.80	-	Jeff Jones	85	COM 75%; DIG 10%; DM 8%; FIN 5%	0 25 4	Private	1
251 215	Prestone Printing , Long Island City, NY	\$20.50	\$24.65	-17	Robert Adler	85	COM 90%; PREP 10%	2 36 0	Private	1
252 281	Midland Information Resources , Davenport, IA	\$20.20	\$19.30	+5	Gene M. Blanc	164	DIG 90%; SPEC 10% (Software)	0 0 12	Private	1
253 241	J&A Printing , Hiawatha, IA	\$20.11	\$22.23	-10	Scott Cadwallader	120	COM 55%; DM 40%; DIG 5%	0 24 0	Private	1
254 255	J.S. McCarthy Printers , Augusta, ME	\$20.10	\$21.50	-7	Richard Tardiff	129	COM 80%; INS 10%; PREP 10%	0 22 0	Private	1
255 219	Rex Three , Sunrise, FL	\$20.00	\$24.00	-17	Stephen H. Miller	170	PKG 35%; PREP 20%; COM 20%; CAT 10%	0 31 2	Private	1
255 123	doodad , Austell, GA	\$20.00	\$46.00	-57	Thomas McCloskey	190	INS 87%; CAT 8%; DM 5%	50 0 0	Private	2
255 219	Finlay Printing , Bloomfield, CT	\$20.00	\$24.00	-17	Kevin D. Kalagher	80	SPEC 20% (Fulfillment and IT services; CD-ROMs); COM 20%; DM 10%; PUB 10%; CAT 10%; DIG 10%; FIN 10%; PREP 10%	0 24 0	Private	1
255 242	Kubin-Nicholson Corp. , Milwaukee, WI	\$20.00	\$22.00	-9	Mike Rees	80	DIG 55%; COM 45%	0 1 10	Private	2

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Ranking '09 '08	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
255 219	FLM Graphics , Fairfield, NJ	\$20.00	\$24.00	-17	Frank L. Mischia	86	COM 65%; DIG 20%; CAT 10%; DM 5%	0 18 36	Private	2
255 257	Performance Cos. , Dallas, TX	\$20.00	\$21.00	-5	John T. White	150	SPEC 70% (P.O.P.); COM 25%; DIG 5%	0 40 0	Private	2
255 271	Candid Litho Printing , Long Island City, NY	\$20.00	\$20.00	-	Howard Weinstein	115	COM 50%; DM 20%; INS 20%; FIN 10%	0 31 0	Private	1
255 242	Spectra Print , Stevens Point, WI	\$20.00	\$22.00	-9	Eric Hofmeister	95	COM 100%	6 19 2	Private	1
255 231	Foxfire Printing and Packaging , Newark, DE	\$20.00	\$23.30	-14	John Ferretti	115	SPEC 40% (P.O.P. signage, programs and retail advertising); DIG 40%; DM 10%; PUB 5%	1 7 16	Private	2
264 285	Robin Enterprises , Westerville, OH	\$19.75	\$18.87	+5	Robin Hance	125	COM 100%	0 40 5	Private	1
265 264	Action Printing , Fond du Lac, WI Div., Gannett Co., McLean, VA	\$19.62	\$20.88	-6	Gregg Davies	129	CAT 31%; PUB 16%; SPEC 14% (Manuals, fulfillment); NEWS 12%	14 11 0	Public	1
266 229	HBP Printing, Graphics & Information Services , Hagerstown, MD	\$19.50	\$23.50	-17	John W. Snyder	105	COM 70%; DM 18%; DIG 10%; SPEC 2% (Wide-format)	0 24 0	Private	1
266 277	Philipp Lithographing , Grafton, WI	\$19.50	\$19.50	-	Peter S. Buening	55	PKG 100%	0 18 0	Private	1
268 281	Grafika Commercial Printing , Sinking Spring, PA	\$19.29	\$19.30	-	Bernard J. Elzer Jr.	85	SPEC 40% (Tags, labels); PKG 30%; DIG 20%; COM 10%	20 14 0	Private	1
269 400	Retail Sense , Tampa, FL	\$19.23	\$9.16	+110	Thomas F. O'Reilly	58	INS 55%; COM 27%; SPEC 15% (Creative and design); DIG 3%	12 5 0	N/A	1
270 242	Courier Graphics , Phoenix, AZ	\$19.20	\$22.00	-13	Pamela J. Carritt	70	COM 100%	10 5 0	Private	2
271 271	ProGraphics Communications , Atlanta, GA	\$19.00	\$20.00	-5	John R. Pope	80	COM 45%; DM 18%; PUB 10%; BKS 9%	0 4 8	Private	1
271 297	Riegel Printing , Ewing, NJ	\$19.00	\$17.00	+12	Kathleen Atkins	75	COM 35%; CAT 25%; PUB 10%; DIR 10%; DM 10%	0 24 0	Private	1
273 253	Toof Commercial Printing , Memphis, TN Div., McFadden Communications, Memphis, TN	\$18.90	\$21.64	-13	Stillman McFadden	115	COM 70%; CAT 15%; DM 10%; BKS 5%	8 25 0	Private	2
274 280	Data Reproductions , Auburn Hills, MI	\$18.74	\$19.34	-3	Dennis Kavanagh	82	BKS 100%	2 4 2	Private	1
275 256	ABS Graphics , Addison, IL	\$18.60	\$21.30	-13	Kenneth Vander Veen	115	COM 73%; DM 10%; DIG 9%; SPEC 8% (Fulfillment)	0 21 0	Private	1
276 287	Turso Cos. , St. Paul, MN	\$18.50	\$18.00	+3	Bruce Rankin	85	PKG 45%; SPEC 25%; INS 15%; DIG 10%	0 29 90	Private	2
277 295	Integrated Book Technology , Troy, NY	\$18.30	\$17.40	+5	John R. Paeglow	145	BKS 100%	0 0 14	Private	1
278 291	EP Graphics , Berne, IN Div., Dynamic Resource Group, Berne, IN	\$18.20	\$17.60	+3	Tyler N. Kitt	90	CAT 47%; PUB 46%; SPEC 3% (Fulfillment)	18 0 0	Private	1
279 277	Cockrell Printing , Ft. Worth, TX	\$18.00	\$19.50	-8	John K. Cockrell	83	COM 80%; DM 10%; DIG 5%; BF 5%	10 26 0	Private	1
279 242	Kohler Print Group , St. Louis, MO	\$18.00	\$22.00	-18	Kevin C. Kohler	78	SPEC 30% (P.O.S.); COM 20%; BKS 15%; DIG 10%; PKG 10%; DM 10%	0 22 12	Private	1
279 297	Phenix Label , Olathe, KS	\$18.00	\$17.00	+6	Hans M. Peter	76	SPEC 100% (Labels, flexible packaging and folding cartons)	N/A	Private	1
279 270	The Offset House , Essex, VT	\$18.00	\$20.10	-10	John McGrath	107	DM 50%; COM 30%; CAT 15%; DIG 5%	10 13 0	Private	1
283 268	Amidon Graphics , St. Paul, MN	\$17.89	\$20.59	-13	Karen J. Amidon	100	DM 80%; SPEC 20% (Order blank envelopes)	49 0 0	Private	1
284 292	Hopkins Printing , Columbus, OH	\$17.81	\$17.50	+2	James F. Hopkins	121	COM 44%; DM 24%; DIG 11%; PUB 11%	0 30 4	Employee	1
285 263	Omaha Print , Omaha, NE	\$17.70	\$20.97	-16	Steven D. Hayes	100	DM 60%; COM 40%	15 15 0	Private	1
286 290	Data Papers , Muncy, PA	\$17.66	\$17.64	-	Jerry Wertz	97	BF 40%; DM 15%; PKG 10%; FIN 10%; DIG 10%; COM 10%	44 0 15	Private	1

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287 317	Boyd Brothers , Panama City, FL	\$17.54	\$15.40	+14	James A. Boyd Jr.	115	COM 50%; PUB 50%	4 24 3	Private	1
288 296	Trumbull Printing , Trumbull, CT Sub., Hersam Acorn Newspapers, Ridgefield, CT	\$17.50	\$17.34	+1	Gustave C. Semon	120	NEWS 50%; PUB 20%; COM 10%; DIR 10%	69 0 0	Private	1
289 271	Daily Printing , Plymouth, MN	\$17.38	\$20.00	-13	R. Peter Jacobson	95	COM 75%; DIG 25%	0 26 3	Employee	1
290 323	G2 Graphic Service , N. Hollywood, CA	\$17.20	\$15.10	+14	John C. Beard	75	COM 45%; PREP 25%; PKG 10%; INS 10%	0 21 4	Private	1
291 286	Cohber Press , Rochester, NY	\$17.18	\$18.32	-6	Eric C. Webber	104	COM 53%; DIG 19%; DM 14%; CAT 4%	0 38 5	Private	1
292 319	Solo Printing , Miami, FL	\$17.16	\$15.30	+12	Manuel Hernandez	95	BKS 40%; DM 20%; CAT 20%; PUB 10%; COM 10%	6 16 0	Private	1
293 210	Cellotape Inc. , Fremont, CA	\$17.00	\$25.00	-32	Peter Offermann	114	PKG 60%; SPEC 40%	0 0 29	Private	1
294 289	Chromatic Lithographers , Glendale, CA	\$16.82	\$17.98	-6	Richard Sevigny	85	COM 50%; PKG 30%; SPEC 10%; DM 5%	0 26 0	Private	2
295 287	Central States Business Forms , Dewey, OK Div., Adams Investment, Bartlesville, OK	\$16.60	\$18.00	-8	Kenneth G. Adams	135	BF 99%; SPEC 1%	81 2 4	Private	2
296 315	Covenant Graphics , Jefferson City, MO	\$16.52	\$15.60	+6	J. Moore, D. Moore, D. Porter, G. Meeker	130	PUB 50%; COM 30%; DM 10%; DIG 5%	0 38 9	Private	2
297 208	California Offset Printers , Glendale, CA	\$16.50	\$25.30	-35	William R. Rittwage	92	PUB 54%; CAT 15%; COM 15%; DM 7%	19 0 1	Private	1
298 304	Canfield & Tack , Rochester, NY	\$16.40	\$16.00	+2	Daniel J. Mahany	100	COM 69%; DM 15%; CAT 8%; DIG 6%	0 29 0	Employee	1
299 242	Greystone Graphics , Kansas City, KS Sub., Coleridge Fine Arts, Dublin, Ireland	\$16.30	\$22.00	-26	Eugene Reynolds	80	COM 25%; INS 20%; CAT 20%; DM 20%	14 18 0	Private	1
299 281	Branch Smith Printing , Fort Worth, TX	\$16.30	\$19.30	-16	David Branch	100	PUB 50%; BKS 30%; CAT 20%	2 26 0	Private	1
299 292	Dual Graphics , Brea, CA	\$16.30	\$17.50	-7	James Joyce	83	CAT 20%; COM 20%; DIG 20%; DM 20%	0 20 1	Private	1
299 300	Franklin Communications , Miami, FL	\$16.30	\$16.45	-1	Peter J. Dunne	110	COM 28%; CAT 16%; DM 15%; DIG 15%	12 20 8	Private	1
303 304	O'Neil Printing , Phoenix, AZ	\$16.08	\$16.00	-	Anthony Narducci	68	COM 35%; PUB 20%; BKS 20%; DM 15%	0 20 5	Employee	1
304 292	Carter Printing , Richmond, VA	\$16.00	\$17.50	-9	Wayne R. Carter	110	PKG 20%; PUB 20%; CAT 15%; BKS 15%	0 23 0	Private	1
304 326	Tucker Castleberry , Atlanta, GA	\$16.00	\$15.00	+7	Tuck Tucker	95	COM 80%; DM 10%; PUB 10%	0 20 0	Private	2
304 271	Global Group , Fort Worth, TX	\$16.00	\$20.00	-20	Jim Wolf	71	COM 61%; PKG 19%; DIG 13%; BKS 5%	4 30 0	Employee	1
307 301	A&M Label , Wixom, MI	\$15.90	\$16.10	-1	Don Kirkland	75	PKG 88%; DIG 10%; PREP 2%	0 0 50	Private	2
308 329	Modern Int'l Graphics , Eastlake, OH	\$15.87	\$14.75	+8	David Margiotta	85	COM 55%; CAT 10%; FIN 10%; PUB 10%	0 22 1	Private	1
309 301	The Harty Press , New Haven, CT	\$15.80	\$16.10	-2	George R. Platt	85	COM 35%; DM 35%; INS 20%; CAT 5%	0 25 0	Private	1
310 312	United Graphics , Mattoon, IL	\$15.60	\$15.80	-1	Stan Freeman	116	BKS 100%	0 22 0	Private	1
311 279	Astoria Graphics , Moonachie, NJ	\$15.50	\$19.40	-20	Ronald Koff, Mitchell Koff	90	DIG 60%; COM 20%; DM 10%; SPEC 5% (Large-format, political)	0 29 12	Private	2
312 347	Harmony Printing & Development , Liberty, MO	\$15.30	\$13.40	+14	Larry G. Wilson	82	PUB 30%; COM 23%; CAT 15%; DIR 15%	13 0 1	Private	1
312 304	Colorado Printing , Grand Junction, CO	\$15.30	\$16.00	-4	Michael Antonucci	80	CAT 40%; DM 30%; COM 20%; DIG 10%	0 28 0	Private	1
314 346	Gilson Graphics , Grand Rapids, MI	\$15.25	\$13.50	+13	David L. Gilson	190	COM 53%; DIG 20%; CAT 10%; PKG 5%	0 24 6	Private	4
315 321	Econoprint , Verona, WI	\$15.17	\$15.19	-	David Roloff	98	COM 39%; DIG 20%; DM 15%; SPEC 7% (Web/design)	0 27 11	Private	1
316 318	Neyenesch Printers , San Diego, CA	\$15.15	\$15.39	-2	Cliff Neyenesch, Carol A. Bentley	65	COM 100%	0 23 2	Private	1

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317 326	Etheridge Printing , Dallas, TX	\$15.10	\$15.00	+1	Howard Etheridge	85	COM 75%; DM 10%; INS 10%; DIG 5%	N/A	Private	1
318 219	Smith Edwards Dunlap , Philadelphia, PA	\$15.00	\$24.00	-37	Jonathan Shapiro	105	COM 75%; FIN 10%; PREP 10%; NEWS 5%	9 24 0	Private	1
318 304	Castlereagh Printcraft , Freeport, NY	\$15.00	\$16.00	-6	James Vollaro	80	COM 33%; DM 30%; CAT 20%; PREP 10%	0 18 0	Private	1
318 326	Professional Printers , W. Columbia, SC	\$15.00	\$15.00	-	Jimmy Kohn	95	COM 55%; CAT 20%; DM 15%; DIG 10%	0 20 1	Private	1
318 362	SCI Strategic Content Imaging , Carlstadt, NJ	\$15.00	\$12.00	+25	Burt Scherman	100	DIG 100%	N/A	Private	2
322 334	Bay State Envelope , Mansfield, MA	\$14.54	\$14.49	-	Russell E. Frizzell	32	PKG 90%; DIG 10%	0 0 9	Private	1
323 323	Impress Communications , Chatsworth, CA	\$14.50	\$15.10	-4	Paul Marino	75	COM 40%; PKG 20%; CAT 20%; DM 10%; PREP 10%	0 23 0	Private	1
324 345	Printgraphics Inc. , Vandalia, OH	\$14.46	\$13.59	+6	Paul Curry	91	BF 50%; DM 40%; INS 10%	62 0 0	Private	2
325 299	Datatel Resources , Monaca, PA	\$14.10	\$16.50	-15	Allen J. Simon	62	BF 50%; SPEC 50% (Custom jumbo rolls)	42 0 0	Private	1
326 343	Belk Printing Technologies , Pineville, NC	\$14.02	\$13.78	+2	Lee Ellen Turnbull	64	COM 55%; DM 13%; PKG 10%; DIG 10%	0 16 0	Private	1
327 301	Best Press , Addison, TX	\$14.00	\$16.10	-13	Wendy Kalisher	81	COM 91%; DIG 6%; DM 3%	0 22 0	Private	1
327 361	Rhino Print Solutions , Richmond, British Columbia, Canada	\$14.00	\$12.01	+17	David Allan	70	COM 40%; CAT 20%; INS 20%; PUB 10%	0 31 0	Private	2
327 304	Todd Allan Printing , Beltsville, MD	\$14.00	\$16.00	-12	Allan Kullen	70	COM 86%; DIG 14%	0 18 0	Private	1
327 315	Nowata Printing , Springfield, MO Div., Community Publishers, Bentonville, AR	\$14.00	\$15.60	-10	Charles Heidelberg	125	INS 50%; NEWS 25%; CAT 10%; COM 10%	8 0 0	Private	2
327 339	Pazazz , Montreal, Quebec, Canada	\$14.00	\$14.00	-	Warren Werbit	80	COM 40%; DIG 20%; CAT 10%; PKG 10%; DM 10%	N/A	Private	1
332 304	Graphic Visual Solutions , Greensboro, NC	\$13.90	\$16.00	-13	Bryan Hall	75	COM 50%; PKG 50%	0 26 35	Private	1
332 337	California Lithographers , Concord, CA	\$13.90	\$14.30	-3	Mardjan Taheri	85	COM 70%; DM 30%	0 28 0	Private	1
332 335	Heritage Solutions , El Reno, OK	\$13.90	\$14.40	-3	David Delana	88	COM 40%; BKS 15%; DIG 15%; DM 15%;	N/A	Private	1
335 320	McCormick-Armstrong Co. , Wichita, KS	\$13.50	\$15.25	-11	Jacob W. Shaffer	80	COM 63%; CAT 10%; INS 8%; DM 7%	10 8 0	Private	2
336 322	MidAtlantic Printers , Altavista, VA	\$13.30	\$15.18	-12	Charles Edwards	103	COM 45%; PUB 30%; CAT 25%	0 20 1	Private	1
337 385	Crossmark Graphics , New Berlin, WI	\$13.25	\$10.45	+27	James Dobrzynski Sr.	50	COM 100%	0 17 0	Private	1
338 350	La Crosse Graphics , La Crosse, WI	\$13.24	\$13.10	+1	Tim Morgan	84	COM 95%; SPEC 5% (Large-format)	6 25 2	Private	1
339 340	Tapecon Inc. , Buffalo, NY	\$13.23	\$13.95	-5	Alan K. Davis	117	PKG 83%; SPEC 17% (Membrane keypads)	0 0 52	Private	2
340 330	Techprint Inc. , Lawrence, MA	\$13.00	\$14.50	-10	Paul J. Durant	100	PKG 85%; INS 5%; DIG 5%; COM 5%	8 20 10	Private	1
340 350	Metropolitan Fine Printers , Vancouver, British Columbia, Canada Div., Kallas Holding, Vancouver, Canada	\$13.00	\$13.10	-1	George Kallas	55	INS 30%; FIN 20%; DM 15%; CAT 10%; BKS 10%	0 20 0	Private	1
342 369	Associates Graphic Services , Wilmington, DE	\$12.97	\$11.76	+10	Charles L. Copeland	68	COM 32%; INS 30%; DM 20%; BKS 18%	0 16 6	Private	2
343 356	Delzer Lithograph , Waukesha, WI	\$12.80	\$12.65	+1	Eric Delzer	89	COM 40%; DIG 30%; SPEC 30% (Wide-format; fulfillment)	5 14 0	Private	1
343 310	Whitmore Group , Annapolis, MD	\$12.80	\$15.97	-20	George Shenk	75	COM 30%; DM 30%; INS 10%; DIG 10%; CAT 10%; PUB 10%	0 25 0	Private	3
345 357	Edwards Graphic Arts , Des Moines, IA	\$12.73	\$12.64	+1	James Edwards III	83	COM 70%; DM 20%; PKG 5%; FIN 5%	0 18 2	Private	2
346 375	Indexx Inc. , Greenville, SC	\$12.63	\$11.23	+12	Jordan Finn	96	DM 25%; CAT 15%; INS 15%; COM 12%	0 18 0	Private	1

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347 352	ArborOakland Group , Royal Oak, MI	\$12.47	\$13.00	-4	James Russell	53	DM 30%; COM 30%; DIG 15%; PUB 15%	12 10 4	Private	1
348 372	Salem Printing , Winston-Salem, NC	\$12.42	\$11.54	+8	Phil Kelley Jr.	79	PKG 36%; FIN 31%; COM 26%; DIG 6%	0 24 6	Private	1
349 323	Park Printing , Minneapolis, MN	\$12.30	\$15.10	-19	Ralph Koloski	96	COM 50%; SPEC 30% (Large-format, P.O.P.); DM 10%; DIG 10%	0 26 0	Private	1
350 330	Jacob North Printing , Lincoln, NE Sub., Calico Inc., Lincoln, NE	\$12.20	\$14.50	-16	Charles Calhoun	97	COM 50%; DM 27%; INS 9%; PUB 5%	16 18 8	Private	1
350 336	Vision Graphics , Loveland, CO	\$12.20	\$14.36	-15	Mark Steputis	76	CAT 30%; COM 30%; INS 10%; DIG 10%; DM 10%; PUB 10%	0 20 0	Private	1
352 348	Maracle Press , Oshawa, Ontario, Canada	\$12.00	\$13.30	-10	Bruce Fenton	65	COM 70%; BKS 30%	12 10 0	Private	1
352 338	Westamerica Graphics , Foothill Ranch, CA	\$12.00	\$14.10	-15	Doug Grant	57	COM 60%; DM 30%; CAT 10%	0 20 0	Private	1
352 362	IDM Group , Chicago, IL Div., American Reprographics, Walnut Creek, CA	\$12.00	\$12.00	-	Douglas McCrae	60	DIG 100%	N/A	Public	5
352 257	Mars Graphic Services , Westville, NJ	\$12.00	\$21.00	-43	Mike A. Smith	30	DM 35%; COM 35%; INS 20%; BF 10%	24 0 0	Private	1
352 362	Superior Lithographics , Los Angeles, CA	\$12.00	\$12.00	-	Doug Rawson	75	PKG 95%; SPEC 5% (P.O.P. displays, posters)	0 20 0	Private	1
357 312	Wisconsin Web Offset , Brookfield, WI Div., Brown County Publishing, Denmark, WI	\$11.93	\$15.80	-24	Chris Wood	70	PUB 51%; INS 29%; DM 10%; CAT 5%	20 0 0	Private	1
358 371	Vox Printing , Oklahoma City, OK	\$11.86	\$11.57	+3	LaVerna Reid	50	COM 72%; DIG 18%; INS 6%; DM 2%	28 1 5	Private	1
359 349	Kay Printing , Clifton, NJ	\$11.78	\$13.18	-11	Richard Kirschenbaum	55	COM 80%; BF 10%; INS 5%; SPEC 5%	0 22 6	Private	1
360 374	Western Graphics , St. Paul, MN	\$11.76	\$11.34	+4	Tim Keran	75	COM 60%; DIG 35%; DM 5%	0 18 13	Private	1
361 362	Next Generation Printing , Canton, MA	\$11.70	\$12.00	-3	John Rothstein	85	DM 40%; BKS 25%; COM 15%; INS 10%; CAT 10%	0 22 8	Private	1
362 360	Stylecraft Printing , Canton, MI	\$11.60	\$12.30	-6	Richard A. Pesci	77	BF 72%; COM 23%; PKG 5%	32 14 0	Private	3
362 386	Rider Dickerson , Bellwood, IL	\$11.60	\$10.40	+12	William Barta	55	COM 80%; PREP 20%	0 20 0	Private	1
362 362	Johnson Printing , Boulder, CO Div., Johnson Publishing, Boulder, CO	\$11.60	\$12.00	-3	Kevin Wright	68	PUB 50%; CAT 20%; COM 20%; BKS 5%	8 10 0	Private	1
362 390	Diversified Printers , La Mirada, CA	\$11.60	\$10.00	+16	Kenneth Bittner, Gerald Tominaga	58	COM 45%; DIR 20%; BKS 20%; CAT 15%	14 6 0	Private	1
362 368	Print NW , Tacoma, WA	\$11.60	\$11.80	-2	Jeffery Beardemphl	64	COM 74%; DIG 14%; SPEC 12% (Wide-format)	0 16 0	Private	1
367 354	Metzgers Printing + Mailing , Toledo, OH	\$11.56	\$12.97	-11	Joe Metzger, Tom Metzger	65	COM 55%; DIG 22%; DM 18%; SPEC 5% (Fulfillment)	0 16 2	Private	1
368 355	Integrity Graphics , Windsor, CT	\$11.50	\$12.85	-11	Joseph E. La Valla	70	COM 60%; PREP 20%; DIG 10%; DM 10%	0 15 0	Private	1
369 330	The R.L. Bryan Co. , Columbia, SC	\$11.40	\$14.50	-21	Chris Christiansen	100	COM 50%; PUB 46%; FIN 4%	6 14 0	Private	1
370 362	Paravista Inc. , Piscataway, NJ	\$11.36	\$12.00	-5	Michael Spallucci	26	DIG 25%; COM 20%; PKG 15%; DM 15%	0 13 8	Private	1
371 341	Interprint Web & Sheet Fed , Clearwater, FL Sub., Morten Enterprises, Clearwater, FL	\$11.28	\$13.84	-18	James E. Morten	55	PUB 50%; CAT 20%; DM 10%; INS 10%; DIR 10%	12 9 0	Private	3
372 373	Gintzler Graphics , Buffalo, NY	\$11.20	\$11.40	-2	Franklin J. Nice	54	PKG 100%	0 0 62	Private	1
373 330	The Merrick Printing Co. , Louisville, KY Div., Merrick Industries, Louisville, KY	\$11.00	\$14.50	-24	M. David Merrick	72	COM 60%; CAT 20%; INS 10%; PUB 10%	4 13 8	Private	1
373 376	HighRoad Press , New York, NY	\$11.00	\$11.00	-	Hallie Satz	48	COM 50%; DM 15%; PUB 10%; INS 10%	0 12 0	Private	1
375 395	The Zenger Group , Buffalo, NY	\$10.70	\$9.90	+8	Stephen R. Zenger	67	COM 40%; DM 35%; DIG 15%; PREP 5%	0 70 30	Private	3

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376 381	K&D Graphics, Printing and Packaging, Orange, CA	\$10.63	\$10.91	-3	Don Chew	62	PKG 40%; COM 38%; CAT 6%; DM 6%	4 29 0	Private	1
377 358	Kelmescott Communications, Aurora, IL	\$10.55	\$12.50	-16	Scott Voris	54	COM 50%; DM 35%; DIG 15%	0 8 0	Private	2
378 380	Ambrose Printing, Nashville, TN	\$10.50	\$10.92	-4	John L. Ambrose III	83	COM 30%; DIR 20%; INS 10%; PUB 10%; BKS 10%; CAT 10%	8 19 0	Private	1
378 390	The Van Lanen Printing Co., Green Bay, WI	\$10.50	\$10.00	+5	Larry Van Lanen	42	COM 100%	0 25 0	Private	1
380 388	Acculink, Greenville, NC	\$10.24	\$10.26	-	Tom O'Brien, Lindsay Gray	69	DIG 45%; COM 25%; BKS 15%; DIR 10%	1 8 6	Private	1
381 386	McCourt Label, Lewis Run, PA	\$10.20	\$10.40	-2	David G. Ferguson	74	SPEC 50%; PKG 30%; DM 20%	0 0 8	Private	1
382 383	Rose Printing, Tallahassee, FL	\$10.00	\$10.50	-5	Charles Rosenberg	60	BKS 60%; PUB 30%; CAT 5%; COM 5%	13 9 0	Private	1
382 193	Avante Graphic Communications, Niles, IL	\$10.00	\$27.20	-63	Gerald Mouncey	40	COM 80%; DIG 15%; DM 5%	0 6 4	Private	1
382 376	Shelton-Turnbull, Eugene, OR	\$10.00	\$11.00	-9	Barry Miller	75	COM 50%; BF 25%; DIG 10%; DM 10%	5 10 10	Employee	1
382 376	Acme Printing, Des Moines, IA	\$10.00	\$11.00	-9	Jerry J. Miller	80	COM 54%; DM 15%; FIN 10%; DIG 10%	0 28 3	Private	1
382 383	Printech Plus, Salt Lake City, UT	\$10.00	\$10.50	-5	LaMar C. Hatch	70	COM 72%; PKG 10%; DIG 10%; DM 8%	0 27 6	Private	1
382 342	The Irwin-Hodson Co., Portland, OR	\$10.00	\$13.82	-28	T.J. McDonald	52	COM 60%; CAT 20%; DIG 15%; PUB 5%	0 10 3	Private	1
382 -	Dolce Brothers Printing, Maywood, NJ	\$10.00	\$8.00	+25	Glenn Dolce	25	N/A	N/A	Private	1
382 390	ATL Ad Tape & Label, Menomonee Falls, WI	\$10.00	\$10.00	-	Donald Dohert	53	SPEC 50%; DM 25%; PKG 25%	N/A	Private	1
390 382	Hagg Press, Elgin, IL	\$9.89	\$10.83	-9	Kern W. Hagg Jr.	60	BKS 40%; COM 25%; PKG 6%; PUB 6%	10 31 2	Private	1
391 398	Fine Line Graphics, Columbus, OH Carro Printing, Columbus, OH	\$9.80	\$9.40	+4	James M. Basch	49	COM 50%; DM 20%; CAT 15%; PUB 10%	0 22 1	Private	1
392 359	Cavanaugh Press, Baltimore, MD	\$9.70	\$12.33	-21	Robert C. Atwell	65	COM 50%; DM 30%; BKS 10%; INS 10%	0 37 0	Private	2
393 376	Graphix Products, West Chicago, IL	\$9.44	\$11.00	-14	Henry Tews Jr.	75	COM 80%; SPEC 10% (CD-ROM, CDR)	0 24 12	Private	1
394 389	Reflections Printing, Minneapolis, MN	\$9.43	\$10.20	-8	Chris Clemens	56	COM 60%; DM 25%; DIG 15%	0 22 3	Private	1
395 -	Hi-Tech Printing, Fairfield, OH	\$9.34	\$7.40	+26	Robert P. Dillingham	36	PKG 100%	6 1 3	Private	1
396 344	The Imaging Bureau, Fort Worth, TX	\$9.20	\$13.70	-33	Brian Walden	95	COM 60%; PUB 40%	9 16 6	Private	1
397 397	5 Day Business Forms Mfg., Anaheim, CA	\$9.07	\$9.52	-5	Leslie Messick	50	BF 100%	25 0 0	Private	1
398 -	Brady Palmer Printing, Carmel, NY	\$9.00	\$9.00	-	Ray Marziano	46	BKS 80%; SPEC 20% (Paint/coatings)	0 21 0	Private	1
398 395	Lawton Printing, Spokane, WA	\$9.00	\$9.90	-9	Raymond W. Lawton, Laura Lawton	58	DM 45%; PUB 40%; DIG 8%; CAT 7%	0 15 1	Private	1
398 -	Premium Color Group, Clifton, NJ	\$9.00	\$5.50	+64	John Watson	35	COM 45%; SPEC 33% (Fulfillment and wide-format)	N/A	Private	2
400 370	B&W Press, Georgetown, MA	\$8.95	\$11.70	-24	Paul J. Beegan	47	DM 65%; SPEC 30%; PREP 5%	44 0 0	Private	1

NOT LISTED?

Should your company have appeared on this ranking? If so, we want to know for next year's listing. Write to: PRINTING IMPRESSIONS, Attn: Special Projects Editor, 1500 Spring Garden St., 12th Floor, Philadelphia, PA 19130.

The 2009 PRINTING IMPRESSIONS 400 ranking was compiled and edited by Julie Greenbaum, Associate Editor.

LEGEND: BF - Business Forms; BKS - Book Manufacturing; CAT - Catalogs; COM - General Commercial Printing; DIG - Digital Printing; DIR - Directories; DM - Direct Mail; FIN - Financial Printing; INS - Inserts; NEWS - Newspapers; PKG - Packaging; PREP - Prepress Services; PUB - Publications and Periodicals; SPEC - Specialty Printing; N/A - Not Available