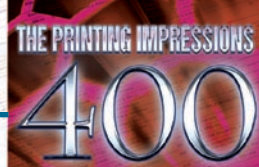


Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
1	1 RR Donnelley, Chicago, IL	\$9,316.00	\$8,430.00	+11	Thomas J. Quinlan III	65,000	N/A	N/A	Public	175+
2	2 Quebecor World, Montréal, Canada Sub., Quebecor Inc., Montréal, Canada	\$6,086.30	\$6,283.30	-3	Wes Lucas	27,500	ADV 28%; PUB 26%; CAT 17%; BKS 10%	N/A	Public	120
3	9 Valassis, Livonia, MI	\$2,500.00	\$1,131.00	+121	Alan F. Schultz	7,000	ADV 62%; DM 38%	104 5 0	Public	4
4	6 Cenveo Inc., Stamford, CT	\$2,400.00	\$1,749.00	+37	Robert Burton	10,000	N/A	166 516 430	Public	80
5	3 FedEx Kinko's, Dallas, TX Div., FedEx Corp., Memphis, TN	\$2,040.00	\$2,088.00	-2	Kenneth A. May	20,000	N/A	N/A	Public	1,700
6	4 Quad/Graphics, Sussex, WI	\$2,000.00	\$1,951.00	+3	Joel Quadracci	12,000	CAT 51%; PUB 37%; ADV 11%; BKS 1%	N/A	Private	28
7	5 Transcontinental Inc., Montréal, Canada	\$1,959.54	\$1,865.94	+5	François Olivier	14,500	N/A	N/A	Public	65
8	7 Deluxe Corp., Shoreview, MN	\$1,639.64	\$1,716.29	-4	Lee Schram	8,000	SPEC 75% (Bank checks); BF 25%	N/A	Public	24
9	8 Vertis Communications, Baltimore, MD Sub., Vertis Holdings, New York, NY	\$1,500.00	\$1,500.00	-	Michael DuBose	5,800	N/A	N/A	Private	38
10	- Clondalkin Group, Philadelphia, PA Sub., Clondalkin Group Ltd., Dublin, Ireland	\$1,300.00	-	-	Norbert McDermott	5,000	PKG 75%; DM 15%; BF 5%; ADV 5%	230 190 63	Private	45
11	13 Consolidated Graphics, Houston, TX	\$1,006.19	\$879.02	+14	Joe R. Davis	5,950	COM 50%; DIG 10%; DM 10%; CAT 10%	228 1,662 89	Public	81
12	14 Scientific Games Int'l, Alpharetta, GA Sub., Scientific Games, New York, NY	\$897.23	\$781.70	+15	Jim Trask	1,600	SPEC 100% (Lottery tickets, pre-paid phone cards)	8 6 69	Public	7
13	12 Standard Register, Dayton, OH	\$894.90	\$890.74	-	Dennis L. Rediker	3,500	BF 64%; SPEC 36% (Fulfillment services; SMARTworks.com; digital solutions; print-on-demand)	N/A	Public	13
14	15 Bowne & Co., New York, NY	\$832.00	\$667.00	+25	David J. Shea	3,200	FIN 82%; DIG 15%; SPEC 3% (Globalization, litigation, consulting)	75 91 0	Public	8
15	10 Visant Corp., Armonk, NY Sub., Visant Holding, Armonk, NY	\$749.08	\$1,006.40	-26	Marc L. Reisch	5,100	BKS 58%; DM 42%	N/A	Private	13
16	16 Ennis Inc., Midlothian, TX	\$584.70	\$559.40	+5	Keith S. Walters	6,200	SPEC 38% (Apparel, promotional products); BF 31%; FIN 17%; COM 8%	N/A	Public	46
17	17 Minuteman Press Int'l, Farmingdale, NY	\$450.00	\$400.00	+13	Robert Titus	N/A	N/A	N/A	Private	969
18	17 Brown Printing, Waseca, MN Div., Gruner + Jahr, Hamburg, Germany	\$415.00	\$400.00	+4	Volker Petersen	2,600	PUB 80%; CAT 20%	175 0 0	Private	3
19	21 Allegra Network, Northville, MI	\$369.00	\$345.00	+7	Carl Gerhardt	3,200	DIG 20%; COM 20%; DM 15%; SPEC 10%	0 850 0	Private	600
20	34 Fort Dearborn, Elk Grove, IL	\$350.00	\$200.00	+75	Mike Anderson	1,400	PKG 100%	N/A	Private	6
20	17 Sir Speedy, Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$350.00	\$400.00	-13	Richard Lowe	N/A	DIG 35%; DM 20%; PREP 10%; ADV 10%	N/A	Private	464
22	22 WS Packaging Group, Algoma, WI	\$339.37	\$331.53	+2	Terrence R. Fulwiler, Kenneth B. Kidd	1,692	PKG 89%	25 28 994	Private	16
23	20 The Sheridan Group, Hunt Valley, MD	\$338.00	\$348.00	-3	John A. Saxton	1,902	PUB 55%; CAT 29%; BKS 16%	N/A	Private	6
24	23 American Banknote, Fort Lee, NJ	\$331.00	\$305.00	+9	Steven G. Singer	3,500	SPEC 100% (Security printing)	10 35 15	Private	13
25	- Bertelsmann Arvato AG, New York, NY Div., Bertelsmann Arvato, Guetersloh, Germany	\$295.00	-	-	Hartmut Ostrowski	2,031	BKS 83%; SPEC 16% (Foil stamping; embossing; digital printing); PKG 1%	22 146 0	Private	9
26	24 AlphaGraphics, Salt Lake City, UT	\$294.50	\$273.20	+8	Kevin Cushing	900+	N/A	N/A	Private	N/A
27	25 Arandell Corp., Menomonee Falls, WI	\$281.43	\$269.41	+4	F.E. Treis	815	CAT 93%; PUB 4%; PREP 3%	36 0 0	Private	1

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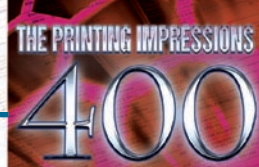


Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
28 26	St. Joseph Printing , Concord, Ontario, Canada Div., St. Joseph Corp., Concord, Canada	\$275.00	\$260.00	+6	Tony Gagliano	2,000	PUB 40%; CAT 15%; ADV 15%; DM 10%	65 53 0	Private	4
28 27	Trend Offset Printing , Los Alamitos, CA	\$275.00	\$250.00	+10	Anthony J. Lienau	1,062	PUB 50%; ADV 30%; CAT 10%; DIR 10%	168 0 0	Private	3
30 29	Courier Corp. , N. Chelmsford, MA	\$269.05	\$227.04	+19	James F. Conway III	1,800	BKS 100%	64 61 0	Public	7
31 35	IWCO Direct , Chanhassen, MN	\$264.50	\$199.20	+33	James N. Andersen	1,800	DM 95%; COM 5%	105 6 47	Private	7
32 39	VistaPrint , Lexington, MA Div., VistaPrint Ltd., Bermuda	\$255.90	\$152.10	+68	Robert Keane	1,000+	SPEC 100% (Small business marketing materials and consumer products)	N/A	Public	2
33 31	EarthColor , Parsippany, NJ	\$245.00	\$210.00	+17	Robert Kashan	900	COM 33%; DM 25%; ADV 25%; PREP 10%	39 98 19	Private	8
34 30	Gannett Offset , Springfield, VA Div., Gannett Co., McLean, VA	\$226.00	\$225.20	-	Dennis Washburn	1,252	NEWS 35%; ADV 30%; PUB 25%; SPEC 10% (Promotional)	251 6 0	Public	7
35 32	Multi-Color Corp. , Cincinnati, OH	\$222.40	\$206.08	+8	Francis D. Gerace	1,229	PKG 100%	0 7 114	Public	9
36 28	Ivy Hill, a Cinram Co. , New York, NY	\$213.00	\$234.00	-9	Arthur Kern	1,000+	N/A	N/A	Public	3
37 33	Publishers Press , Shepherdsville, KY	\$206.00	\$204.00	+1	Nicholas X. Simon	1,700	PUB 95%; COM 5%	129 10 0	Private	2
38 37	J.J. Keller & Assoc. , Neenah, WI	\$205.20	\$187.40	+9	Robert L. Keller	1,100	PUB 50%; BKS 30%; DM 10%; BF 10%	20 8 7	Private	1
39 36	Adams/Cardinal Brands , Topeka, KS	\$200.00	\$195.00	+3	Rodney Olson	1,100	SPEC 70% (Office products); BF 30%	20 5 0	Private	5
40 38	MacNaughton Lithograph/Command Web Offset , Secaucus, NJ Div., MacNaughton Lithograph, Secaucus, NJ	\$172.00	\$170.00	+1	Andrew Merson	670	BKS 40%; DIR 25%; CAT 15%; FIN 10%	39 7 0	Private	6
41 40	The MATLET Group , Pawtucket, RI	\$148.00	\$142.00	+4	Gary Stiffler	624	COM 70%; PKG 25%	30 72 0	Private	4
42 43	Champion Industries , Huntington, WV	\$145.19	\$134.93	+8	Marshall T. Reynolds	800	BF 40%; COM 20%; CAT 15%; PKG 10%	1 37 58	Public	11
43 42	Sandy Alexander , Clifton, NJ Div., Mickelberry Communications, New York, NY	\$142.00	\$137.30	+3	Roy Grossman	346	COM 45%; DM 25%; ADV 15%; CAT 10%	39 24 33	Private	4
44 41	Japs-Olson Co. , St. Louis Park, MN	\$141.02	\$138.20	+2	Michael W. Beddor	732	DM 70%; COM 30%	165 58 6	Private	1
45 -	CGI North America , Jersey City, NJ	\$140.00	-	-	Michael Cunningham	385	FIN 50%; COM 40%; DIG 5%; ADV 5%	N/A	Private	6
45 44	The Segerdahl Corp. , Wheeling, IL	\$140.00	\$130.00	+8	Rick Joutas	300	N/A	38 21 0	Employee	2
47 46	Miami Systems , Cincinnati, OH	\$135.00	\$122.00	+11	Samuel L. Peters	950	DM 25%; BF 25%; PKG 20%; SPEC 10% (Pre-paid telephone cards; plastic credit cards)	73 10 8	Private	9
48 47	Canadian Bank Note , Ottawa, Ontario, Canada	\$133.00	\$120.00	+11	Doug Arends	800	SPEC 100% (Security printing)	N/A	Private	4
49 45	Lithographix Inc. , Hawthorne, CA	\$130.00	\$125.00	+4	Herb Zebrack	475	COM 30%; PREP 20%; CAT 15%; ADV 15%	22 46 64	Private	1
50 51	PIP Printing and Document Services , Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$128.37	\$115.10	+12	Catherine Monson	N/A	DIG 35%; DM 20%; PREP 10%; ADV 10%	N/A	Private	178
51 50	PBM Graphics , Research Triangle Park, NC	\$121.70	\$115.60	+5	Terry L. Pegram	800	COM 81%; DIG 5%; PUB 5%; ADV 5%	12 96 10	Private	3
52 49	Taylor Publishing , Dallas, TX Sub., American Achievement, Austin, TX	\$119.24	\$116.73	+2	Don Percenti	700	BKS 100%	0 73 0	Private	2
53 48	St. Ives Inc. U.S. , Hollywood, FL Div., St. Ives plc, London, England	\$117.00	\$117.10	-	Wayne Angstrom	644	COM 63%; PUB 35%; DM 2%; FIN 1%	45 16 1	Public	2
54 52	Walsworth Publishing , Marceline, MO	\$114.00	\$112.00	+2	Don O. Walsworth	1,200	BKS 85%; CAT 10%; DM 5%	22 66 8	Private	3
55 53	Creel Printing , Las Vegas, NV	\$113.30	\$103.10	+10	Allan Creel	475	PUB 45%; CAT 30%; COM 20%; NEWS 5%	55 14 0	Private	2

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Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
56	56 Imagine! Print Solutions , Minneapolis, MN	\$109.00	\$96.85	+13	Robert J. Lothenbach	530	SPEC 50% (P.O.P. and UV); COM 25%; PKG 23%	0 70 60	Private	1
57	55 BELMARK Inc. , DePere, WI	\$100.42	\$100.00	-	Karl A. Schmidt	427	PKG 100%	0 0 28	Private	3
58	61 Outlook Group , Neenah, WI	\$96.00	\$85.90	+12	Joseph J. Baksha	450	DM 35%; PKG 30%; SPEC 20% (15% Promotional contract packaging and collateral information management; 5% data services); COM 15%	3 34 91	Private	3
59	57 IntegraColor , Mesquite, TX	\$92.20	\$91.70	+1	Larry C. King	553	COM 50%; PKG 40%; SPEC 5% (Internet services); DIG 5%	18 72 73	Private	3
60	58 MPI Label Systems , Sebring, OH	\$90.50	\$90.00	+1	Randy L. Kocher	510	PKG 90%; SPEC 5%; DIG 5%	0 0 62	Private	7
61	54 Solisco Printers , Scott, Quebec, Canada	\$89.00	\$100.50	-11	Jean Grégoire	450	PUB 50%; CAT 25%; BKS 15%; COM 10%	33 18 0	Private	3
62	60 Pictorial Offset , Carlstadt, NJ	\$87.10	\$87.00	-	Lester F. Samuels, Gary B. Samuels, Donald R. Samuels	240	COM 75%; ADV 25%	25 23 0	Private	1
63	71 Tweddle Litho , Clinton Township, MI	\$87.00	\$74.00	+18	Andrew M. Tweddle	290	PUB 90%; CAT 6%; DIG 4%	N/A	Private	4
63	75 Webcrafters Inc. , Madison, WI	\$87.00	\$72.50	+20	Jac B. Garner	650	BKS 100%	48 0 0	Private	2
65	71 Hammer Packaging , W. Henrietta, NY	\$86.00	\$74.00	+16	James E. Hammer	385	PKG 100%	8 65 17	Private	3
66	62 Smyth Companies , St. Paul, MN	\$85.50	\$85.00	+1	John Hickey	300	PKG 98%; COM 2%	0 60 88	Private	4
67	92 Insync Marketing Solutions , Los Angeles, CA	\$85.00	\$60.00	+42	Randy Ginsberg	252	COM 74%; ADV 10%; CAT 5%; FIN 5%	16 35 0	Private	2
68	82 Henry Wurst Inc. , N. Kansas City, MO	\$84.89	\$67.20	+26	Michael S. Wurst	534	COM 35%; DM 22%; FIN 12%; CAT 10%	39 56 36	Private	4
69	65 Edwards Brothers , Ann Arbor, MI	\$83.00	\$79.00	+5	John J. Edwards	720	BKS 90%; PUB 10%	10 48 0	Private	6
70	64 Maple-Vail Book Mfg. , York, PA	\$81.00	\$81.00	-	James S. Wisotzkey	950	BKS 100%	20 31 0	Private	4
71	68 Bert-Co Graphics , Corritas, CA	\$80.00	\$76.00	+5	Charles F. Stay	260	PKG 55%; SPEC 15% (P.O.P.); DM 10%; PUB 10%	0 38 0	Private	3
72	77 L.K. Litho , Middle Island, NY Div., The Linick Group, Middle Island, NY	\$77.57	\$70.10	+11	Andrew S. Linick	437	BKS 30%; DM 20%; PUB 15%; DIG 10%	4 36 8	Private	4
73	67 Continental Web Press , Itasca, IL	\$77.50	\$77.50	-	Kenneth W. Field Sr.	400	CAT 75%; DM 25%	108 0 0	Private	2
74	71 Friesens Corp. , Altona, Manitoba, Canada	\$77.00	\$74.00	+4	David Friesen	500	BKS 95%; SPEC 5%	1 42 0	Employee	3
75	78 National Graphics , N. Branford, CT	\$76.80	\$69.90	+10	Nicholas M. Napoli	359	DM 60%; COM 30%; BF 5%; ADV 5%	77 17 0	Private	3
76	79 National Print Group , Chattanooga, TN	\$76.00	\$69.00	+10	George Diamantis	400	SPEC 60% (Large-format silkscreen and litho); DIG 30%; COM 5%; PREP 5%	0 5 30	Private	4
77	63 K/P Corp. , San Ramon, CA	\$75.90	\$81.50	-7	Susan Kelly	513	COM 28%; PUB 22%; DM 14%; BKS 10%	3 34 9	Employee	6
78	74 Southwest Offset Printing , Gardena, CA	\$75.10	\$73.00	+3	Greg McDonald	500	PUB 40%; NEWS 40%; COM 20%	200 0 0	Private	2
79	69 TanaSeybert , New York, NY	\$75.00	\$75.00	-	Eric Bernstein	350	COM 100%	13 45 12	Private	2
79	69 Williamson Printing , Dallas, TX	\$75.00	\$75.00	-	Jerry Williamson	400	COM 80%; PREP 10%; ADV 10%	24 56 0	Private	1
81	76 Berlin Industries , Carol Stream, IL Sub., Smith Investment Co., Milwaukee, WI	\$74.00	\$71.00	+4	Tina Tromiczak	600	DM 40%; ADV 30%; CAT 20%; PUB 10%	N/A	Private	1
82	88 Strine Printing , York, PA Div., Susquehanna Capital, Wrightsville, PA	\$72.10	\$63.00	+14	Michael A. Strine	425	PKG 50%; COM 47%; DIG 3%	0 72 28	Private	1
83	80 doodad , Austell, GA	\$70.00	\$68.00	+3	Thomas McCloskey	250	ADV 90%; DM 8%; CAT 2%	115 0 0	Private	4

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83 85	Paris Business Products, Westampton, NJ	\$70.00	\$65.00	+8	Gerard M. Toscani	100	SPEC 85% (Retail packaged ink-jet, laser papers and media); BF 15%	24 0 0	Private	1
85 90	The John Roberts Co., Minneapolis, MN	\$69.00	\$61.60	+12	Michael R. Keene	350	COM 60%; ADV 20%; DM 10%; CAT 10%	30 30 0	Private	1
86 66	TST/Impreso Inc., Coppell, TX	\$68.25	\$77.73	-12	Marshall Sorokwasz	155	SPEC 50% (Lasercut sheets, engineering rolls, P.O.P. rolls, private label spring water); BF 50%	17 3 4	Private	5
87 84	Times Printing, Random Lake, WI	\$67.10	\$65.31	+3	Jack Scholler	462	PUB 50%; CAT 50%	43 20 0	Private	1
88 89	Rohrer Corp., Wadsworth, OH	\$66.60	\$61.61	+8	John P. Rohrer	385	PKG 100%	0 72 0	Private	3
89 92	E/D Web, Cicero, IL	\$66.00	\$60.00	+10	Christopher B. Love	185	DM 40%; ADV 40%; COM 20%	36 0 0	Private	2
89 251	Synergy Graphics, Plymouth, MN	\$66.00	\$20.00	+230	Michael O'Meara	300	DM 25%; COM 25%; PKG 20%; CAT 15%	54 16 0	Private	3
91 81	Ramallo Brothers Printing, San Juan, PR	\$65.50	\$67.50	-3	Alberto Ramallo	500	ADV 36%; PKG 18%; BF 17%; CAT 8%	64 41 5	Private	3
92 87	American Spirit Graphics, Minneapolis, MN	\$64.80	\$64.00	+1	A. Oscar Carlson	324	DM 40%; COM 40%; ADV 20%	50 20 3	Private	4
93 91	Nosco, Gurnee, IL Sub., Holden Industries, Deerfield, IL	\$63.60	\$61.50	+3	Russell Haraf	450	PKG 95%; COM 5%	2 22 98	Private	3
94 101	FCL Graphics, Harwood Heights, IL	\$63.50	\$51.60	+23	Ken Menconi	168	DM 70%; COM 15%; ADV 10%; CAT 5%	30 18 0	Private	1
95 129	JohnsByrne Co., Niles, IL	\$61.50	\$40.00	+54	Corey Gustafson	194	DM 30%; COM 30%; SPEC 20%; FIN 20%	0 32 0	Private	3
96 95	The Lane Press, S. Burlington, VT	\$60.00	\$58.00	+3	Philip M. Drumheller	315	PUB 90%; COM 10%	34 4 0	Private	1
97 83	Pratt Corp., Indianapolis, IN	\$59.00	\$67.00	-12	Daniel D. Pratt	265	SPEC 75% (Retail store signage, promotional, P.O.P., screen printing); DIG 25%	0 0 48	Private	1
98 95	Specialty Printing, Niles, IL	\$58.60	\$58.00	+1	Adam M. LeFebvre	275	DM 45%; ADV 30%; COM 25%	17 12 9	Private	1
99 157	O'Neil Data Systems, Los Angeles, CA Sub., Data Analysis, Los Angeles, CA	\$58.00	\$32.00	+81	James T. Lucanish	145	DIG 50%; SPEC 15% (Fulfillment); DM 10%; PUB 10%	36 7 0	Private	1
99 92	Universal Printing, St. Louis, MO	\$58.00	\$60.00	-3	Robert A. Ebel	250	COM 100%	N/A	Private	2
101 100	Worzalla Publishing, Stevens Point, WI	\$57.35	\$53.23	+8	Charles W. Nason	360	BKS 80%; DIR 20%	12 25 0	Employee	1
102 97	Progress Printing, Lynchburg, VA	\$56.42	\$56.89	-1	Michael A. Thornton	249	PUB 38%; CAT 29%; COM 21%; ADV 11%	9 12 2	Employee	1
103 59	AdPlex, Houston, TX	\$55.48	\$89.00	-38	Edward Raine	515	ADV 77%; DM 10%; PREP 8%; SPEC 5% (Software development)	9 2 1	Private	7
104 85	Webcom Inc., Scarborough, Ontario, Canada	\$55.00	\$65.00	-15	Michael Collinge	326	BKS 40%; CAT 30%; DIR 30%	28 12 1	Private	1
105 99	Diversified Graphics, Minneapolis, MN	\$54.81	\$53.50	+2	Jim Hawley	525	COM 65%; DM 15%; SPEC 10% (Fulfillment); DIG 5%	0 46 1	Private	2
106 111	Lake County Press, Waukegan, IL	\$53.46	\$47.36	+13	Ralph L. Johnson	240	COM 75%; CAT 10%; FIN 10%; DIG 3%	0 48 3	Private	3
107 110	Intelligencer Printing, Lancaster, PA Div., Steinman Enterprises, Lancaster, PA	\$52.70	\$47.40	+11	Michael R. Stief	200	COM 62%; DM 20%; ADV 11%; CAT 5%	22 26 0	Private	2
108 102	The EPI Companies, Marietta, GA	\$52.50	\$51.00	+3	William F. Woods Jr.	200	COM 40%; DM 30%; SPEC 20% (EPI Diversified Services); DIG 10%	0 35 9	Private	2
109 104	Geographics Inc., Atlanta, GA	\$50.00	\$50.00	-	Norvin C. Hagan	240	COM 50%; CAT 20%; ADV 15%; DM 10%	34 26 0	Private	3
109 104	Goodway Group, Jenkintown, PA Div., I.G.I. Printing, Jenkintown, PA	\$50.00	\$50.00	-	David Wolk	275	DM 50%; DIG 30%; ADV 20%	5 14 0	Private	2
109 98	Holden Communications, Minneapolis, MN	\$50.00	\$55.00	-9	George T. Holden	575	DM 75%; BF 20%; PKG 5%	80 4 0	Private	4
109 129	Penn Industries, Cerritos, CA	\$50.00	\$40.00	+25	Chuck Stay	170	DM 45%; ADV 20%; PUB 10%; CAT 10%	62 14 2	Private	1

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113 104	Werthan Packaging, Nashville, TN	\$49.70	\$50.00	-1	Donald P. Belmont	300	PKG 100%	0 0 31	Private	1
114 135	Primary Color Systems, Costa Mesa, CA	\$48.77	\$38.70	+26	Dan Hirt	285	PREP 44%; COM 24%; SPEC 21% (Large-format); DM 5%	0 22 6	Private	2
115 167	The Quantum Group, Morton Grove, IL	\$48.50	\$31.00	+56	William L. White	220	COM 40%; CAT 20%; PREP 20%; PKG 15%	0 40 6	Private	2
115 114	Schumann Printers, Fall River, WI	\$48.50	\$46.20	+5	Dan Schumann	185	PUB 85%; CAT 15%	25 0 0	Private	1
117 127	Flower City Printing, Rochester, NY	\$48.42	\$40.83	+19	Wayne Scheible	298	PKG 70%; COM 10%; PREP 10%; DM 5%	0 51 0	Private	3
118 108	The Hickory Printing Group, Hickory, NC	\$48.40	\$48.40	-	Thomas W. Reese	268	COM 50%; ADV 25%; DM 10%; CAT 10%	18 20 6	Private	3
119 109	Wright Business Graphics, Portland, OR	\$48.00	\$48.00	-	Jim Wright	315	BF 70%; DIG 13%; COM 7%; SPEC 5%	N/A	Private	5
120 112	AFL Web Printing, Voorhees, NJ	\$47.20	\$47.20	-	Dennis G. Forchic	225	PUB 45%; NEWS 45%; COM 10%	99 0 0	Private	1
121 102	NPC Inc., Claysburg, PA	\$46.90	\$51.00	-8	Mark Barnhart	470	BKS 38%; SPEC 24% (Mail shop, composition and conversion); BF 20%; DIG 18%	24 6 6	Private	1
122 134	Diversified Labeling Solutions, Itasca, IL	\$45.60	\$39.20	+16	Bob Hakman	160	SPEC 100% (Labels)	N/A	Private	3
123 118	The Garvey Group, Niles, IL	\$45.50	\$43.50	+5	Edward J. Garvey Jr.	260	PKG 80%; COM 20%	0 46 0	Private	4
124 119	EU Services, Rockville, MD	\$45.40	\$42.70	+6	Art Simpson	384	COM 42%; DM 31%; PKG 15%; SPEC 12%	30 21 8	Private	1
125 117	Teldon Print Media, Richmond, British Columbia, Canada Sub., The Teldon Group, Richmond, British Columbia, Canada	\$45.00	\$44.00	+2	Michael McAdam	375	COM 65%; PUB 25%; CAT 10%	10 11 5	Employee	2
125 115	US Web, Huntington, NY	\$45.00	\$45.00	-	John V. Busa	310	DM 100%	64 0 0	Private	1
127 116	Personix St. Louis, Maryland Heights, MO Div., Fiserv Inc., Brookfield, WI	\$44.80	\$44.30	+1	Ken Brown	273	DM 50%; DIG 40%; COM 7%; BF 3%	0 35 0	Public	1
128 124	Ripon Printers, Ripon, WI	\$44.51	\$41.10	+8	H. Andersen Lyke	330	COM 40%; PUB 30%; NEWS 20%; DIR 10%	41 16 1	Private	1
129 141	Grandville Printing, Grandville, MI	\$44.50	\$36.10	+23	Jeffrey C. Brewer	240	ADV 75%; COM 25%	44 22 2	Private	1
130 121	Suttle-Straus Inc., Waunakee, WI Sub., Telephone & Data Systems, Chicago, IL	\$44.04	\$41.97	+5	John Berthelsen	210	DM 50%; COM 15%; SPEC 10% (Mail, distribution and fulfillment); CAT 10%	6 24 0	Public	1
131 140	GLS Companies, Brooklyn Park, MN	\$44.00	\$37.40	+18	Gary L. Garner	400	DM 40%; COM 40%; SPEC 20% (Distribution, creative)	6 32 12	Private	3
131 122	McArdle Printing, Upper Marlboro, MD Sub., Bureau of National Affairs, Washington, DC	\$44.00	\$41.80	+5	Lisa Arsenault	220	PUB 48%; COM 33%; FIN 17%; DIG 2%	12 28 1	Employee	1
133 150	Journal Graphics, Portland, OR	\$43.50	\$34.00	+28	Philip C. Bridge	170	PUB 85%; CAT 10%; COM 5%	30 0 0	Private	1
134 113	Perfect Plastic Printing, St. Charles, IL	\$43.23	\$46.68	-7	Christopher Smoczynski	225	SPEC 100%	0 18 3	Private	1
135 133	Bartash Printing, Philadelphia, PA	\$43.22	\$39.39	+10	Michael Simon	250	DM 50%; PUB 30%; NEWS 20%	55 0 8	Private	1
136 120	Malloy Inc., Ann Arbor, MI	\$42.80	\$42.40	+1	William L. Upton	334	BKS 100%	10 14 0	Private	1
137 139	Solar Communications, Naperville, IL	\$42.50	\$37.48	+13	Frank C. Hudetz	275	DM 90%; PKG 5%; ADV 5%	36 10 27	Private	3
138 107	GFX International, Grayslake, IL	\$42.45	\$48.43	-12	Chuck Hutteringer	200	SPEC 89% (Screen printing); DIG 11%	0 0 31	Private	1
139 132	Impressions Inc., St. Paul, MN	\$42.33	\$39.76	+6	Mark A. Jorgensen	270	PKG 70%; COM 25%; ADV 5%	0 48 0	Private	2
140 138	Signature Graphics, Porter, IN	\$42.30	\$38.30	+10	Paul W. Godfrey	108	SPEC 80% (Large-format screen; fleet graphics, decals, etc.); DIG 20%	N/A	Private	1
141 248	4Over Inc., Glendale, CA	\$41.50	\$20.60	+101	Zarik Megerdichian	266	SPEC 74% (Business cards, letterheads, postcards, presentation folders); DM 11%; CAT 8%; ADV 7%	0 54 0	Private	4

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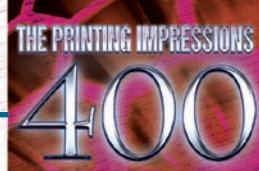


Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
142 126	Concord Litho Group , Concord, NH	\$41.30	\$41.00	+1	Peter E. Cook	210	DM 40%; COM 20%; ADV 20%; SPEC 10% (Greeting cards, P.O.P.)	36 13 0	Private	1
142 129	Jet , Downers Grove, IL	\$41.30	\$40.00	+3	George Bogdanovic	180	COM 41%; SPEC 37% (Plastic cards); PKG 12%; DM 5%	0 21 0	Private	2
144 136	Diamond Packaging , Rochester, NY	\$41.05	\$38.53	+7	Karla Fichter, Kirsten Werner	225	PKG 100%	0 25 8	Private	2
144 124	Signature Offset , Boulder, CO	\$41.05	\$41.10	-	A. Lloyd Streit	276	NEWS 50%; PUB 25%; PREP 12%; COM 10%	183 0 8	Private	7
146 123	ColorDynamics , Allen, TX	\$40.10	\$41.50	-3	Charles G. Chalifoux	180	DM 35%; COM 30%; CAT 20%; ADV 10%	14 24 0	Private	1
147 226	Phipps Dickson Integria , Saint-Laurent, Quebec, Canada	\$40.00	\$23.00	+74	Jamie Barbieri	200	COM 40%; ADV 35%; FIN 10%; PREP 10%	0 36 6	Private	2
147 137	Weldon, Williams & Lick , Ft. Smith, AR	\$40.00	\$38.40	+4	Jim Walcott	330	SPEC 100% (Numbered printing)	0 11 68	Private	1
149 167	ICS Corp. , Philadelphia, PA	\$39.00	\$31.00	+26	Matthew Bastian	350	DM 80%; FIN 80%; COM 20%; ADV 20%	N/A	Private	1
150 143	National Hirschfeld , Denver, CO	\$38.00	\$35.00	+9	Brett Birky	240	COM 35%; DIG 20%; DM 15%; PUB 10%	18 25 4	Private	2
151 157	TimeMed Labeling Systems , Burr Ridge, IL	\$36.65	\$32.00	+15	Jerry Nerad	183	PKG 100%	0 0 30	Private	3
152 153	Print Communications , Indianapolis, IN	\$36.42	\$33.40	+9	Randall D. Steenbergen	150	PUB 35%; ADV 30%; DM 15%; COM 15%	61 7 4	Private	1
153 172	Mosaic , Cheverly, MD Sub., Fontana Lithograph, Cheverly, MD	\$36.10	\$30.50	+18	Dale Ford	144	COM 50%; DIG 25%; BKS 25%	0 26 0	Private	1
154 157	Colonial Press Int'l , Miami, FL	\$36.00	\$32.00	+13	Jose Gomez, Jorge Gomez	200	COM 45%; ADV 15%; PUB 10%; CAT 10%	22 18 0	Private	1
154 148	Smith Lithograph , Rockville, MD	\$36.00	\$34.50	+4	Charles R. Smith	150	COM 72%; FIN 28%	54 16 0	Private	1
156 170	McNaughton & Gunn , Saline, MI	\$35.80	\$30.90	+16	Robert L. McNaughton	220	BKS 95%; DIR 5%	4 14 0	Private	1
157 163	Southeastern Printing , Stuart, FL	\$35.79	\$31.71	+13	Don Mader	239	COM 34%; DM 18%; CAT 18%; PKG 16%	0 36 39	Private	2
158 146	Versa Press , E. Peoria, IL	\$35.55	\$34.56	+3	Steven J. Kennell	190	BKS 100%	0 27 0	Private	1
159 147	Allen Press , Lawrence, KS	\$35.51	\$34.51	+3	Gerald Lillian	360	PUB 75%; SPEC 15% (Online services); PREP 10%	6 15 0	Private	1
160 144	ANRO Inc. , Devon, PA	\$35.40	\$34.70	+2	James A. Spinelli Jr.	195	COM 58%; DM 18%; DIG 15%; SPEC 9% (Prepress, bindery, Internet)	0 54 27	Private	2
161 186	Forum Communications Printing , Detroit Lakes, MN Div., Forum Communications, Fargo, ND	\$35.27	\$27.89	+26	Dennis Hall	274	PUB 15%; CAT 15%; NEWS 15%; DIR 15%	53 20 0	Private	4
162 128	Gateway Press , Louisville, KY	\$35.00	\$40.40	-13	Nick Burrice	200	CAT 30%; COM 30%; PUB 25%; ADV 10%	28 16 0	Private	1
163 152	Data Label , Terre Haute, IN	\$34.90	\$33.73	+3	George Snyder	148	PKG 100%	0 0 24	Private	2
164 157	PGI Companies , Minnetonka, MN	\$34.50	\$32.00	+8	Jeffory D. Brower	295	DM 50%; FIN 42%; SPEC 7%; CAT 1%	48 20 0	Private	3
164 154	Sells Printing , New Berlin, WI	\$34.50	\$33.24	+4	Donald L. Schroeder	153	CAT 40%; DM 20%; COM 20%; FIN 20%	22 10 0	Private	2
166 188	Rand Graphics , Wichita, KS	\$34.41	\$27.68	+24	Randy Vautravers	190	COM 60%; SPEC 25% (Silk screen); DIG 15%	0 38 19	Private	2
167 145	Sovereign Business Forms , Houston, TX	\$34.30	\$34.60	-1	Donald D. Patteson Jr.	275	BF 95%; COM 5%	128 23 0	Private	5
168 142	Motheral Printing , Ft. Worth, TX	\$34.00	\$35.65	-5	Jim Motheral	210	PUB 30%; CAT 30%; COM 20%; DM 15%	13 13 4	Private	1
168 164	Pearl Pressman Liberty Communications Group , Philadelphia, PA	\$34.00	\$31.50	+8	David Van Dusen	142	COM 100%	0 26 2	Private	3
170 183	Screenprint/Dow , Wilmington, MA	\$33.79	\$28.70	+18	Walter T. Dow	135	PKG 60%; SPEC 40% (Membrane switches, graphic overlays)	0 3 126	Private	2

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Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
171 182	Dickinson Press, Grand Rapids, MI	\$33.65	\$28.81	+17	Jim Pentecost	140	BKS 100%	15 11 0	Employee	1
172 149	Independent Printing, De Pere, WI	\$33.46	\$34.01	-2	William R. Ziemendorf	300	COM 90%; SPEC 10%	0 51 0	Private	1
173 167	Hi-Liter/Inland Graphics, Burlington, WI	\$33.40	\$31.00	+8	Craig C. Faust	184	COM 22%; CAT 15%; BKS 15%; PUB 13%	19 34 3	Private	2
174 173	Dome Printing, Sacramento, CA	\$33.30	\$30.10	+11	Tim Poole	155	COM 25%; DM 20%; ADV 20%; PUB 15%	11 12 0	Private	1
175 198	Midstates Printing, Aberdeen, SD	\$33.14	\$26.95	+23	Roger J. Feickert	275	CAT 45%; DM 25%; COM 20%; PUB 10%	30 17 0	Private	2
176 157	H.S. Crocker Co., Huntley, IL	\$33.00	\$32.00	+3	Ron Giordano	120	PKG 90%; SPEC 5%; PREP 5%	0 2 14	Employee	2
176 150	Hemlock Printers, Burnaby, British Columbia, Canada	\$33.00	\$34.00	-3	Dick Kouwenhoven	230	COM 62%; FIN 15%; SPEC 10% (Art prints); BKS 10%	0 38 0	Private	2
178 156	Imperial Graphics, Grand Rapids, MI	\$32.50	\$32.50	-	Matthew R. Bissell	185	BF 65%; DIG 25%; COM 10%	37 6 5	Private	1
179 155	American Print Solutions, Brooklyn, NY	\$32.00	\$33.00	-3	Isaac Braun	60	CAT 20%; DM 15%; DIG 10%; PUB 10%	N/A	Private	1
180 165	The Dot Printer, Irvine, CA	\$31.50	\$31.30	+1	Bruce M. Carson	172	COM 60%; DM 15%; CAT 10%; ADV 10%	12 24 11	Private	4
180 166	PCI Paper Conversions, Syracuse, NY	\$31.50	\$31.07	+1	Lloyd M. Withers	234	SPEC 100% (Note pads and cubes, Stik-Withit adhesive notes, and edge printed memo pads)	30 14 1	Private	2
182 175	Bolger Vision Beyond Print, Minneapolis, MN	\$31.20	\$30.00	+4	Charles Bolger, dik Bolger	220	COM 45%; SPEC 30% (POD, fulfillment, creative); DM 10%; CAT 10%	0 34 5	Private	2
183 175	CJK: Print Possibilities, Cincinnati, OH	\$31.00	\$30.00	+3	Robert C. Krehbiel III	190	BKS 59%; CAT 21%; PUB 14%; SPEC 6% (Manuals, specialty products)	12 6 0	Private	1
184 174	Federal Direct, Clifton, NJ	\$30.70	\$30.04	+2	James J. Trainor	200	DM 50%; BF 50%	54 3 0	Private	2
185 157	Balmar Inc., Falls Church, VA	\$30.50	\$32.00	-5	Bruce A. Seger	290	BKS 23%; COM 20%; DIG 16%; PUB 10%	2 37 19	Private	3
185 181	Commercial Communications (CCI), Hartland, WI	\$30.50	\$28.99	+5	Robert D. Hegwood	280	BKS 100%; DIG 50%; COM 50%	4 25 22	Private	2
185 194	Shapco Printing, Minneapolis, MN	\$30.50	\$27.00	+13	Joel D. Shapiro	120	COM 30%; DM 25%; ADV 20%; CAT 10%	0 38 0	Private	1
188 185	The EGT Group, Madison Heights, MI	\$30.25	\$28.30	+7	Jonathan Strager	135	COM 35%; DM 15%; CAT 15%; PUB 10%	0 32 0	Private	1
189 175	Thomson-Shore, Dexter, MI	\$30.00	\$30.00	-	Myron Marsh	260	BKS 100%	2 20 0	Employee	1
190 194	Great Lakes Integrated, Cleveland, OH	\$29.80	\$27.00	+10	James R. Schultz	160	COM 60%; FIN 20%; SPEC 10% (Fulfillment); PREP 10%	5 15 13	Private	2
191 171	Maggio Data Forms, Hauppauge, NY	\$29.70	\$30.70	-3	Robert Maggio	162	BF 80%; DM 20%	17 0 0	Private	2
192 265	Kirkwood Printing, Wilmington, MA	\$29.00	\$19.50	+49	Bob Coppinger	115	COM 80%; DM 20%	0 32 0	Private	1
192 200	Sinclair Printing, Los Angeles, CA	\$29.00	\$26.36	+10	Robert J. Sinclair	141	COM 100%	21 15 0	Private	1
194 178	Peake/DeLancey Printers, Cheverly, MD	\$28.50	\$29.50	-3	Merle DeLancey, Jay E. Rupard	136	COM 100%	6 39 2	Private	1
195 184	Corporate Press, Landover, MD	\$28.40	\$28.48	-	Michael A. Marcian	191	COM 100%	6 42 12	Employee	4
195 179	Padgett Printing, Dallas, TX	\$28.40	\$29.35	-3	A. David Torok	120	COM 100%	10 26 12	Private	1
197 187	Alcom Printing Group, Harleysville, PA	\$28.00	\$27.76	+1	William Kuplen	150	DM 25%; COM 24%; CAT 15%; FIN 15%	14 19 5	Private	1
197 251	Color Ink, Sussex, WI	\$28.00	\$20.00	+40	Jim Meissner	126	COM 70%; DM 10%; PUB 5%; CAT 5%	0 38 8	Private	1
199 212	Creative Printing Services, Des Plaines, IL	\$27.90	\$24.80	+13	Haves McNeal	140	PUB 30%; COM 20%; FIN 20%; DIR 10%	22 28 0	Private	2
200 206	Label Technology, Merced, CA	\$27.70	\$25.50	+9	John Bankson	104	PKG 100%	0 0 57	Private	1
201 203	Imagine Print Group, Niles, IL	\$27.20	\$25.90	+5	Rick Baruch	165	COM 100%	0 36 0	Private	1

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Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
201 190	Master Print, Newington, VA	\$27.20	\$27.50	-1	David A. Dickens	170	COM 80%; PUB 15%; DIG 5%	6 32 7	Private	1
203 201	HM Graphics, Milwaukee, WI	\$27.15	\$26.30	+3	James Sandstrom	155	COM 100%	0 33 0	Private	1
204 189	Conley Printing, Beaver Dam, WI Div., Conley Publishing Group, Beaver Dam, WI	\$27.05	\$27.51	-2	Paul Smith	150	PUB 84%; SPEC 10% (Retail reprints); CAT 5%; NEWS 1%	46 0 0	Private	1
205 208	Cellotape Inc., Fremont, CA	\$27.00	\$25.00	+8	Peter Offermann	114	PKG 60%; SPEC 40% (Screen printing)	0 0 29	Private	1
205 194	Global Group, Fort Worth, TX	\$27.00	\$27.00	-	Jim Wolf	160	COM 61%; PKG 19%; DIG 13%; BKS 5%	4 33 0	Employee	1
207 204	Grand River Printing & Imaging, Van Buren Twp., MI	\$26.75	\$25.81	+4	David W. Green	90	ADV 40%; COM 30%; PUB 25%; CAT 5%	24 0 0	Private	1
208 230	Classic Graphics, Charlotte, NC	\$26.71	\$22.81	+17	David Pitts	150	COM 45%; DM 20%; FIN 20%; CAT 10%	0 24 0	Private	2
209 193	Evergreen Printing and Publishing, Bellmawr, NJ	\$26.59	\$27.02	-2	Jack Ricciuti	210	PUB 40%; NEWS 40%; COM 20%	95 0 0	Private	1
210 202	VG Reed & Sons, Louisville, KY	\$26.50	\$26.00	+2	Howard Reed	200	FIN 45%; DIG 20%; COM 20%; DIR 15%	22 6 17	Private	1
211 192	Berman Printing, Cincinnati, OH	\$26.46	\$27.20	-3	Andrew L. Berman	141	COM 82%; PKG 7%; FIN 6%; ADV 2%	0 37 4	Private	1
212 215	Hagadone Printing, Honolulu, HI Div., The Hagadone Corp., Coeur D'Alene, ID	\$26.40	\$24.30	+9	Erwin Hudelist	153	PUB 58%; COM 29%; PKG 8%; DM 5%	5 14 0	Private	1
213 214	Card Pak, Solon, OH	\$26.00	\$24.50	+6	J. Anthony Petrelli	148	PKG 100%	0 22 0	Private	1
213 239	Huston-Patterson Corp., Decatur, IL	\$26.00	\$21.30	+22	Thomas W. Kowa	95	PKG 98%; SPEC 1% (Maps); BKS 1%	0 38 4	Private	2
213 208	Kubin-Nicholson Corp., Milwaukee, WI	\$26.00	\$25.00	+4	Mike Rees	96	DIG 50%; COM 45%; SPEC 5% (Large-format, billboards)	0 6 8	Private	2
213 301	Phoenix Marketing Services, Claremont, CA	\$26.00	\$16.00	+63	David Bynum	180	COM 40%; DM 30%; SPEC 10% (Creative design, new media); PKG 10%	0 22 0	Private	2
217 205	Baesian Printing, Hilliard, OH	\$25.80	\$25.66	+1	Richard F. Baesian	140	COM 45%; DM 40%; DIG 15%	0 25 6	Private	1
218 207	California Offset Printers, Glendale, CA	\$25.30	\$25.30	-	William R. Rittwage	92	CAT 15%; COM 15%; DM 7%; PREP 5%	19 0 1	Private	1
219 251	48HourPrint.com, Boston, MA	\$25.00	\$20.00	+25	Ray Pinard	100	DM 25%; COM 25%; ADV 25%	N/A	Private	2
219 208	Admiral Packaging, Providence, RI	\$25.00	\$25.00	-	Harley A. Frank	90	PKG 75%; DM 25%	N/A	Private	1
219 278	Freeport Press, Freeport, OH	\$25.00	\$18.00	+39	David G. Pilcher	160	PUB 50%; DM 20%; CAT 10%; COM 10%	24 0 0	Private	1
219 225	GSI Technologies, Burr Ridge, IL	\$25.00	\$23.03	+9	Suzanne M. Zaccane	115	PKG 80%; SPEC 20% (Printed circuitry, printed thin battery, electroluminescence, RFID antennae)	0 0 13	Private	2
219 243	J.B. Kenahan, Waukesha, WI	\$25.00	\$21.00	+19	Jerry Armstrong, Tom Majdoch	90	DM 20%; CAT 20%; COM 20%; PUB 10%	18 6 0	Private	1
224 211	Prestone Printing, Long Island City, NY	\$24.79	\$24.88	-	Robert Adler	95	ADV 85%; PREP 15%	2 36 0	Private	1
225 190	EBSCO Media, Birmingham, AL Div., EBSCO Industries, Birmingham, AL	\$24.70	\$27.50	-10	Landers Sevier IV	182	COM 85%; PUB 15%	0 52 0	Private	1
226 217	Fong Brothers Printing, Brisbane, CA	\$24.50	\$24.00	+2	Tony D. Fong	180	COM 25%; DM 20%; DIG 10%; PREP 10%	10 25 0	Private	3
227 224	Foxfire Printing and Packaging, Newark, DE	\$24.40	\$23.10	+6	John Ferretti	141	SPEC 39% (Mfg. programs); DIG 33%; DM 10%; COM 10%	1 7 14	Private	2
228 199	Mossberg & Co., South Bend, IN	\$24.30	\$26.86	-10	James W. Hillman	151	COM 53%; PKG 12%; CAT 10%; FIN 9%	0 36 13	Private	2
229 247	DS Graphics, Lowell, MA	\$24.03	\$20.79	+16	Jeffrey Pallis	155	COM 25%; BKS 25%; DM 15%; CAT 15%	2 26 0	Private	1
229 278	UniGraphic Inc., Woburn, MA	\$24.03	\$18.00	+34	Bob Quinlan	150	COM 35%; DM 20%; PREP 20%; DIG 10%	0 30 6	Private	1

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231 217	Copy Craft Printers, Lubbock, TX	\$24.00	\$24.00	-	Danny Stockton	150	COM 80%; PUB 10%; DIG 5%; DM 5%	0 50 6	Private	2
231 217	Finlay Printing, Bloomfield, CT	\$24.00	\$24.00	-	Kevin D. Kalagher	90	COM 40%; DIG 10%; DM 10%; PUB 10%	0 24 0	Private	1
231 226	FLM Graphics, Fairfield, NJ	\$24.00	\$23.00	+4	Frank L. Mischia	91	COM 65%; DIG 20%; CAT 10%; DM 5%	0 18 32	Private	2
231 217	Rex Three, Sunrise, FL	\$24.00	\$24.00	-	Stephen H. Miller	170	PREP 30%; COM 25%; ADV 25%; CAT 15%	0 31 0	Private	1
231 217	Victor Graphics, Baltimore, MD	\$24.00	\$24.00	-	Thomas H. Hicks	185	BKS 80%; CAT 10%; DIR 10%	4 8 0	Private	1
236 216	Boutwell Owens & Co., Fitchburg, MA	\$23.90	\$24.20	-1	Ward W. McLaughlin	145	PKG 100%	0 24 0	Private	2
237 264	Bradford & Bigelow, Newburyport, MA	\$23.74	\$19.74	+20	John Galligan	110	BKS 100%	10 14 0	Private	1
238 241	Worth Higgins & Assoc., Richmond, VA	\$23.70	\$21.14	+12	Rick LaReau	150	COM 100%	0 26 7	Employee	1
239 226	Northwest Web/Times Litho, Eugene, OR	\$23.50	\$23.00	+2	Mark N. Marth	120	CAT 60%; PUB 30%; COM 10%	14 5 0	Private	2
240 234	Tepel Brothers Printing, Troy, MI	\$23.42	\$22.00	+6	James Tepel	114	COM 50%; ADV 15%; DIG 10%; DM 10%	N/A	Private	1
240 231	The Marek Group, Waukesha, WI	\$23.42	\$22.78	+3	Fuzzy S. Marek	150	COM 55%; DM 20%; DIG 15%; SPEC 10% (Puzzles, games, P.O.P.)	0 25 12	Private	2
242 226	Courier Graphics, Phoenix, AZ	\$23.00	\$23.00	-	Pamela J. Carritt	75	COM 100%	10 15 0	Private	2
242 223	Democrat Printing & Lithographing, Little Rock, AR	\$23.00	\$23.40	-2	Bert Parke	180	PUB 75%; CAT 20%; COM 5%	24 3 0	Private	1
242 278	PrintingForLess.com, Livingston, MT	\$23.00	\$18.00	+28	Andrew S. Field	185	DM 50%; COM 48%; CAT 2%	0 22 0	Private	1
245 232	Kappa Graphics, Fort Washington, PA	\$22.80	\$22.70	-	Nicholas G. Karabots	180	PUB 100%	30 0 0	Private	1
246 213	Grafika Commercial Printing, Sinking Spring, PA	\$22.66	\$24.70	-8	Bernard J. Elzer Jr.	115	SPEC 30% (Transfers); PKG 30%; DIG 20%; COM 20%	20 16 0	Private	1
247 237	American Printing, Birmingham, AL	\$22.50	\$21.40	+5	Robert F. Stanford	170	DM 20%; CAT 20%; ADV 20%; PUB 10%	30 30 5	Private	1
247 233	Garlich Printing, St. Louis, MO	\$22.50	\$22.50	-	Brad Garlich, Greg Garlich, Don Hockenbury	100	COM 100%	0 27 0	Private	1
247 265	Smith Edwards Dunlap, Philadelphia, PA	\$22.50	\$19.50	+15	Jonathan Shapiro	122	COM 75%; FIN 10%; PREP 10%; NEWS 5%	9 24 0	Private	1
247 242	St. Louis Lithographing, St. Louis, MO	\$22.50	\$21.10	+7	John Vogel Jr.	128	PKG 70%; SPEC 30% (Large-format specialty printing, foil stamping, embossing, steel-rule diecutting, UV printing, P.O.P.)	0 16 20	Private	2
251 236	Mercury Print Productions, Rochester, NY	\$22.01	\$21.88	+1	Valerie D. Mannix	150	COM 40%; BKS 40%; DIG 20%	0 24 8	Private	2
252 243	Best Label, Cerritos, CA	\$22.00	\$21.00	+5	Donald Ingle	145	PKG 97%; SPEC 3% (Distributor of labeling machines)	0 0 194	Private	2
252 194	Buchanan Visual Communications, Dallas, TX	\$22.00	\$27.00	-19	David W. Johnson	182	COM 50%; DM 20%; CAT 15%; ADV 15%	6 28 0	Private	1
252 243	Cedar Graphics, Hiawatha, IA	\$22.00	\$21.00	+5	Hassan Igram	140	DM 30%; COM 20%; DIG 15%; PKG 15%	0 36 0	Private	1
252 180	Greystone Graphics, Kansas City, KS Sub., Coleridge Fine Arts, Dublin, Ireland	\$22.00	\$29.00	-24	Eugene Reynolds	100	COM 25%; DM 20%; CAT 20%; ADV 20%	16 18 0	Private	1
252 234	Kohler Print Group, St. Louis, MO	\$22.00	\$22.00	-	Kevin C. Kohler	100	SPEC 30% (P.O.S.); COM 20%; BKS 15%; DIG 10%	0 27 12	Private	2
252 240	Repacorp Label Products, Tipp City, OH	\$22.00	\$21.20	+4	Rick M. Heint	116	PKG 92%; SPEC 8% (Screen and wide-format printing)	0 5 25	Private	4
252 217	Service Communications & Solutions, Chicago, IL	\$22.00	\$24.00	-8	John Hamilton	85	COM 100%	11 0 0	Private	1
252 251	Southern California Graphics, Culver City, CA	\$22.00	\$20.00	+10	Tim Toomey	87	COM 54%; PREP 46%	N/A	Private	1

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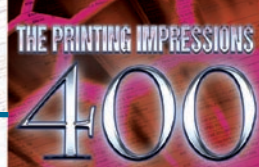


Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
252 243	Spectra Print , Stevens Point, WI	\$22.00	\$21.00	+5	Eric Hofmeister	135	COM 100%	6 19 2	Private	1
261 251	Astoria Graphics , New York, NY	\$21.60	\$20.00	+8	Ronald Koff, Mitchell Koff	90	DIG 60%; COM 20%; DM 10%; SPEC 5% (Large-format, political)	0 29 12	Private	2
262 250	Forest Corp. , Twinsburg, OH	\$21.40	\$20.20	+6	Forest E. Bookman	190	SPEC 100% (Screen printing/P.O.P., large-format litho and digital)	0 23 23	Private	3
263 277	The P.A. Hutchison Co. , Mayfield, PA	\$21.30	\$18.20	+17	Chris Hutchison	140	BKS 95%; COM 5%	12 9 2	Private	1
264 265	Knepper Press , Oakdale, PA	\$21.10	\$19.50	+8	William J. Knepper	105	COM 20%; DM 15%; CAT 15%; BKS 15%	22 23 0	Private	1
265 265	HBP Printing, Graphics & Information Services , Hagerstown, MD	\$21.00	\$19.50	+8	John W. Snyder	140	COM 80%; DM 10%; FIN 10%	0 24 0	Private	1
265 251	Think Patented , Dayton, OH	\$21.00	\$20.00	+5	Ken McNerney	100	COM 52%; DM 15%; PUB 8%; PKG 8%	0 34 13	Private	2
267 265	J.S. McCarthy Printers , Augusta, ME	\$20.80	\$19.50	+7	Richard Tardiff	143	COM 80%; PREP 10%; ADV 10%	0 33 0	Private	1
267 288	Toof Commercial Printing , Memphis, TN Div., McFadden Communications, Memphis, TN	\$20.80	\$17.40	+20	Stillman McFadden	115	COM 70%; CAT 15%; DM 10%; BKS 5%	10 25 0	Private	2
269 251	Fisher Group , Hiawatha, IA	\$20.50	\$20.00	+3	Martin C. Fisher	150	DM 84%; CAT 22%; COM 8%; ADV 6%	14 0 0	Private	1
269 262	TPC Printing & Packaging , Chattanooga, TN	\$20.50	\$19.87	+3	Joseph Schmissrauter III	160	PKG 90%; PREP 10%	0 16 0	Private	1
271 273	Omaha Print , Omaha, NE	\$20.30	\$18.60	+9	Steven D. Hayes	100	DM 60%; COM 40%	17 15 0	Private	1
272 263	Action Printing , Fond du Lac, WI Div., Gannett Co., McLean, VA	\$20.21	\$19.82	+2	Gregg Davies	123	PUB 33%; CAT 32%; BKS 12%; NEWS 7%	14 13 0	Public	1
273 320	Prisma Graphic Corp. , Phoenix, AZ	\$20.02	\$14.90	+34	Robert Anderson	110	COM 56%; DM 10%; CAT 10%; PUB 5%	7 26 4	Private	1
274 274	Candid Litho Printing , Long Island City, NY	\$20.00	\$18.50	+8	Howard Weinstein	115	COM 50%; DM 20%; ADV 20%; FIN 10%	0 31 0	Private	1
274 251	Central States Business Forms , Dewey, OK Div., Adams Investment, Bartlesville, OK	\$20.00	\$20.00	-	Kenneth G. Adams	180	BF 99%; SPEC 1% (Envelopes, labels, computer supplies)	74 2 4	Private	2
274 285	J&A Printing , Hiawatha, IA	\$20.00	\$17.80	+12	Scott Cadwallader	130	COM 65%; DM 30%; DIG 5%	0 24 0	Private	1
274 251	One Source Visual Marketing Solutions , New York, NY	\$20.00	\$20.00	-	Andrew Eisberg	130	COM 60%; DIG 30%; SPEC 10% (Large-format, grand-format, design, promotional)	0 10 0	Private	1
274 251	Performance Companies , Dallas, TX	\$20.00	\$20.00	-	John T. White	160	SPEC 70% (Packaging; display manufacturing; UV printing; lenticular; transaction cards); COM 25%; DIG 5%	0 40 0	Private	2
274 251	Printwest Communications , Regina, Saskatchewan, Canada	\$20.00	\$20.00	-	Grant Gayton	130	PUB 25%; NEWS 15%; COM 15%; DIR 15%	19 15 3	Private	2
274 278	SleeveCo Inc. , Dawsonville, GA	\$20.00	\$18.00	+11	Martin Wilson	107	PKG 84%; PREP 10%; SPEC 5% (Equipment); DIG 1%	0 0 45	Private	1
281 238	Chromatic Lithographers , Glendale, CA	\$19.84	\$21.34	-7	Richard Sevigny	85	COM 50%; PKG 30%; SPEC 10% (Diecutting, converting); DM 5%	0 26 0	Private	2
281 287	Cohber Press , West Henrietta, NY	\$19.84	\$17.51	+13	Eric C. Webber	136	COM 53%; DIG 17%; DM 14%; CAT 6%	0 38 5	Private	1
283 265	Robin Enterprises , Westerville, OH	\$19.83	\$19.50	+2	Robin Hance	128	COM 100%	0 40 5	Private	1
284 249	Data Reproductions , Auburn Hills, MI	\$19.70	\$20.50	-4	Dennis Kavanagh	90	BKS 100%	4 13 3	Private	1
285 331	SPG Graphics , Indianapolis, IN Div., Harding Poorman Group, Indianapolis, IN	\$19.67	\$14.26	+38	David Harding	136	COM 70%; DM 15%; SPEC 5% (Signage); PUB 5%	0 21 0	Private	1
286 271	ABS Graphics , Addison, IL	\$19.45	\$19.00	+2	Kenneth Vander Veen	105	COM 80%; DM 8%; SPEC 7% (Fulfillment, used equipment reseller/dealer); DIG 5%	0 21 0	Private	1

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Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
287 284	Burton & Mayer, Menomonee Falls, WI	\$19.30	\$17.85	+8	Tim Burton	95	COM 60%; SPEC 10% (Pocket folders); DM 10%; DIG 5%	0 41 7	Private	1
287 305	National Mail Graphics, Exton, PA	\$19.30	\$15.61	+24	John B. Sikorski	75	DM 50%; COM 30%; SPEC 20% (Envelopes)	20 16 0	Private	1
289 276	Amidon Graphics, St. Paul, MN	\$19.27	\$18.30	+5	Paul C. Amidon	100	DM 80%; SPEC 20% (Order blank envelopes)	49 0 0	Private	1
290 311	Walton Press, Monroe, GA	\$19.20	\$15.10	+27	Paul D. Hynson	130	PUB 100%	30 0 0	Private	1
291 300	The Ovid Bell Press, Fulton, MO	\$19.19	\$16.29	+18	John O. Bell	120	PUB 95%; DIR 2%; BKS 2%; COM 1%	13 13 0	Private	1
292 272	Daily Printing, Plymouth, MN	\$19.10	\$18.70	+2	R. Peter Jacobson	110	COM 80%; DIG 20%	0 26 1	Employee	1
293 283	Saltus Press, Worcester, MA	\$19.06	\$17.89	+7	Karl Wohler	150	DM 20%; NEWS 20%; FIN 20%; DIR 20%	28 16 0	Public	1
294 313	CoakleyTech, Milwaukee, WI	\$19.00	\$15.00	+27	Christopher Illman	200	DIG 70%; DM 20%; BF 5%; ADV 5%	0 8 10	Private	4
295 274	EP Graphics, Berne, IN Div., Dynamic Resource Group, Berne, IN	\$18.60	\$18.50	+1	Tyler N. Kitt	120	PUB 47%; CAT 47%; SPEC 3% (Fulfillment); BKS 3%	18 0 0	Private	1
296 298	Cockrell Printing, Ft. Worth, TX	\$18.50	\$16.50	+12	John K. Cockrell	83	COM 85%; DM 10%; BF 5%	10 26 0	Private	1
296 289	Johnson & Quin, Niles, IL	\$18.50	\$17.30	+7	David R. Henkel	110	DM 70%; BF 20%; ADV 10%	25 0 0	Private	1
296 306	Philipp Lithographing, Grafton, WI	\$18.50	\$15.50	+19	Peter S. Buening	55	PKG 100%	0 18 0	Private	1
299 292	Media Lithographics, City of Commerce, CA	\$18.37	\$17.06	+8	Richard B. Chandler, Howard L. Geer	72	BKS 39%; COM 22%; DIG 15%; PREP 15%	12 12 4	Private	1
300 286	Franklin Communications, Miami, FL	\$18.10	\$17.60	+3	Peter J. Dunne	130	COM 44%; CAT 16%; DM 10%; BKS 10%	12 20 4	Private	1
301 282	Carter Printing, Richmond, VA	\$18.00	\$17.90	+1	Wayne R. Carter	120	PUB 20%; PKG 20%; CAT 15%; BKS 15%	0 23 0	Private	1
301 293	Turso Companies, St. Paul, MN	\$18.00	\$17.00	+6	Bruce Rankin	85	PKG 65%; SPEC 25% (InfoPac, expanded content labels); COM 10%	0 29 90	Private	2
303 324	Innovation Printing & Communications, Philadelphia, PA	\$17.82	\$14.57	+22	Jeff Jones	86	COM 80%; DM 8%; DIG 7%; FIN 5%	0 25 4	Private	1
304 295	Hopkins Printing, Columbus, OH	\$17.80	\$16.90	+5	James F. Hopkins	121	COM 54%; DM 21%; PUB 15%; CAT 10%	0 30 4	Employee	1
305 291	Midland Information Resources, Davenport, IA	\$17.70	\$17.10	+4	Gene M. Blanc	165	DIG 90%; SPEC 10% (Technology, educational, software)	0 0 12	Private	1
306 298	ROI Technologies, Baltimore, MD	\$17.40	\$16.50	+5	John Timothy Roberts	70	PKG 100%	0 0 70	Private	2
307 369	Printing Arts, Brooklyn Park, MN	\$17.20	\$11.70	+47	Jerry Shapiro, Rick Hansen, Thomas Lundberg	102	DM 40%; COM 40%; PUB 15%; DIG 5%	0 26 0	Private	1
308 301	MWM Dexter, Aurora, MO	\$17.00	\$16.00	+6	Chris Dale	140	COM 50%; DM 30%; CAT 15%; PUB 5%	0 20 0	Private	1
308 326	ProGraphics Communications, Atlanta, GA	\$17.00	\$14.50	+17	John R. Pope	85	COM 39%; DM 18%; CAT 12%; PUB 10%	1 4 8	Private	1
308 336	Riegel Printing, Ewing, NJ	\$17.00	\$14.00	+21	Kathleen Atkins	75	COM 35%; CAT 25%; DM 10%; PUB 10%	0 24 0	Private	1
311 312	The Harty Press, New Haven, CT	\$16.69	\$15.09	+11	George R. Platt	85	DM 35%; COM 35%; ADV 20%; CAT 5%	0 25 0	Private	1
312 296	OmniPrint Inc., Lanham, MD	\$16.50	\$16.80	-2	Kenneth A. Kaufman	125	PUB 50%; DM 40%; COM 10%	28 13 3	Private	1
313 326	Canfield & Tack, Rochester, NY	\$16.48	\$14.50	+14	Daniel J. Mahany	97	COM 69%; DM 11%; CAT 9%; DIG 7%	0 29 0	Employee	1
314 313	Dual Graphics, Brea, CA	\$16.40	\$15.00	+9	James Joyce	110	DM 20%; CAT 20%; COM 20%; DIG 10%	0 20 1	Private	1
315 363	O'Neil Printing, Phoenix, AZ	\$16.20	\$12.13	+34	Anthony Narducci	90	COM 70%; DM 20%; DIG 10%	0 20 5	Employee	1
316 313	Data Papers, Muncy, PA	\$16.16	\$15.00	+8	Jerry Wertz	97	BF 60%; DM 15%; PKG 10%; FIN 10%	44 0 15	Private	1

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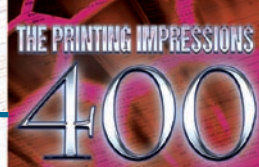


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317 -	McCormick-Armstrong, Wichita, KS	\$16.15	-	-	Jacob W. Shaffer	89	COM 63%; CAT 10%; ADV 8%; DM 7%	10 8 0	Private	2
318 289	Paramount Graphics, Beaverton, OR	\$16.10	\$17.30	-7	Ken Karalus	89	COM 40%; BKS 20%; PKG 15%; DM 10%	8 14 4	Private	1
319 334	BookMasters Inc., Ashland, OH	\$16.00	\$14.10	+13	David Wurster	165	BKS 100%	0 17 36	Private	1
319 313	Colorado Printing, Grand Junction, CO	\$16.00	\$15.00	+7	Michael Antonucci	115	DM 40%; CAT 40%; COM 20%	0 28 0	Private	1
319 313	Fortran Graphics, Cleveland, OH	\$16.00	\$15.00	+7	Richard Swanson	85	SPEC 70% (Book components); COM 30%	0 16 0	Private	1
319 297	Jacob North Printing, Lincoln, NE Sub., Calico Inc., Lincoln, NE	\$16.00	\$16.56	-3	Charles Calhoun	101	COM 50%; PUB 15%; CAT 15%; DM 10%	16 18 8	Private	1
319 336	Tucker Castleberry, Atlanta, GA	\$16.00	\$14.00	+14	Tuck Tucker	95	COM 80%; DM 10%; PUB 10%	0 20 0	Private	2
324 342	Ussery Printing, Irving, TX	\$15.90	\$13.65	+16	Fran Ussery	85	COM 80%; DM 10%; CAT 5%; ADV 5%	0 9 1	Private	1
325 309	The Merrick Printing Co., Louisville, KY Div., Merrick Industries, Louisville, KY	\$15.75	\$15.40	+2	M. David Merrick	115	COM 60%; CAT 20%; PUB 10%; ADV 10%	2 19 9	Private	1
326 335	United Graphics, Mattoon, IL	\$15.70	\$14.06	+12	Stan Freeman	116	BKS 86%; PUB 7%; CAT 7%	0 22 0	Private	1
327 313	Whitmore Print & Imaging, Annapolis, MD	\$15.60	\$15.00	+4	George Shenk	118	DM 30%; COM 30%; DIG 10%; PUB 10%	0 25 0	Private	3
328 326	Datatel Resources, Monaca, PA	\$15.50	\$14.50	+7	Allen J. Simon	62	SPEC 50% (Custom jumbo rolls); BF 50%	42 0 0	Private	1
329 309	IBSDirect, King of Prussia, PA	\$15.41	\$15.40	-	George H. Schnyder	65	DM 90%; BF 10%	63 0 0	Private	1
330 347	Neyenesch Printers, San Diego, CA	\$15.30	\$13.30	+15	Cliff Neyenesch, Carol A. Bentley	75	COM 100%	0 23 2	Private	1
331 304	The R.L. Bryan Co., Columbia, SC	\$15.27	\$15.77	-3	Chris Christiansen	100	COM 50%; PUB 46%; FIN 4%	6 18 0	Private	1
332 332	MidAtlantic Printers, Altavista, VA	\$15.23	\$14.20	+7	Charles Edwards	103	COM 45%; PUB 30%; CAT 25%	0 20 1	Private	1
333 336	Integrated Book Technology, Troy, NY	\$15.20	\$14.00	+9	John R. Paeglow	130	BKS 100%	0 0 14	Private	1
334 339	Boyd Brothers, Panama City, FL	\$15.15	\$13.93	+9	James A. Boyd Jr.	105	COM 70%; PUB 30%	0 24 3	Private	1
335 306	LaVigne Inc., Worcester, MA	\$15.12	\$15.50	-2	Christopher D. Wells	95	COM 77%; DM 5%; PUB 5%; CAT 5%	0 20 16	Private	1
336 320	G2 Graphic Service, N. Hollywood, CA	\$15.10	\$14.90	+1	John C. Beard	75	COM 45%; PREP 25%; PKG 10%; ADV 10%	0 21 4	Private	1
336 313	Park Printing, Minneapolis, MN	\$15.10	\$15.00	+1	Ralph Koloski	96	COM 50%; SPEC 30% (Large-format, P.O.P.); DIG 10%; DM 10%	0 26 0	Private	1
338 349	Classic Printers, Houston, TX	\$15.00	\$13.00	+15	Sandy Haas	129	COM 30%; CAT 25%; PUB 15%; BKS 10%	0 27 0	Private	1
338 -	Des Plaines Printing, Des Plaines, IL	\$15.00	\$7.90	+90	Michael H. Ford	100	NEWS 35%; COM 35%; CAT 10%; DIR 10%	25 16 0	Private	4
338 345	Todd Allan Printing, Beltsville, MD	\$15.00	\$13.50	+11	Allan Kullen	115	COM 86%; DIG 14%	0 18 0	Private	1
341 326	California Lithographers, Concord, CA	\$14.90	\$14.50	+3	Mardjan Taheri	100	COM 70%; DM 30%	0 28 0	Private	1
342 306	Modern Int'l Graphics, Eastlake, OH	\$14.60	\$15.50	-6	David Margiotta	92	COM 55%; PUB 10%; CAT 10%; FIN 10%	0 22 1	Private	1
343 344	Direct Impressions, Richmond, VA	\$14.47	\$13.56	+7	Mark Smith	75	DM 95%; ADV 5%	32 0 0	Private	1
344 354	Graphic Printing Services, Greensboro, NC	\$14.45	\$12.60	+15	Bryan Hall	90	COM 50%; PKG 50%	0 26 35	Private	1
345 301	Impress Communications, Chatsworth, CA	\$14.40	\$16.00	-10	Paul Marino	75	COM 40%; CAT 20%; PKG 20%; DM 10%	0 23 0	Private	1
345 322	Tapecon Inc., Buffalo, NY	\$14.40	\$14.80	-3	Alan K. Davis	135	PKG 83%; SPEC 17% (Membrane keypads and equipment)	0 0 52	Private	2
347 333	The Irwin-Hodson Co., Portland, OR	\$14.29	\$14.18	+1	T.J. McDonald	85	COM 60%; CAT 20%; DIG 15%; PUB 5%	0 18 3	Private	1
348 343	Westamerica Graphics, Foothill Ranch, CA	\$14.20	\$13.60	+4	Doug Grant	71	COM 60%; DM 30%; CAT 10%	0 20 0	Private	1

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349 361	Covenant Graphics, Jefferson City, MO	\$14.19	\$12.26	+16	Jeanie Moore, Darrell Moore, Darla Porter, Greg Meeker	105	PUB 50%; COM 35%; DM 10%; DIG 5%	0 34 9	Private	2
350 339	Econoprint, Verona, WI	\$14.09	\$13.93	+1	David Roloff	105	COM 41%; DIG 20%; DM 15%; FIN 5%	0 27 11	Private	1
351 348	Techprint Inc., Lawrence, MA	\$14.00	\$13.20	+6	Paul J. Durant	100	PKG 85%; DIG 5%; COM 5%; ADV 5%	8 20 10	Private	1
352 353	Graphic Arts, Philadelphia, PA	\$13.95	\$12.70	+10	Fred Binder Jr.	75	COM 100%	0 21 0	Private	1
353 356	Heritage Solutions, El Reno, OK	\$13.86	\$12.57	+10	David Delana	92	COM 40%; BKS 20%; DM 15%; DIG 10%	N/A	Private	1
354 341	Vision Graphics, Loveland, CO	\$13.80	\$13.67	+1	Mark Steputis	76	CAT 30%; COM 30%; DIG 10%; DM 10%	0 20 0	Private	1
355 351	Branch Smith Printing, Fort Worth, TX	\$13.75	\$12.96	+6	David Branch	91	PUB 60%; CAT 20%; BKS 15%; DM 5%	0 18 0	Private	1
356 375	Bay State Envelope, Mansfield, MA	\$13.54	\$11.32	+20	Russell E. Frizzell	32	PKG 95%; DIG 5%	0 0 9	Private	1
357 323	Metropolitan Fine Printers, Vancouver, British Columbia, Canada Div., Kallas Holding, Vancouver, Canada	\$13.50	\$14.77	-9	George Kallas	75	ADV 30%; FIN 20%; DM 15%; CAT 10%	0 20 0	Private	1
357 364	Professional Printers, W. Columbia, SC	\$13.50	\$12.00	+13	Jimmy Kohn	88	COM 60%; DM 20%; CAT 20%	0 20 0	Private	1
359 368	B&W Press, Georgetown, MA	\$13.30	\$11.80	+13	Paul J. Beegan	135	SPEC 55% (Long-run #10 insert components, bind-in order form envelopes, statement stuffers, package inserts); DM 40%; PREP 5%	44 0 0	Private	1
360 376	Best Press, Addison, TX	\$13.05	\$11.30	+15	Wendy Kalisher	65	COM 100%	0 22 0	Private	1
361 381	Interprint Web & Sheet Fed, Clearwater, FL Sub., Morten Enterprises, Clearwater, FL	\$13.03	\$10.67	+22	James E. Morten	75	PUB 50%; CAT 20%; DM 10%; DIR 10%	12 9 0	Private	3
362 349	Acme Printing, Des Moines, IA	\$13.00	\$13.00	-	Jerry J. Miller	90	COM 58%; DM 15%; FIN 14%; PUB 8%	0 28 3	Private	1
362 364	Etheridge Printing, Dallas, TX	\$13.00	\$12.00	+8	Howard Etheridge	70	COM 75%; DM 10%; ADV 10%; DIG 5%	N/A	Private	1
364 374	Belk Printing Technologies, Pineville, NC	\$12.90	\$11.45	+13	Lee Ellen Turnbull	75	COM 53%; FIN 20%; DM 10%; PKG 10%	0 16 0	Private	1
365 346	Delzer Lithograph, Waukesha, WI	\$12.85	\$13.46	-5	Eric Delzer	89	COM 50%; DIG 30%; SPEC 20% (Fulfillment)	5 14 0	Private	1
366 326	A&M Label, Wixom, MI	\$12.80	\$14.50	-12	Doug Severns	60	PKG 88%; DIG 10%; PREP 2%	0 0 50	Private	2
366 370	Integrity Graphics, Windsor, CT	\$12.80	\$11.50	+11	Joseph E. La Valla	80	COM 60%; PREP 20%; DIG 10%; DM 10%	0 15 0	Private	1
366 -	Johnson Printing, Boulder, CO Div., Johnson Publishing, Boulder, CO	\$12.80	\$8.90	+44	Kevin Wright	68	PUB 50%; CAT 20%; COM 20%; DIR 5%	8 10 0	Private	1
366 362	Solo Printing, Miami, FL	\$12.80	\$12.20	+5	Manuel Hernandez	60	BKS 40%; DM 20%; CAT 20%; PUB 10%	5 16 0	Private	1
370 383	Harmony Printing & Development, Liberty, MO	\$12.70	\$10.40	+22	Larry G. Wilson	75	PUB 30%; COM 23%; CAT 15%; DIR 15%	13 0 1	Private	1
371 357	Grand Rapids Label, Grand Rapids, MI	\$12.50	\$12.50	-	William M. Muir	80	PKG 100%	0 0 13	Private	2
371 377	Kay Printing, Clifton, NJ	\$12.50	\$11.20	+12	Richard Kirschenbaum	64	COM 80%; BF 10%; SPEC 5%; ADV 5%	0 22 6	Private	1
371 358	Wayne Trademark Printing & Packaging, High Point, NC	\$12.50	\$12.35	+1	Gary Burrow	78	PKG 100%	0 9 68	Private	1
374 325	Cavanaugh Press, Baltimore, MD	\$12.33	\$14.53	-15	George K. Atwell	85	COM 50%; DM 30%; BKS 10%; ADV 10%	0 37 0	Private	2
375 359	Edwards Graphic Arts, Des Moines, IA	\$12.20	\$12.31	-1	James Edwards III	85	COM 75%; DM 15%; PKG 5%; FIN 5%	0 18 2	Private	2
376 364	Graphix Products, West Chicago, IL	\$12.00	\$12.00	-	Henry Tews Jr.	80	COM 80%; SPEC 10% (CD-ROM, CDR); PKG 7%; DIG 3%	0 24 12	Private	1

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Ranking '07 '06	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
376 293	Rose Printing, Tallahassee, FL	\$12.00	\$17.00	-29	Charles Rosenberg	72	BKS 60%; PUB 30%; CAT 5%; COM 5%	13 9 0	Private	1
378 370	Western Graphics, St. Paul, MN	\$11.85	\$11.50	+3	Tim Keran	75	COM 60%; DIG 35%; DM 5%	0 14 15	Private	1
379 360	Ambrose Printing, Nashville, TN	\$11.83	\$12.30	-4	John L. Ambrose III	83	COM 30%; DIR 20%; PUB 10%; CAT 10%	8 21 0	Private	1
380 370	Gintzler Graphics, Buffalo, NY	\$11.80	\$11.50	+3	Franklin J. Nice	60	PKG 100%	0 0 62	Private	1
381 370	Paravista Inc., Piscataway, NJ	\$11.70	\$11.50	+2	Michael Spallucci	26	COM 30%; DM 20%; PKG 20%; SPEC 10% (Advertising specialties)	0 13 8	Private	1
382 390	Associates Graphic Services, Wilmington, DE	\$11.68	\$9.92	+18	Charles L. Copeland	80	COM 32%; ADV 30%; DM 20%; BKS 18%	0 16 6	Private	2
383 355	Beechmont Press, Louisville, KY	\$11.60	\$12.58	-8	Dennis D. Watkins	110	PUB 55%; COM 30%; DM 5%; CAT 5%	10 30 0	Private	1
384 364	Stylecraft Printing, Canton, MI	\$11.50	\$12.00	-4	Richard A. Pesci, Andrea M. Pesci-Jones	77	BF 72%; COM 23%; PKG 5%	32 14 0	Private	2
385 378	The Imaging Bureau, Fort Worth, TX	\$11.40	\$10.90	+5	Brian Walden	85	COM 80%; PUB 10%; PREP 10%	4 5 3	Private	1
386 387	Old Ina Corp., Tucson, AZ	\$11.00	\$10.00	+10	Gary Tenen	100	COM 64%; DIG 18%; PREP 11%; DM 5%	0 22 0	Private	1
386 -	Print NW, Tacoma, WA	\$11.00	\$8.20	+34	Jeffery Beardemphl	64	COM 100%	0 16 0	Private	1
386 379	Shelton-Turnbull, Eugene, OR	\$11.00	\$10.80	+2	Barry Miller	93	COM 50%; BF 25%; DIG 10%; DM 10%	5 10 10	Employee	1
389 -	The Zenger Group, Buffalo, NY	\$10.90	\$8.88	+23	Stephen R. Zenger	67	COM 45%; DM 30%; DIG 15%; PREP 5%	0 23 15	Private	3
390 382	Hagg Press, Elgin, IL	\$10.88	\$10.58	+3	Kern W. Hagg, Jr.	80	BKS 40%; COM 27%; DIG 8%; PKG 6%	10 27 2	Private	1
391 397	Oak Lane Printing, Philadelphia, PA	\$10.87	\$9.40	+16	Michael Dubowitch	58	DM 65%; CAT 12%; ADV 10%; FIN 5%	16 17 0	Private	1
392 390	Acculink, Greenville, NC	\$10.85	\$9.92	+9	Tom O'Brien, Lindsay Gray	82	DIG 45%; COM 25%; BKS 15%; DIR 10%	1 8 5	Private	1
393 399	K&D Graphics, Printing and Packaging, Orange, CA	\$10.80	\$9.25	+17	Don Chew	52	COM 46%; PKG 26%; DM 8%; CAT 8%	4 13 0	Private	1
393 386	Printing Technologies, Salt Lake City, UT	\$10.80	\$10.10	+7	LaMar C. Hatch	70	COM 100%	0 27 6	Private	1
395 383	ATL Ad Tape & Label, Menomonee Falls, WI	\$10.50	\$10.40	+1	Donald Dobert	53	SPEC 50% (Medical and pharmaceutical products); DM 25%; PKG 25%	N/A	Private	1
395 387	Diversified Printers, La Mirada, CA	\$10.50	\$10.00	+5	Kenneth Bittner, Gerald Tominaga	60	COM 45%; DIR 20%; BKS 20%; CAT 15%	8 6 0	Private	1
395 -	Rhino Print Solutions, Richmond, British Columbia, Canada	\$10.50	\$8.19	+28	David Allan	70	COM 40%; CAT 20%; ADV 20%; PUB 10%	0 31 0	Private	2
398 380	Reflections Printing, Minneapolis, MN	\$10.40	\$10.72	-3	Chris Clemens	70	COM 60%; DM 25%; DIG 15%	0 22 2	Private	2
399 352	Fabrimon Products, River Rouge, MI	\$10.39	\$12.84	-19	Bruce L. Dinda	50	PKG 100%	N/A	Private	1
400 385	McCourt Label, Lewis Run, PA	\$10.30	\$10.20	+1	David G. Ferguson	74	SPEC 50% (Industrial, distribution, automotive, retail, promotional); PKG 30%; DM 20%	0 0 8	Private	1

NOT LISTED?

Should your company have appeared on this ranking? If so, we want to know for next year's listing. Write to: PRINTING IMPRESSIONS, Attn: Special Projects Editor, 1500 Spring Garden St., 12th Floor, Philadelphia, PA 19130.

The 2007 PRINTING IMPRESSIONS 400 ranking was compiled and edited by Julie Greenbaum, Associate Editor.

LEGEND: ADV - Advertising Inserts and Other Preprints; BF - Business Forms; BKS - Book Manufacturing; CAT - Catalogs; COM - General Commercial Printing; DIG - Digital Printing; DIR - Directories; DM - Direct Mail; FIN - Financial Printing; NEWS - Newspapers; PKG - Packaging; PREP - Prepress Services; PUB - Publications and Periodicals; SPEC - Specialty Printing; N/A - Not Available