



#### drupa 2016 - Fair Profile

May 31-June 10, 2016 www.drupa.com

Based on the results of 3,019 interviews conducted by means of the Computer Interview System



158,237

Space (net, sq.m.)

Germany 55,179 sq.m.

Other countries 103,058 sq.m.

# 260,165

Total number of visitors

from 183 countries



## **Top 10**

#### Countries of origin

1.	India	5%
2.	Italy	4%
3.	Netherlands	4%
4.	France	4%
5.	USA	3%
6.	Great Britain	3%
7.	China	3%
8.	Belgium	3%
9.	Turkey	3%
10.	Spain	3%



Visitors:
Average length of stay

1,824

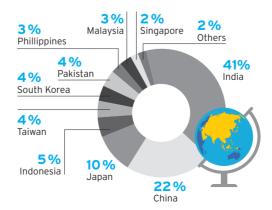
Accredited journalists

from 73 countries

#### **International**



#### Asian countries







#### Area of responsibility\*

31% Business/company/plant management

19% Manufacture, production, quality control

12% Research and development, design

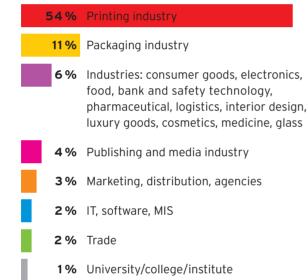
10% Sales, distribution

6% Marketing, advertising, PR

5% Pupils, students

5% Purchasing/procurement

#### Economic sector\*\*



### 75% Executives

(in a decisive and/or co-decisive capacity when it comes to capital expenditure)



intentions





placed orders during drupa



are planning to place their orders after drupa



found new suppliers

#### Reasons for visit

55% Innovations/trends

33% Contact to existing suppliers and business partners

30% Search for new suppliers and business partners

31% Purchase/order or preparation of purchase decision

22% Industry meeting/networking

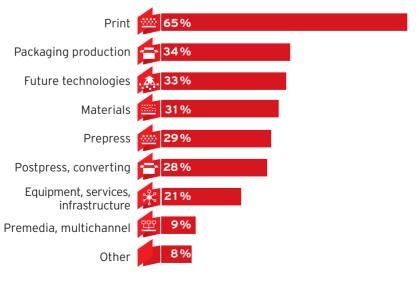
13% Special shows/highlights

#### drupa

Conferences, touchpoints, special shows



## **General interest** in product ranges\*\*\*



Extract visitor survey data

Data from visitor registration \*\*\* Several answers possible

#### **Print sector\*\***

54%	Sheet-fed offset	
<b>52%</b> Digital printing (e.g. Inkjet)		
17 %	Web-fed offset	
16 %	Flexographic printing	
12 %	Other	
11 %	Screen printing	
9%	Gravure printing	
8 %	Letterpress printing	
6%	Hybrid printing	
3 %	Pad/tampon printing	
3%	Nanotechnology	

